## **Operational Metrics - GAAP**

| KPI's \$,000              | Q2 23     | Q3 23     | Q4 23      | Q1 24     | Q2 24     |   |
|---------------------------|-----------|-----------|------------|-----------|-----------|---|
|                           |           |           |            |           |           |   |
| Revenues                  | 991,290   | 725,305   | 316,044    | 204,399   | 265,405   |   |
| % Y/Y                     | 36.2%     | (13.3%)   | (64.5%)    | (78.3%)   | (73.2%)   |   |
| % Q/Q                     | 5.0%      | (26.8%)   | (56.4%)    | (35.3%)   | 29.8%     |   |
| Gross profit (loss)       | 317,305   | 142,817   | (56,425)   | (26,187)  | (10,969)  |   |
| % Y/Y                     | 73.7%     | (35.7%)   | (121.6%)   | (108.7%)  | (103.5%)  |   |
| % Q/Q                     | 5.7%      | (55.0%)   | (139.5%)   | 53.6%     | 58.1%     |   |
| Gross margin              | 32.0%     | 19.7%     | (17.9%)    | (12.8%)   | (4.1%)    |   |
| % Y/Y                     | 27.5%     | (25.8%)   | (161.1%)   | (140.3%)  | (112.8%)  |   |
| % Q/Q                     | 0.7%      | (38.5%)   | (190.9%)   | 28.5%     | 68.0%     |   |
| Operating income (loss)   | 150,358   | (16,726)  | (237,581)  | (173,705) | (160,182) |   |
| % Y/Y                     | 317.5%    | (119.8%)  | (4,501.6%) | (220.5%)  | (206.5%)  |   |
| % Q/Q                     | 4.3%      | (111.1%)  | (1,320.4%) | 26.9%     | 7.8%      |   |
| Net income (loss)         | 119,510   | (61,176)  | (162,383)  | (157,311) | (130,818) |   |
| % Y/Y                     | 692.3%    | (347.2%)  | (879.6%)   | (213.7%)  | (209.5%)  |   |
| % Q/Q                     | (13.6%)   | (151.2%)  | (165.4%)   | 3.1%      | 16.8%     |   |
|                           |           |           |            |           |           |   |
| Optimizer shipped (units) | 5,531,373 | 3,266,487 | 2,191,539  | 1,070,987 | 2,001,614 |   |
| Inverter shipped (units)  | 334,635   | 273,883   | 73,719     | 68,882    | 65,772    |   |
| MW shipped (MW)           | 4,324     | 3,796     | 901        | 946       | 873       |   |
| Batteries (MWh)           | 269       | 121       | 133        | 128       | 128       | ı |

| 12 mc      | 12 months ended, Dec 31 |            |  |  |  |  |  |  |
|------------|-------------------------|------------|--|--|--|--|--|--|
| 2021       | 2022                    | 2023       |  |  |  |  |  |  |
| 1000005    | 2.440.070               | 2.076.522  |  |  |  |  |  |  |
| 1,963,865  | 3,110,279               | 2,976,528  |  |  |  |  |  |  |
| 34.6%      | 58.4%                   | (4.3%)     |  |  |  |  |  |  |
|            |                         |            |  |  |  |  |  |  |
| 629,318    | 844,648                 | 703,823    |  |  |  |  |  |  |
| 36.4%      | 34.2%                   | (16.7%)    |  |  |  |  |  |  |
|            |                         |            |  |  |  |  |  |  |
| 32.0%      | 27.2%                   | 23.6%      |  |  |  |  |  |  |
| 1.4%       | (15.3%)                 | (12.9%)    |  |  |  |  |  |  |
|            |                         |            |  |  |  |  |  |  |
| 207,139    | 166,120                 | 40,205     |  |  |  |  |  |  |
| 45.3%      | (19.8%)                 | (75.8%)    |  |  |  |  |  |  |
|            |                         |            |  |  |  |  |  |  |
| 169,170    | 93,779                  | 34,329     |  |  |  |  |  |  |
| 20.6%      | (44.6%)                 | (63.4%)    |  |  |  |  |  |  |
|            |                         |            |  |  |  |  |  |  |
|            |                         |            |  |  |  |  |  |  |
| 18,568,297 | 23,736,368              | 17,430,082 |  |  |  |  |  |  |
| 789,565    | 1,019,307               | 1,011,890  |  |  |  |  |  |  |
| 7,159      | 10,491                  | 12,629     |  |  |  |  |  |  |
| 53         | 889                     | 744        |  |  |  |  |  |  |

<sup>\*</sup> Certain prior period amounts have been reclassified to conform to the current period presentation

## Operational Metrics - NON GAAP\*\*

| KPI's \$,000                     | Q2 23     | Q3 23     | Q4 23     | Q1 24     | Q2 24     |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|
|                                  |           |           |           |           |           |
| Non-GAAP Revenues                | 991,088   | 725,090   | 315,814   | 204,165   | 265,159   |
| % Y/Y                            | 36.2%     | (13.3%)   | (64.5%)   | (78.4%)   | (73.2%)   |
| % Q/Q                            | 5.0%      | (26.8%)   | (56.4%)   | (35.4%)   | 29.9%     |
| Non-GAAP Gross profit (loss)     | 324,214   | 151,021   | 10,513    | (13,317)  | 470       |
| % Y/Y                            | 66.9%     | (33.9%)   | (96.1%)   | (104.3%)  | (99.9%)   |
| % Q/Q                            | 5.5%      | (53.4%)   | (93.0%)   | (226.7%)  | 103.5%    |
| Non-GAAP Gross margin            | 32.7%     | 20.8%     | 3.3%      | (6.5%)    | 0.2%      |
| % Y/Y                            | 22.5%     | (23.9%)   | (89.1%)   | (120.0%)  | (99.4%)   |
| % Q/Q                            | 0.4%      | (36.4%)   | (84.1%)   | (297.0%)  | 103.1%    |
| Non-GAAP Operating income (loss) | 190,951   | 23,065    | (107,795) | (122,505) | (114,333) |
| % Y/Y                            | 125.5%    | (80.8%)   | (172.0%)  | (166.7%)  | (159.9%)  |
| % Q/Q                            | 3.9%      | (87.9%)   | (567.4%)  | (13.6%)   | 6.7%      |
| Non-GAAP Net income (loss)       | 157,366   | (30,966)  | (52,456)  | (108,617) | (101,197) |
| % Y/Y                            | 177.3%    | (157.2%)  | (130.6%)  | (162.2%)  | (164.3%)  |
| % Q/Q                            | (9.8%)    | (119.7%)  | (69.4%)   | (107.1%)  | 6.8%      |
| Optimizer shipped (units)        | 5,531,373 | 3,266,487 | 2,191,539 | 1,070,987 | 2,001,614 |
| Inverter shipped (units)         | 334,635   | 273,883   | 73,719    | 68,882    | 65,772    |
| MW shipped (MW)                  | 4,324     | 3,796     | 901       | 946       | 873       |
| Batteries (MWh)                  | 269       | 121       | 133       | 128       | 128       |

| 12 m       | onths ended, | Dec 31     |
|------------|--------------|------------|
| 2021       | 2022         | 2023       |
|            |              |            |
| 1,963,447  | 3,109,665    | 2,975,694  |
| 34.5%      | 58.4%        | (4.3%)     |
|            |              |            |
| 656,969    | 877,595      | 793,129    |
| 36.2%      | 33.6%        | (9.6%)     |
|            |              |            |
| 33.5%      | 28.2%        | 26.7%      |
| 1.3%       | (15.7%)      | (5.6%)     |
|            |              |            |
| 321,359    | 441,725      | 290,024    |
| 46.9%      | 37.5%        | (34.3%)    |
|            |              |            |
| 272,884    | 351,195      | 248,443    |
| 21.6%      | 28.7%        | (29.3%)    |
|            |              |            |
| 18,568,297 | 23,736,368   | 17,430,082 |
| 789,565    | 1,019,307    | 1,011,890  |
| 7,159      | 10,491       | 12,629     |
| 53         | 889          | 744        |

<sup>\*</sup> Certain prior period amounts have been reclassified to conform to the current period presentation

<sup>\*\*</sup> Non-GAAP financial measures; see reconciliation in Appendix

## **MW Shipped**

| MW Shipped  | 2019  | 2020  | 2021  | 2022   | 2023   |
|-------------|-------|-------|-------|--------|--------|
| Total MW    | 5,618 | 6,106 | 7,159 | 10,491 | 12,629 |
| Residential | 3,280 | 3,170 | 4,082 | 5,301  | 4,910  |
| Commercial  | 2,338 | 2,936 | 3,077 | 5,189  | 7,719  |
| % of Total  | 100%  | 100%  | 100%  | 100%   | 100%   |
| Residential | 58%   | 52%   | 57%   | 51%    | 39%    |
| Commercial  | 42%   | 48%   | 43%   | 49%    | 61%    |

| MW Shipped  | Q3 22 | Q4 22 | Q1 23 | Q2 23 | Q3 23 | Q4 23 | Q1 24 | Q2 24 |
|-------------|-------|-------|-------|-------|-------|-------|-------|-------|
| Total MW    | 2,703 | 3,141 | 3,608 | 4,324 | 3,796 | 901   | 946   | 873   |
| Residential | 1,285 | 1,641 | 1,529 | 1,725 | 1,300 | 356   | 302   | 309   |
| Commercial  | 1,419 | 1,501 | 2,079 | 2,599 | 2,495 | 545   | 640   | 564   |
| Utility     | -     | -     | -     | -     | -     | -     | 4     | -     |
| % of Total  | 100%  | 100%  | 100%  | 100%  | 100%  | 100%  | 100%  | 100%  |
| Residential | 48%   | 52%   | 42%   | 40%   | 34%   | 39%   | 32%   | 35%   |
| Commercial  | 52%   | 48%   | 58%   | 60%   | 66%   | 61%   | 68%   | 65%   |
| Utility     | 0%    | 0%    | 0%    | 0%    | 0%    | 0%    | 0%    | 0%    |

## Regional MW shipped

|               | 2019  | 2020  | 2021  | 2022   | 2023   |
|---------------|-------|-------|-------|--------|--------|
| North America | 2,260 | 2,276 | 2,496 | 3,396  | 2,667  |
| Europe        | 2,513 | 2,690 | 3,247 | 5,478  | 8,321  |
| ROW           | 845   | 1,139 | 1,417 | 1,617  | 1,640  |
|               | 5,618 | 6,106 | 7,159 | 10,491 | 12,629 |

|               | Q3 22 | Q4 22 | Q1 23 | Q2 23 | Q3 23 | Q4 23 | Q1 24 | Q2 24 |
|---------------|-------|-------|-------|-------|-------|-------|-------|-------|
| North America | 859   | 880   | 975   | 666   | 744   | 283   | 226   | 261   |
| Europe        | 1,374 | 1,781 | 2,140 | 3,261 | 2,585 | 335   | 443   | 278   |
| ROW           | 470   | 481   | 493   | 397   | 467   | 283   | 276   | 333   |
|               | 2,703 | 3,141 | 3,608 | 4,324 | 3,796 | 901   | 946   | 873   |

### **Balance Sheet - Assets**

| \$,000                                    | Jun 30<br>2023 | Sep 30<br>2023 | Dec 31<br>2023 | Mar 31<br>2024 | June 30<br>2024 |
|---|----------------|----------------|----------------|----------------|-----------------|
| Current Assets:                           |                |                |                |                |                 |
| Cash and cash equivalents                 | 557,744        | 551,122        | 338,468        | 214,229        | 259,498         |
| Marketable securities                     | 493,176        | 477,275        | 521,570        | 466,407        | 430,333         |
| Trade receivables, net                    | 1,149,820      | 939,545        | 622,425        | 404,390        | 295,590         |
| Inventories, net                          | 984,194        | 1,177,805      | 1,443,449      | 1,549,122      | 1,505,101       |
| Prepaid expenses and other current assets | 264,188        | 217,720        | 378,394        | 354,919        | 402,673         |
| Total Current Assets                      | 3,449,122      | 3,363,467      | 3,304,306      | 2,989,067      | 2,893,195       |
| Long Term Assets:                         |                |                |                |                |                 |
| Marketable securities                     | 435,800        | 436,139        | 407,825        | 268,203        | 120,260         |
| Operating lease right-of-use assets, net  | 66,387         | 67,331         | 64,167         | 59,474         | 53,510          |
| Property, plant and equipment, net        | 580,503        | 604,819        | 614,579        | 605,223        | 595,623         |
| Deferred tax assets, net                  | 49,993         | 60,147         | 80,912         | 122,564        | 131,748         |
| Intangible assets, net and goodwill       | 85,988         | 83,148         | 78,341         | 74,507         | 88,832          |
| Other long term assets                    | 28,772         | 36,103         | 37,601         | 47,784         | 65,046          |
| Total Long Term Assets                    | 1,247,443      | 1,287,687      | 1,283,425      | 1,177,755      | 1,055,019       |
| Total Assets                              | 4,696,565      | 4,651,154      | 4,587,731      | 4,166,822      | 3,948,214       |

<sup>\*</sup> Certain prior period amounts have been reclassified to conform to the current period presentation

**Balance Sheet - Liabilities and Equity** 

| t 000   | Jun 30    | Sep 30    | Dec 31    | Mar 31    | June 30   |
|---|-----------|-----------|-----------|-----------|-----------|
| \$,000  | 2023      | 2023      | 2023      | 2024      | 2024      |
| Current Liabilities:                                  |           |           |           |           |           |
| Trade payables, net                                   | 434,602   | 399,274   | 386,471   | 171,412   | 134,421   |
| Employees and payroll accruals                        | 74,709    | 77,740    | 76,966    | 73,666    | 67,810    |
| Current maturities of bank loans and accrued interest | 129       | 126       | 133       | 348       | 352       |
| Warranty obligations                                  | 146,150   | 174,125   | 183,047   | 181,333   | 169,214   |
| Deferred revenues and customers advances              | 28,135    | 22,064    | 40,836    | 36,081    | 28,457    |
| Accrued expenses and other current liabilities        | 214,004   | 203,322   | 205,778   | 196,050   | 166,570   |
| Total Current Liabilities                             | 897,729   | 876,651   | 893,231   | 658,890   | 566,824   |
| Long Term Liabilities:                                |           |           |           |           |           |
| Bank loans  | 885       | 825       | 836       | 790       | 770       |
| Convertible senior notes, net                         | 625,914   | 626,647   | 627,381   | 628,115   | 638,703   |
| Warranty obligations                                  | 342,437   | 341,687   | 335,197   | 321,166   | 321,618   |
| Deferred revenues                                     | 204,693   | 212,025   | 214,607   | 218,535   | 222,557   |
| Operating lease liabilities                           | 47,046    | 46,580    | 45,070    | 40,982    | 36,838    |
| Finance lease   | 42,208    | 40,323    | 41,892    | 40,630    | 39,244    |
| Deferred tax liabilities, net                         | 1,245     | 1,678     | 1,450     | 1,342     | 1,832     |
| Other long term liabilities                           | 14,219    | 14,332    | 16,158    | 15,821    | 13,639    |
| Total Long Term Liabilities                           | 1,278,647 | 1,284,097 | 1,282,591 | 1,267,381 | 1,275,201 |
| Stockholders' Equity:                                 |           |           |           |           |           |
| Common stock  | 6         | 6         | 6         | 6         | 6         |
| Additional paid-in capital                            | 1,595,890 | 1,633,800 | 1,680,622 | 1,719,523 | 1,744,411 |
| Treasury stock  |           |           |           | (33,222)  | (50,315)  |
| Accumulated other comprehensive income (loss)         | (77,432)  | (83,949)  | (46,885)  | (66,611)  | (77,950)  |
| Retained earnings                                     | 1,001,725 | 940,549   | 778,166   | 620,855   | 490,037   |
| Total stockholders' equity                            | 2,520,189 | 2,490,406 | 2,411,909 | 2,240,551 | 2,106,189 |
| Total liabilities and stockholders' equity            | 4,696,565 | 4,651,154 | 4,587,731 | 4,166,822 | 3,948,214 |

<sup>\*</sup> Certain prior period amounts have been reclassified to conform to the current period presentation

## **P&L GAAP**

| \$,000                                      | Q2 23    | Q3 23    | Q4 23     | Q1 24     | Q2 24     |
|---|----------|----------|-----------|-----------|-----------|
|   |          |          |           |           |           |
| Revenues                                    | 991,290  | 725,305  | 316,044   | 204,399   | 265,405   |
| Cost of revenues                            | 673,985  | 582,488  | 372,469   | 230,586   | 276,374   |
| Gross profit (loss)                         | 317,305  | 142,817  | (56,425)  | (26,187)  | (10,969)  |
| Gross margin %                              | 32.0%    | 19.7%    | (17.9%)   | (12.8%)   | (4.1%)    |
| Operating expenses:                         |          |          |           |           |           |
| Research and development                    | 86,526   | 80,082   | 75,001    | 75,351    | 69,276    |
| Sales and marketing                         | 44,222   | 40,351   | 38,779    | 38,911    | 39,978    |
| General and administrative                  | 36,199   | 39,110   | 34,628    | 30,865    | 39,008    |
| Other operating expenses (income), net      |          |          | 32,748    | 2,391     | 951       |
| Total operating expenses                    | 166,947  | 159,543  | 181,156   | 147,518   | 149,213   |
|   |          |          |           |           |           |
| Operating income (loss)                     | 150,358  | (16,726) | (237,581) | (173,705) | (160,182) |
| Financial income (expense), net             | 3,384    | (7,901)  | 22,055    | (7,064)   | (865)     |
| Other expenses                              |          | (484)    | 291       |           | 18,551    |
| Income (loss) before income taxes           | 153,742  | (25,111) | (215,235) | (180,769) | (142,496) |
|   |          |          |           |           |           |
| Income taxe benefit (expense)               | (34,232) | (36,065) | 53,202    | 23,754    | 12,245    |
| Income of other equity affiliates (expense) |          |          | (350)     | (296)     | (567)     |
| Net income (loss)                           | 119,510  | (61,176) | (162,383) | (157,311) | (130,818) |

| 12 mon    | 12 months ended, Dec. 31 |           |  |  |  |  |  |  |
|-----------|--------------------------|-----------|--|--|--|--|--|--|
| 2021      | 2022                     | 2023      |  |  |  |  |  |  |
|           |                          |           |  |  |  |  |  |  |
| 1,963,865 | 3,110,279                | 2,976,528 |  |  |  |  |  |  |
| 1,334,547 | 2,265,631                | 2,272,705 |  |  |  |  |  |  |
| 629,318   | 844,648                  | 703,823   |  |  |  |  |  |  |
| 32.0%     | 27.2%                    | 23.6%     |  |  |  |  |  |  |
|           |                          |           |  |  |  |  |  |  |
| 219,633   | 289,814                  | 321,482   |  |  |  |  |  |  |
| 119,000   | 159,680                  | 164,318   |  |  |  |  |  |  |
| 82,196    | 112,496                  | 146,504   |  |  |  |  |  |  |
| 1,350     | 116,538                  | 31,314    |  |  |  |  |  |  |
| 422,179   | 678,528                  | 663,618   |  |  |  |  |  |  |
|           |                          |           |  |  |  |  |  |  |
| 207,139   | 166,120                  | 40,205    |  |  |  |  |  |  |
|           |                          |           |  |  |  |  |  |  |
| (19,915)  | 3,750                    | 41,212    |  |  |  |  |  |  |
|           | 7,285                    | (318)     |  |  |  |  |  |  |
| 187,224   | 177,155                  | 81,099    |  |  |  |  |  |  |
|           |                          |           |  |  |  |  |  |  |
| (18,054)  | (83,376)                 | (46,420)  |  |  |  |  |  |  |
|           |                          | (350)     |  |  |  |  |  |  |
| 169,170   | 93,779                   | 34,329    |  |  |  |  |  |  |

<sup>\*</sup> Certain prior period amounts have been reclassified to conform to the current period presentation

## **Cash Flow**

| \$,000   | Q2 23     | Q3 23    | Q4 23     | Q1 24     | Q2 24    |
|--|-----------|----------|-----------|-----------|----------|
| Net cash provided by (used in) operating activities              | (88,711)  | 40,585   | (139,910) | (217,019) | (44,772) |
| Net cash provided by (used in) in investing activities           | (76,674)  | (43,733) | (80,707)  | 149,008   | 94,216   |
| Net cash provided by (used in) financing activities              | (4,919)   | (1,164)  | (651)     | (50,987)  | 303      |
| Increase (decrease) in cash and cash equivalents                 | (170,304) | (4,312)  | (221,268) | (118,998) | 49,747   |
| Cash and cash equivalents at the beginning of the period         | 727,849   | 557,744  | 551,122   | 338,468   | 214,229  |
| Effect of exchange rate differences on cash and cash equivalents | 199       | (2,310)  | 8,614     | (5,241)   | (4,478)  |
| Cash and cash equivalents at EOQ                                 | 557,744   | 551,122  | 338,468   | 214,229   | 259,498  |

<sup>\*</sup> Certain prior period amounts have been reclassified to conform to the current period presentation

# Appendix

| Gross margin (loss) (GAAP)  |
|---|
| Revenues from finance component                                     |
| Discontinued operation  |
| Stock-based compensation  |
| Amortization of stock-based compensation capitalized in inventories |
| Amortization and depreciation of acquired asset                     |
| Restructuring charges   |
| Gross margin (loss) (Non-GAAP)                                      |

| Reconciliation | of GAAP to Non- | -GAAP Gross | profit (loss) |
|----------------|-----------------|-------------|---------------|

| Three months ended |                |                   |                    |               |
|--------------------|----------------|-------------------|--------------------|---------------|
| June 30, 2024      | March 31, 2024 | December 31, 2023 | September 30, 2023 | June 30, 2023 |
| (10,969)           | (26,187)       | (56,425)          | 142,817            | 317,305       |
| (246)              | (234)          | (230)             | (215)              | (202)         |
| (757)              | (434)          | 36,648            |                    |               |
| 6,218              | 5,968          | 5,468             | 5,882              | 5,923         |
| 362                | 197            | 343               | 441                | 316           |
| 1,343              | 1,551          | 1,555             | 2,096              | 872           |
| 4,519              | 5,822          | 23,154            | 2222               |               |
| 470                | (13.317)       | 10.513            | 151.021            | 324,214       |

#### Reconciliation of GAAP to Non-GAAP Gross margin (loss)

| Three months ended |                |                   |                    |               |
|--------------------|----------------|-------------------|--------------------|---------------|
| June 30, 2024      | March 31, 2024 | December 31, 2023 | September 30, 2023 | June 30, 2023 |
| -4.1%              | -12.8%         | -17.9%            | 19.7%              | 32.0%         |
| 0.0%               | -0.1%          | -0.1%             | 0.0%               | 0.0%          |
| -0.3%              | -0.2%          | 11.6%             | 0.0%               | 0.0%          |
| 2.3%               | 2.9%           | 1.8%              | 0.8%               | 0.6%          |
| 0.1%               | 0.1%           | 0.1%              | 0.0%               | 0.0%          |
| 0.5%               | 0.8%           | 0.5%              | 0.3%               | 0.1%          |
| 1.7%               | 2.8%           | 7.3%              | 0.0%               | 0.0%          |
| 0.2%               | -6.5%          | 3.3%              | 20.8%              | 32.7%         |

| Operating expenses (GAAP)                              |  |
|--|--|
| Stock-based compensation - R&D                         |  |
| Stock-based compensation - S&M                         |  |
| Stock-based compensation - G&A                         |  |
| Amortization and depreciation of acquired assets - R&D |  |
| Amortization and depreciation of acquired assets - S&M |  |
| Amortization and depreciation of acquired assets - G&A |  |
| Discontinued operation                                 |  |
| Restructuring charges                                  |  |
| Assets impairment                                      |  |
| Gain (loss) from assets sales and disposal             |  |
| Certain litigation and other contingencies             |  |
| Acquisition costs                                      |  |
| Operating expenses (Non-GAAP)                          |  |

| Operating income (loss) (GAAP)                                      |
|---|
| Revenues from finance component                                     |
| Discontinued operation  |
| Stock-based compensation  |
| Amortization of stock-based compensation capitalized in inventories |
| Amortization and depreciation of acquired assets                    |
| Restructuring charges   |
| Assets impairment   |
| Loss (gain) from assets sales and disposal                          |
| Certain litigation and other contingencies                          |
| Acquisition costs   |
| Operating income (loss) (Non-GAAP)                                  |

|               | 17 1 21 404    | Three months ended |                    |               |
|---------------|----------------|--------------------|--------------------|---------------|
| June 30, 2024 | March 31, 2024 | December 31, 2023  | September 30, 2023 | June 30, 2023 |
| 149,213       | 147,518        | 181,156            | 159,543            | 166,947       |
| (17,639)      | (17,139)       | (15,982)           | (16,481)           | (17,272)      |
| (8,149)       | (7,911)        | (7,347)            | (7,739)            | (7,822)       |
| (6,565)       | (6,588)        | (6,133)            | (6,713)            | (7,948)       |
| (271)         | (270)          | (58)               | (329)              | (289)         |
| (467)         | (124)          | (190)              | (321)              | (235)         |
| (2)           | (2)            | (2)                | (4)                | 17            |
|               | 47             | (388)              |                    |               |
| (366)         | (3,943)        |                    | 222                |               |
|               | (1,732)        | (30,790)           |                    |               |
| (951)         | (1,058)        | (172)              |                    |               |
|               | 399            | (1,786)            |                    |               |
|               | (9)            |                    |                    | (135)         |
| 114,803       | 109,188        | 118,308            | 127,956            | 133,263       |

Reconciliation of GAAP to Non-GAAP Operating income (loss)

| Three months ended |                |                   |                    |               |  |
|--------------------|----------------|-------------------|--------------------|---------------|--|
| June 30, 2024      | March 31, 2024 | December 31, 2023 | September 30, 2023 | June 30, 2023 |  |
| (160,182)          | (173,705)      | (237,581)         | (16,726)           | 150,358       |  |
| (246)              | (234)          | (230)             | (215)              | (202)         |  |
| (757)              | (481)          | 37,036            |                    |               |  |
| 38,571             | 37,606         | 34,930            | 36,815             | 38,965        |  |
| 362                | 197            | 343               | 441                | 316           |  |
| 2,083              | 1,947          | 1,805             | 2,750              | 1,379         |  |
| 4,885              | 9,765          | 23,154            |                    |               |  |
|                    | 1,732          | 30,790            |                    |               |  |
| 951                | 1,058          | 172               |                    |               |  |
|                    | (399)          | 1,786             |                    |               |  |
|                    | 9              |                   |                    | 135           |  |
| (114,333)          | (122,505)      | (107,795)         | 23,065             | 190,951       |  |

#### Financial income (expense), net (GAAP)

Non cash interest expense
Unrealized losses (gains)
Currency fluctuation related to lease standard
Financial income (expense), net (Non-GAAP)

#### Other income (loss) (GAAP)

Loss (gain) from sale of equity and debt investments
Loss (gain) from business combination
Gain from the repurchase of convertible notes
Loss (gain) from sale of marketable securities
Other income (loss) (Non-GAAP)

#### Income tax benefit (expense) (GAAP)

Uncertain tax positions
Income tax adjustment
Income tax benefit (expense) (Non-GAAP)

#### Equity method investments income (loss) (GAAP)

Loss from equity method investments

Equity method investments income (loss) (Non-GAAP)

|               |                | Three months ended |                    |               |
|---------------|----------------|--------------------|--------------------|---------------|
| June 30, 2024 | March 31, 2024 | December 31, 2023  | September 30, 2023 | June 30, 2023 |
| (865)         | (7,064)        | 22,055             | (7,901)            | 3,384         |
| 3,636         | 3,536          | 3,422              | 3,284              | 3,105         |
|               |                |                    |                    |               |
| (1,523)       | (1,276)        | 4,359              | (2,788)            | (2,107)       |
| 1,248         | (4,804)        | 29,836             | (7,405)            | 4,382         |

#### Reconciliation of GAAP to Non-GAAP Other income (loss)

|               |                | Three months ended |                    |               |
|---------------|----------------|--------------------|--------------------|---------------|
| June 30, 2024 | March 31, 2024 | December 31, 2023  | September 30, 2023 | June 30, 2023 |
| 18,551        |                | 291                | (484)              |               |
| (1,970)       |                | (291)              | 484                |               |
| (1,125)       |                |                    |                    |               |
| (15,456)      |                |                    |                    |               |
|               |                |                    | S                  |               |
|               |                |                    |                    |               |

#### Reconciliation of GAAP to Non-GAAP Income tax benefit (expense)

|               |                | Three months ended |                    |               |
|---------------|----------------|--------------------|--------------------|---------------|
| June 30, 2024 | March 31, 2024 | December 31, 2023  | September 30, 2023 | June 30, 2023 |
| 12,245        | 23,754         | 53,202             | (36,065)           | (34,232)      |
|               |                |                    |                    |               |
| (357)         | (5,062)        | (27,699)           | (10,561)           | (3,735)       |
| 11,888        | 18,692         | 25,503             | (46,626)           | (37,967)      |

#### Reconciliation of GAAP to Non-GAAP equity method investment income (loss)

|               |                | Three months ended |                    |               |
|---------------|----------------|--------------------|--------------------|---------------|
| June 30, 2024 | March 31, 2024 | December 31, 2023  | September 30, 2023 | June 30, 2023 |
| (567)         | (296)          | (350)              |                    |               |
| 567           | 296            | 350                |                    |               |
|               |                |                    |                    |               |

| Reconciliation | of GAA | P to Non | -GAAP No | t income ( | loss) |
|----------------|--------|----------|----------|------------|-------|
|                |        |          |          |            |       |

|   |               |                | Three months ended |                    |              |
|---|---------------|----------------|--------------------|--------------------|--------------|
|   | June 30, 2024 | March 31, 2024 | December 31, 2023  | September 30, 2023 | June 30, 202 |
| Net income (loss) (GAAP)  | (130,818)     | (157,311)      | (162,383)          | (61,176)           | 119,510      |
| Revenues from finance component                                     | (246)         | (234)          | (230)              | (215)              | (202)        |
| Discontinued operation  | (757)         | (481)          | 37,036             |                    |              |
| Stock-based compensation  | 38,571        | 37,606         | 34,930             | 36,815             | 38,965       |
| Amortization of stock-based compensation capitalized in inventories | 362           | 197            | 343                | 441                | 316          |
| Amortization and depreciation of acquired assets                    | 2,083         | 1,947          | 1,805              | 2,750              | 1,379        |
| Restructuring charges   | 4,885         | 9,765          | 23,154             |                    |              |
| Assets impairment   | _             | 1,732          | 30,790             | _                  |              |
| Loss (gain) from assets sales and disposal                          | 951           | 1,058          | 172                |                    |              |
| Certain litigation and other contingencies                          |               | (399)          | 1,786              |                    |              |
| Acquisition costs   | _             | 9              |                    |                    | 135          |
| Non cash interest expense   | 3,636         | 3,536          | 3,422              | 3,284              | 3,105        |
| Unrealized losses (gains)   | _             |                |                    | _                  |              |
| Currency fluctuation related to lease standard                      | (1,523)       | (1,276)        | 4,359              | (2,788)            | (2,107)      |
| Loss (gain) from sale of equity and debt investments                | (1,970)       |                | (291)              | 484                | _            |
| Loss (gain) from business combination                               | (1,125)       | -              | <del></del> -      | _                  | _            |
| Gain from the repurchase of convertible notes                       | (15,456)      |                | -                  |                    | -            |
| Loss (gain) from sale of marketable securities                      | 1             |                | -                  |                    |              |
| Uncertain tax positions   | _             |                |                    |                    |              |
| Income tax adjustment   | (357)         | (5,062)        | (27,699)           | (10,561)           | (3,735)      |
| equity method adjustments   | 567           | 296            | 350                |                    |              |
| Net income (loss) (Non-GAAP)  | (101,197)     | (108,617)      | (52,456)           | (30,966)           | 157,366      |

| Reconciliation of GAAP to Non-GAAP Net basic earnings (loss) per share |
|--|
|--|

|   | 4                 |                | Three months ended | 50,-10 000         |               |
|---|-------------------|----------------|--------------------|--------------------|---------------|
|   | June 30, 2024     | March 31, 2024 | December 31, 2023  | September 30, 2023 | June 30, 2023 |
| Net basic earnings (loss) per share (GAAP)                          | (2.31)            | (2.75)         | (2.85)             | (1.08)             | 2.12          |
| Revenues from finance component                                     | 0.00              | (0.01)         | (0.01)             | 0.00               | (0.01)        |
| Discontinued operation  | (0.02)            | (0.01)         | 0.65               |                    |               |
| Stock-based compensation  | 0.69              | 0.66           | 0.62               | 0.65               | 0.70          |
| Amortization of stock-based compensation capitalized in inventories | 0.00              | 0.01           | 0.00               | 0.00               | 0.00          |
| Amortization and depreciation of acquired assets                    | 0.04              | 0.03           | 0.04               | 0.05               | 0.03          |
| Restructuring charges   | 0.08              | 0.17           | 0.40               | _                  | -             |
| Assets impairment   | 2. <del></del> 2. | 0.03           | 0.54               | ( <del></del> )    | -             |
| Loss (gain) from assets sales and disposal                          | 0.02              | 0.02           | 0.01               | _                  | -             |
| Certain litigation and other contingencies                          | _                 | (0.01)         | 0.03               | -                  |               |
| Acquisition costs   |                   | 0.00           | 4 <u></u>          | 1                  | 0.00          |
| Non cash interest expense   | 0.07              | 0.06           | 0.06               | 0.06               | 0.05          |
| Unrealized losses (gains)   | _                 | _              | <u></u>            | _                  | _             |
| Currency fluctuation related to lease standard                      | (0.04)            | (0.02)         | 0.07               | (0.05)             | (0.03)        |
| Loss (gain) from sale of equity and debt investments                | (0.03)            | _              | 0.00               | 0.01               | _             |
| Loss (gain) from business combination                               | (0.02)            | _              | -                  | _                  | -             |
| Gain from the repurchase of convertible notes                       | (0.27)            | _              |                    | _                  |               |
| Loss (gain) from sale of marketable securities                      | _                 |                | _                  | _                  | _             |
| Uncertain tax positions   | <u></u>           |                |                    |                    |               |
| Income tax adjustment   | (0.01)            | (0.09)         | (0.49)             | (0.19)             | (0.07)        |
| equity method adjustments   | 0.01              | 0.01           | 0.01               | _                  |               |
| Net basic earnings (loss) per share (Non-GAAP)                      | (1.79)            | (1.90)         | (0.92)             | (0.55)             | 2.79          |

| Reconciliation o | f GAAP to | Non-GAAP | Net diluted | earnings ( | (loss) per share |
|------------------|-----------|----------|-------------|------------|------------------|
|------------------|-----------|----------|-------------|------------|------------------|

|   |               |                | Three months ended |                    |               |
|---|---------------|----------------|--------------------|--------------------|---------------|
| _   | June 30, 2024 | March 31, 2024 | December 31, 2023  | September 30, 2023 | June 30, 2023 |
| Net diluted earnings (loss) per share (GAAP)                        | (2.31)        | (2.75)         | (2.85)             | (1.08)             | 2.03          |
| Revenues from finance component                                     | 0.00          | (0.01)         | (0.01)             | 0.00               | (0.01)        |
| Discontinued operation  | (0.02)        | (0.01)         | 0.65               |                    |               |
| Stock-based compensation  | 0.69          | 0.66           | 0.62               | 0.65               | 0.62          |
| Amortization of stock-based compensation capitalized in inventories | 0.00          | 0.01           | 0.00               | 0.00               | 0.00          |
| Amortization and depreciation of acquired assets                    | 0.04          | 0.03           | 0.04               | 0.05               | 0.03          |
| Restructuring charges   | 0.08          | 0.17           | 0.40               |                    |               |
| Assets impairment   | -             | 0.03           | 0.54               |                    | <u></u>       |
| Loss (gain) from assets sales and disposal                          | 0.02          | 0.02           | 0.01               | _                  |               |
| Certain litigation and other contingencies                          | -             | (0.01)         | 0.03               | _                  | _             |
| Acquisition costs   | -             | -              | -                  | -                  | 0.00          |
| Non cash interest expense   | 0.07          | 0.06           | 0.06               | 0.06               | 0.04          |
| Unrealized losses (gains)   | -             | _              | _                  | 10 <del></del>     | _             |
| Currency fluctuation related to lease standard                      | (0.04)        | (0.02)         | 0.07               | (0.05)             | (0.03)        |
| Loss (gain) from sale of equity and debt investments                | (0.03)        | _              | 0.00               | 0.01               |               |
| Loss (gain) from business combination                               | (0.02)        |                |                    |                    |               |
| Gain from the repurchase of convertible notes                       | (0.27)        |                |                    |                    |               |
| Loss (gain) from sale of marketable securities                      | -             |                |                    |                    |               |
| Uncertain tax positions   |               | _              | -                  | <del>-</del>       | _             |
| Income tax adjustment   | (0.01)        | (0.09)         | (0.49)             | (0.19)             | (0.06)        |
| equity method adjustments   | 0.01          | 0.01           | 0.01               | <u> </u>           |               |
| Net diluted earnings (loss) per share (Non-GAAP)                    | (1.79)        | (1.90)         | (0.93)             | (0.55)             | 2.62          |

#### Reconciliation of GAAP to Non-GAAP Number of shares

|                          |               |                | Three months ended |                    |               |
|--------------------------|---------------|----------------|--------------------|--------------------|---------------|
|                          | June 30, 2024 | March 31, 2024 | December 31, 2023  | September 30, 2023 | June 30, 2023 |
| per share (GAAP)         | 56,687,006    | 57,140,126     | 56,916,831         | 56,671,504         | 59,183,666    |
| Stock-based compensation | 0             | 0              | 0                  | 0                  | 986,527       |
| Notes due 2025           | 0             | 0              | 0                  | 0                  | 0             |
| per share (Non-GAAP)     | 56,687,006    | 57,140,126     | 56,916,831         | 56,671,504         | 60,170,193    |