# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# FORM 8-K

**CURRENT REPORT** PURSUANT TO SECTION 13 OR 15(d) OF THE **SECURITIES EXCHANGE ACT OF 1934** 

Date of report (Date of earliest event reported): February 16, 2021

# SOLAREDGE TECHNOLOGIES, INC

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)

001-36894 (Commission File Number)

20-5338862 (I.R.S. Employer **Identification No.)** 

1 Hamada Street, Herziliya Pituach, Israel (Address of Principal executive offices)

4673335 (Zip Code)

Registrant's Telephone number, including area code: 972 (9) 957-6620

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock, par value \$0.0001 per share	SEDG	Nasdaq Global Select Market

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instructions A.2 below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) 

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) 

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) 

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR 230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR 240.12b-2).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. 

#### Item 2.02. Results of Operations and Financial Condition.

On February 16, 2021, SolarEdge Technologies, Inc. (the "Company") issued a press release announcing its financial results for the fourth quarter and full year ended December 31, 2020. A copy of the press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

In accordance with General Instruction B.2 of Form 8-K, this information, including the exhibits hereto, shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall such information, including the exhibits hereto be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

#### Item 9.01. Financial Statements and Exhibits

<u>Exhibit No.</u>	Description
<u>Exhibit 99.1</u>	Press release February 16, 2021

Exhibit 104 Cover Page Interactive Data File - the cover page XBRL tags are embedded within the Inline XBRL document.

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

SOLAREDGE TECHNOLOGIES, INC.

Date: February 16, 2021

By: <u>/s/ Ronen Faier</u> Name: Ronen Faier Title: Chief Financial Officer

# solar<mark>edge</mark>

# SolarEdge Announces Fourth Quarter and Full Year 2020 Financial Results

**FREMONT, Calif.** — **February 16, 2021**. SolarEdge Technologies, Inc. (Nasdaq: SEDG), a global leader in smart energy, today announced its financial results for the fourth quarter and year ended December 31, 2020.

# Fourth Quarter 2020 Highlights

- Revenues of \$358.1 million
- Revenues from solar products of \$327.1 million
- GAAP gross margin of 30.8%
- Non-GAAP gross margin of 32.5%
- GAAP gross margin from sale of solar products of 35.3%
- Non-GAAP gross margin from sale of solar products of 36.2%
- GAAP net income of \$17.7 million
- Non-GAAP net income of \$55.7 million
- GAAP net diluted earnings per share ("EPS") of \$0.33
- Non-GAAP net diluted EPS of \$0.98
- 1.36 Gigawatts (AC) of inverters shipped

#### Full Year 2020 Highlights

- Record revenues of \$1.46 billion
- Record revenues from solar products of \$1.36 billion
- GAAP gross margin of 31.6%
- GAAP gross margin from sale of solar products of 34.3%
- Non-GAAP gross margin from sale of solar products of 35.0%
- GAAP net income of \$140.3 million
- Non-GAAP net income of \$224.4 million
- GAAP net diluted earnings per share ("EPS") of \$2.66
- Non-GAAP net diluted EPS of \$4.11
- 6.1 Gigawatts (AC) of inverters shipped

"Our fourth quarter results are reflective of strength in the U.S. residential market and record revenues from outside of Europe and the U.S., led by Australia," said Zvi Lando, CEO of SolarEdge. "The return to growth in installations in the U.S. residential market drove our sequential growth and return to the anticipated solar margins. Despite the global pandemic, we concluded the year with slight growth in revenues, healthy cash generation and are well positioned for 2021 and beyond, having invested significantly in development of new products to be released this year as well as development of our non-solar businesses, with readiness to supply full powertrain kits for the e-Mobility sector in Europe."

#### Fourth Quarter 2020 Summary

The Company reported revenues of \$358.1 million, up 6% from \$338.1 million in the prior quarter and down 14% from \$418.2 million in the same quarter last year.

Revenues related to the solar business were \$327.1 million, up 5% from \$312.5 million in the prior quarter and down 16% from \$389.0 million in the same quarter last year.

GAAP gross margin was 30.8%, down from 32.0% in the prior quarter and down from 34.3% year over year.

Non-GAAP gross margin was 32.5%, down from 33.5% in the prior quarter and down from 35.5% year over year.

GAAP gross margin for the solar business was 35.3%, up from 34.1% in the prior quarter and down from 37.3% year over year.

Non-GAAP gross margin for the solar business was 36.2%, up from 34.8% in the prior quarter and down from 37.8% year over year.

GAAP operating expenses were \$95.9 million, up 23% from \$77.7 million in the prior quarter and up 3% from \$92.7 million in the same quarter last year.

Non-GAAP operating expenses were \$72.9 million, up 15% from \$63.2 million in the prior quarter and up 15% from \$63.1 million in the same quarter last year.

GAAP operating income was \$14.4 million, down 53% from \$30.4 million in the prior quarter and down 71% from \$50.5 million in the same quarter last year.

Non-GAAP operating income was \$43.5 million, down 13% from \$50.0 million in the prior quarter and down 49% from \$85.3 million in the same quarter last year.

GAAP net income was \$17.7 million, down 60% from \$43.8 million in the prior quarter and down 67% from \$52.8 million in the same quarter last year.

Non-GAAP net income was \$55.7 million, down 15% from \$65.9 million in the prior quarter and down 36% from \$87.4 million in the same quarter last year.

GAAP net diluted earnings per share ("EPS") was \$0.33, down from \$0.83 in the prior quarter and down from \$1.03 in the same quarter last year.

Non-GAAP net diluted EPS was \$0.98, down from \$1.21 in the prior quarter and down from \$1.65 in the same quarter last year.

Cash flow from operating activities was \$27.0 million, down from \$28.4 million in the prior quarter and down from \$83.1 million in the same quarter last year.

As of December 31, 2020, cash, cash equivalents, bank deposits, restricted bank deposit and marketable securities totaled \$530.2 million, net of debt, compared to \$553.8 million on September 30, 2020.

#### Full Year 2020 Summary

Total revenues of \$1.46 billion, up 2% from \$1.43 billion in the prior year.

GAAP gross margin was 31.6%, down from 33.6% in the prior year.

Non-GAAP gross margin was 33.0%, down from 34.9% in the prior year.

GAAP operating income was \$142.6 million, down 25% from \$189.9 million in the prior year.

Non-GAAP operating income was \$218.8 million, down 21% from \$276.8 million in the prior year.

GAAP net income was \$140.3 million, down 4% from \$146.5 million in the prior year.

Non-GAAP net income was \$224.4 million, down 4% from \$233.2 million in the prior year.

GAAP net diluted EPS was \$2.66, down from \$2.90 in the prior year.

Non-GAAP net diluted EPS was \$4.11, down from \$4.44 in the prior year.

Cash flow from operating activities of \$222.7 million, down from \$259.0 million in the prior year.

#### **Outlook for the First Quarter 2021**

The Company also provides guidance for the first quarter ending March 31, 2021 as follows:

- Revenues to be within the range of \$385 million to \$405 million
- Non GAAP gross margin expected to be within the range of 34% to 36%
- Revenues from solar products to be within the range of \$360 million to \$375 million
- Non GAAP gross margin from sale of solar products expected to be within the range of 36% to 38%

#### **Conference Call**

The Company will host a conference call to discuss these results at 4:30 P.M. ET on Tuesday, February 16, 2021. The call will be available, live, to interested parties by dialing 800-347-6311. For international callers, please dial +1 646-828-8143. The Conference ID number is 3276360. A live webcast will also be available in the Investors Relations section of the Company's website at: <u>http://investors.solaredge.com</u>

A replay of the webcast will be available in the Investor Relations section of the Company's web site approximately two hours after the conclusion of the call and will remain available for approximately 30 calendar days.

#### About SolarEdge

SolarEdge is a global leader in smart energy. By leveraging world-class engineering capabilities and with a relentless focus on innovation, SolarEdge creates smart energy solutions that power our lives and drive future progress. SolarEdge developed an intelligent inverter solution that changed the way power is harvested and managed in photovoltaic (PV) systems. The SolarEdge DC optimized inverter seeks to maximize power generation while lowering the cost of energy produced by PV systems. Continuing to advance smart energy, SolarEdge addresses a broad range of energy market segments through its PV, storage, EV charging, batteries, UPS, electric vehicle powertrains, and grid services solutions. SolarEdge is online at solaredge.com

#### **Use of Non-GAAP Financial Measures**

The Company has presented certain non-GAAP financial measures in this release, such as non-GAAP net income, non-GAAP net diluted EPS, non-GAAP gross margin, non-GAAP operating expenses, non-GAAP operating income and non-GAAP gross margin from sale of solar products. Generally, a non-GAAP financial measure is a numerical measure of a company's performance, financial position, or cash flows that either exclude or include amounts that are not normally excluded or included in the most directly comparable measure calculated and presented in accordance with generally accepted accounting principles in the United States, or GAAP. Reconciliation of each non-GAAP financial measures to the most directly comparable GAAP financial measure can be found in the accompanying tables to this release. These non-GAAP financial measures do not reflect a comprehensive system of accounting, differ from GAAP measures with the same captions and may differ from non-GAAP financial measures with the same or similar captions that are used by other companies. As such, these non-GAAP measures should be considered as a supplement to, and not as a substitute for, or superior to, financial measures calculated in accordance with GAAP.

The Company uses these non-GAAP financial measures to analyze its operating performance and future prospects, develop internal budgets and financial goals, and to facilitate period-to-period comparisons. The Company believes that these non-GAAP financial measures reflect an additional way of viewing aspects of its operations that, when viewed with its GAAP results, provide a more complete understanding of factors and trends affecting its business.

#### Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995

This release contains forward looking statements which are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include information, among other things, concerning: our possible or assumed future results of operations; future demands for solar energy solutions; business strategies; technology developments; financing and investment plans; dividend policy; competitive position; industry and regulatory environment; general economic conditions; potential growth opportunities; and the effects of competition. These forward-looking statements are often characterized by the use of words such as "anticipate," "believe," "could," "seek," "estimate," "expect," "intend," "may," "plan," "potential," "predict," "project," "should," "will," "would" or similar expressions and the negative or plural of those terms and other like terminology.

Forward-looking statements are only predictions based on our current expectations and our projections about future events. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to be materially different from those expressed or implied by the forward-looking statements. Given these factors, you should not place undue reliance on these forward-looking statements. These factors include, but are not limited to, the matters discussed in the section entitled "Risk Factors" of our Annual Report on Form 10-K for the year ended December 31, 2019, filed on February 27, 2020 and our quarterly reports filed on Form 10-Q, Current Reports on Form 8-K and other reports filed with the SEC. All information set forth in this release is as of February 16, 2021. The Company undertakes no duty or obligation to update any forward-looking statements contained in this release as a result of new information, future events or changes in its expectations.

# **Investor Contacts**

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Sapphire Investor Relations, LLC Erica Mannion or Michael Funari +1 617-542-6180 <u>investors@solaredge.com</u>

# SOLAREDGE TECHNOLOGIES INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (In thousands)

	Three months ended December 30,			Year ended December 31,				
		2020		2019		2020		2019
		Unau	dited					
Revenues	\$	358,107	\$	418,223	\$	1,459,271	\$	1,425,660
Cost of revenues		247,782		274,974	_	997,912		946,322
Gross profit		110,325		143,249		461,359		479,338
Operating expenses:								
Research and development		47,513		34,900		163,123		121,351
Sales and marketing		28,872		23,659		95,985		87,984
General and administrative		18,042		11,771		63,119		49,361
Other operating expenses (income), net		1,471		22,391		(3,429)	_	30,696
Total operating expenses		95,898		92,721		318,798		289,392
Operating income		14,427		50,528		142,561		189,946
Financial expenses (income), net		(10,380)		(11,058)		(21,105)		11,343
Income before income taxes		24,807		61,586		163,666		178,603
Income taxes		7,152		9,241		23,344		33,646
Net income	\$	17,655	\$	52,345	\$	140,322	\$	144,957
Net loss attributable to Non-controlling interests		-		433		-		1,592
Net income attributable to SolarEdge Technologies, Inc.	\$	17,655	\$	52,778	\$	140,322	\$	146,549

#### SOLAREDGE TECHNOLOGIES INC. CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands)

	December 31,		
	2020	20	019
CURRENT ASSETS:			
Cash and cash equivalents	\$ 827,146		223,902
Short-term bank deposits	60,096		5,010
Restricted bank deposits	2,611		27,558
Marketable securities	143,687		91,845
Trade receivables, net of allowances of \$2,886 and \$2,473, respectively	218,706		298,383
Inventories, net	331,696		170,798
Prepaid expenses and other current assets	135,399	1	115,268
Total current assets	1,719,341	ç	932,763
LONG-TERM ASSETS:			
Marketable securities	147,434	1	119,176
Deferred tax assets, net	11,676		16,298
Property, plant and equipment, net	303,408		176,963
Operating lease right-of-use assets, net	41,600		35,858
Intangible assets, net	67,818		74,008
Goodwill	140,479		129,654
Other long-term assets	5,353		9,904
<u>Total</u> long-term assets	717,768		561,861
Total long-term assets	/1/,/00	U	501,001
Total assets	\$ 2,437,109	\$ 1,4	494,624
CURRENT LIABILITIES:			
Trade payables, net	\$ 162,051	\$ 1	157,148
Employees and payroll accruals	63,738		47,390
Current maturities of bank loans and accrued interest	16,894		15,673
Warranty obligations	62,614		65,112
Deferred revenues and customers advances	24,648		70,815
Accrued expenses and other current liabilities	106,154		80,576
Total current liabilities	436,099		436,714
LONG-TERM LIABILITIES:	E72.250		
Convertible senior notes, net	573,350		
Warranty obligations	142,380		107,451
Deferred revenues	115,372		89,982
Deferred tax liabilities, net	8,593		4,461
Finance lease liabilities	26,173		2,399
Operating lease liabilities	35,194		30,213
Other long-term liabilities	14,191		11,734
<u>Total</u> long-term liabilities	915,253	2	246,240
STOCKHOLDERS' EQUITY:			
Common stock	5		5
Additional paid-in capital	603,891	2	475,792
Accumulated other comprehensive income (loss)	3,857		(1,809
Retained earnings	478,004	3	337,682
Total stockholders' equity	1,085,757		811,670
Total liabilities and stockholders' equity	\$ 2,437,109	\$ 1,4	494,624

#### SOLAREDGE TECHNOLOGIES INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

	Year ended D	Year ended Decembe	
	2020		2019
Cash flows provided by operating activities:			
Net income	\$ 140,322	\$	144,957
Adjustments to reconcile net income to net cash provided by operating activities:	00.055		15 0.01
Depreciation of property, plant and equipment	22,355		17,261
Amortization of intangible assets	9,479		9,634
Amortization of debt discount and debt issuance costs	3,185		-
Amortization of premium and accretion of discount on available-for-sale	1.1.00		00
marketable securities, net	1,168		92
Stock-based compensation expenses	67,309		60,353
Deferred income taxes, net	(2,738)		(6,037)
Loss from sale of business	-		5,269
Other items	2,451		713
Changes in assets and liabilities:	(140.001)		
Inventories, net	(149,661)		(22,544)
Prepaid expenses and other assets	(3,276)		(67,323)
Trade receivables, net	86,538		(124,071)
Operating lease right-of-use assets and liabilities, net and effect of exchange	1 400		2 102
rate differences	1,409		2,192
Trade payables, net	3,333		47,837
Employees and payroll accruals	18,315		18,592
Warranty obligations	32,274		50,780
Deferred revenues and customers advances	(21,438)		83,137
Other liabilities	11,630		38,158
Net cash provided by operating activities	222,655		259,000
Cash flows from investing activities:			
Investment in available-for-sale marketable securities	(223,705)		(160,054)
Proceed from sales and maturities of available-for-sale marketable securities	141,839		142,744
Purchase of property, plant and equipment	(126,790)		(72,562)
Withdrawal from (investment in) bank deposits, net	(54,752)		4,860
Withdrawal from (investment in) restricted bank Deposits, net	25,267		(26,145)
Business combinations, net of cash acquired			(38,435)
Other investing activities	1,504		(3,261)
Net cash used in investing activities	(236,637)	-	(152,853)
	(200,007)		(102,000)
Cash flows from financing activities:			
Proceeds from issuance of convertible senior notes, net	617,869		-
Repayment of bank loans	(15,595)		(9,514)
Proceeds from bank loans	16,944		249
Proceeds from exercise of stock-based awards	21,500		9,066
Change in non-controlling interests	-		(71,468)
Other financing activities	(234)		(1,354)
Net cash provided by (used in) financing activities	640,484		(73,021)
	000 500		22.420
Increase in cash and cash equivalents	626,502		33,126
Cash and cash equivalents at the beginning of the period	223,901		187,764
Effect of exchange rate differences on cash and cash equivalents	(23,257)		3,011
Cash and cash equivalents at the end of the period	\$ 827,146	\$	223,901

		<b>Reconciliation of GAAP to Non-GAAP Gross Profit</b>					
	Т	Three months ended			ended		
	December 31, 2020	September 30, 2020	December 31, 2019	December 31, 2020	December 31, 2019		
Gross profit (GAAP)	110,325	108,063	143,249	461,359	479,338		
Stock-based compensation	3,720	2,730	2,268	11,082	6,964		
Cost of product adjustment			448	313	1,556		
Amortization and depreciation of acquired assets	2,374	2,429	2,489	9,484	9,771		
Gross profit (Non-GAAP)	116,419	113,222	148,454	482,238	497,629		

	]	<b>Reconciliation of GAAP to Non-GAAP Gross Margin</b>					
	T	Three months ended			nded		
	December 31, 2020	September 30, 2020	December 31, 2019	December 31, 2020	December 31, 2019		
Gross margin (GAAP)	30.8%	32.0%	34.3%	31.6%	33.6%		
Stock-based compensation	1.0%	0.8%	0.5%	0.8%	0.5%		
Cost of product adjustment			0.1%		0.1%		
Amortization and depreciation of acquired assets	0.7%	0.7%	0.6%	0.6%	0.7%		
Gross margin (Non-GAAP)	32.5%	33.5%	35.5%	33.0%	34.9%		

	Reconciliation of GAAP to Non-GAAP Operating expenses						
	Т	hree months endeo	1	Year e	ended		
	December 31, 2020	September 30, 2020	December 31, 2019	December 31, 2020	December 31, 2019		
Operating expenses (GAAP)	95,898	77,669	92,721	318,798	289,392		
Stock-based compensation - R&D	(8,919)	(6,904)	(4,937)	(27,048)	(16,872)		
Stock-based compensation - S&M	(8,710)	(4,066)	(3,157)	(19,413)	(11,062)		
Stock-based compensation - G&A	(2,967)	(2,559)	916	(9,766)	(6,991)		
Amortization and depreciation of acquired assets - R&D	(14)	(26)	(30)	(91)	(92)		
Amortization and depreciation of acquired assets - S&M	(230)	(370)	33	(1,187)	(1,214)		
Amortization and depreciation of acquired assets - G&A	(8)	(8)	45	(33)	(35)		
Acquisition related expenses					(949)		
Assets disposal	(649)	(558)	(56)	(1,207)	(622)		
Other operating income (expenses)	(1,471)		(22,391)	3,429	(30,696)		
Operating expenses (Non-GAAP)	72,930	63,178	63,144	263,482	220,859		

	<b>Reconciliation of GAAP to Non-GAAP Operating income</b>						
	Т	hree months ende	d	Year ended			
	December 31, 2020	September 30, 2020	December 31, 2019	December 31, 2020	December 31, 2019		
Operating income (GAAP)	14,427	30,394	50,528	142,561	189,946		
Cost of product adjustment			448	313	1,556		
Stock-based compensation	24,316	16,259	9,446	67,309	41,889		
Amortization and depreciation of acquired assets	2,626	2,833	2,441	10,795	11,112		
Acquisition related expenses					949		
Assets disposal	649	558	56	1,207	622		
Other operating (income) expenses	1,471		22,391	(3,429)	30,696		
Operating income (Non-GAAP)	43,489	50,044	85,310	218,756	276,770		

	Reconcilia	ntion of GAAP to N	Non-GAAP Finan	cial expenses (inc	ome), net	
	Т	hree months ende	d	Year ended		
	December 31, 2020	September 30, 2020	December 31, 2019	December 31, 2020	December 31, 2019	
Financial expenses (income), net (GAAP)	(10,380)	(15,765)	(11,058)	(21,105)	11,343	
Notes due 2025	(3,017)	(168)		(3,185)		
Non cash interest	(1,305)	(1,254)	(1,055)	(4,887)	(3,645)	
Currency fluctuation related to lease standard	(2,172)	(243)	(266)	(2,274)	(2,591)	
Amortization and depreciation of acquired assets			348	(982)	348	
Financial expenses (income), net (Non-GAAP)	(16,874)	(17,430)	(12,031)	(32,433)	5,455	

	Reconciliation of GAAP to Non-GAAP Tax on income					
	T	hree months endeo	Year ended			
	December 31, 2020	September 30, 2020	December 31, 2019	December 31, 2020	December 31, 2019	
Tax on income (GAAP)	7,152	2,408	9,241	23,344	33,646	
Deferred taxes	(2,522)	(816)	1,114	3,434	6,037	
Tax on income (Non-GAAP)	4,630	1,592	10,355	26,778	39,683	

	<b>Reconciliation of GAAP to Non-GAAP Net income</b>				
	Three months ended			Year ended	
	December 31, 2020	September 30, 2020	December 31, 2019	December 31, 2020	December 31, 2019
Net income attributable to SolarEdge Technologies Inc.					
(GAAP)	17,655	43,751	52,778	140,322	146,549
Cost of product adjustment			448	313	1,556
Stock-based compensation	24,316	16,259	9,446	67,309	41,889
Amortization and depreciation of acquired assets	2,626	2,833	2,093	11,777	10,764
Acquisition related expenses					949
Assets disposal	649	558	56	1,207	622
Other operating (income) expenses	1,471		22,391	(3,429)	30,696
Notes due 2025	3,017	168		3,185	
Non cash interest	1,305	1,254	1,055	4,887	3,645
Currency fluctuation related to lease standard	2,172	243	266	2,274	2,591
Deferred taxes	2,522	816	(1,114)	(3,434)	(6,037)
Net income attributable to SolarEdge Technologies Inc.					
(Non-GAAP)	55,733	65,882	87,419	224,411	233,224

	<b>Reconciliation of GAAP to Non-GAAP Net basic EPS</b>					
	Three months ended			Year ended		
	December 31, 2020	September 30, 2020	December 31, 2019	December 31, 2020	December 31, 2019	
Net basic earnings per share (GAAP)	0.34	0.87	1.08	2.79	3.06	
Cost of product adjustment			0.01	0.01	0.03	
Stock-based compensation	0.48	0.32	0.20	1.34	0.87	
Amortization and depreciation of acquired assets	0.05	0.05	0.04	0.24	0.23	
Acquisition related expenses					0.02	
Assets disposal	0.01	0.01		0.02	0.01	
Other operating (income) expenses	0.03		0.46	(0.07)	0.64	
Notes due 2025	0.06			0.06		
Non cash interest	0.02	0.03	0.02	0.10	0.08	
Currency fluctuation related to lease standard	0.05			0.05	0.06	
Deferred taxes	0.05	0.02	(0.02)	(0.07)	(0.13)	
Net basic earnings per share (Non-GAAP)	1.09	1.30	1.79	4.47	4.87	

	<b>Reconciliation of GAAP to Non-GAAP Net diluted EPS</b>				
	Three months ended			Year ended	
	December 31, 2020	September 30, 2020	December 31, 2019	December 31, 2020	December 31, 2019
Net diluted earnings per share (GAAP)	0.33	0.83	1.03	2.66	2.90
Cost of product adjustment			0.01		0.02
Nonvested PSUs			(0.01)		
Stock-based compensation	0.44	0.28	0.15	1.20	0.68
Amortization and depreciation of acquired assets	0.05	0.05	0.04	0.21	0.22
Acquisition related expenses					0.02
Assets disposal	0.01	0.01		0.03	0.01
Other operating (income) expenses	0.03		0.43	(0.07)	0.59
Notes due 2025	0.02			0.02	
Non cash interest	0.02	0.02	0.02	0.08	0.07
Currency fluctuation related to lease standard	0.04			0.05	0.05
Deferred taxes	0.04	0.02	(0.02)	(0.07)	(0.12)
Net diluted earnings per share (Non-GAAP)	0.98	1.21	1.65	4.11	4.44

# Reconciliation of GAAP to Non-GAAP No. of shares used in Net diluted EPS

	Three months ended			Year ended	
	December 31, 2020	September 30, 2020	December 31, 2019	December 31, 2020	December 31, 2019
Number of shares used in computing net diluted earnings					
per share (GAAP)	53,496,384	53,144,188	50,966,778	52,795,475	50,195,661
Stock-based compensation	865,179	1,134,877	1,774,490	1,138,517	2,011,807
Notes due 2025	2,276,818			618,701	
Number of shares used in computing net diluted earnings					
per share (Non-GAAP)	56,638,381	54,279,065	52,741,268	54,552,693	52,207,468