

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2024

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 001-36894

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**SOLAREEDGE TECHNOLOGIES, INC.**

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(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

20-5338862  
(IRS Employer  
Identification No.)

1 HaMada Street  
Herziliya Pituach, 4673335, Israel  
(Address of Principal Executive Offices, zip code)

972 (9) 957-6620

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock, par value \$0.0001 per share	SEDG	NASDAQ (Global Select Market)

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer", "accelerated filer", "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  
Non-accelerated filer

Accelerated filer  
Smaller Reporting Company  
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by checkmark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

As of May 1, 2024, there were 57,299,404 shares

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## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## SOLAREEDGE TECHNOLOGIES INC.

## CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

(in thousands, except per share data)

	<u>March 31,</u> <u>2024</u>	<u>December 31,</u> <u>2023</u>
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 214,229	\$ 338,468
Marketable securities	466,407	521,570
Trade receivables, net of allowances of \$19,110 and \$16,400, respectively	404,390	622,425
Inventories, net	1,549,122	1,443,449
Prepaid expenses and other current assets	354,919	378,394
<u>Total</u> current assets	<u>2,989,067</u>	<u>3,304,306</u>
<b>LONG-TERM ASSETS:</b>		
Marketable securities	268,203	407,825
Deferred tax assets, net	122,564	80,912
Property, plant and equipment, net	605,223	614,579
Operating lease right-of-use assets, net	59,474	64,167
Intangible assets, net	33,037	35,345
Goodwill	41,470	42,996
Other long-term assets	47,784	37,601
<u>Total</u> long-term assets	<u>1,177,755</u>	<u>1,283,425</u>
<u>Total</u> assets	<u>\$ 4,166,822</u>	<u>\$ 4,587,731</u>

**SOLAREEDGE TECHNOLOGIES INC.**

**CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited) (Cont.)**

(in thousands, except per share data)

	<b>March 31, 2024</b>	<b>December 31, 2023</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES:</b>		
Trade payables, net	\$ 171,412	\$ 386,471
Employees and payroll accruals	73,666	76,966
Warranty obligations	181,333	183,047
Deferred revenues and customers advances	36,081	40,836
Accrued expenses and other current liabilities	196,398	205,911
<u>Total current liabilities</u>	<u>658,890</u>	<u>893,231</u>
<b>LONG-TERM LIABILITIES:</b>		
Convertible senior notes, net	628,115	627,381
Warranty obligations	321,166	335,197
Deferred revenues	218,535	214,607
Finance lease liabilities	40,630	41,892
Operating lease liabilities	40,982	45,070
Other long-term liabilities	17,953	18,444
<u>Total long-term liabilities</u>	<u>1,267,381</u>	<u>1,282,591</u>
<b>COMMITMENTS AND CONTINGENT LIABILITIES</b>		
<b>STOCKHOLDERS' EQUITY:</b>		
Common stock of \$0.0001 par value - Authorized: 125,000,000 shares; issued: 57,298,691 shares at March 31, 2024 and 57,123,437 shares at December 31, 2023; outstanding: 56,792,795 shares at March 31, 2024 and 57,123,437 shares at December 31, 2023.	6	6
Additional paid-in capital	1,719,523	1,680,622
Treasury stock, at cost; 505,896 shares held	(33,222)	-
Accumulated other comprehensive loss	(66,611)	(46,885)
Retained earnings	620,855	778,166
<u>Total stockholders' equity</u>	<u>2,240,551</u>	<u>2,411,909</u>
<u>Total liabilities and stockholders' equity</u>	<u>\$ 4,166,822</u>	<u>\$ 4,587,731</u>

The accompanying notes are an integral part of the condensed consolidated financial statements.

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME (LOSS) (Unaudited)

(in thousands, except per share data)

	Three Months Ended March 31,	
	2024	2023
Revenues	\$ 204,399	\$ 943,889
Cost of revenues	230,586	643,763
Gross profit (loss)	<u>(26,187)</u>	<u>300,126</u>
Operating expenses:		
Research and development	75,351	79,873
Sales and marketing	38,911	40,966
General and administrative	30,865	36,567
Other operating expense (income), net	2,391	(1,434)
<u>Total operating expenses</u>	<u>147,518</u>	<u>155,972</u>
Operating income (loss)	(173,705)	144,154
Financial income (expense), net	(7,064)	23,674
Other loss, net	-	(125)
Income (loss) before income taxes	(180,769)	167,703
Tax benefits (income taxes)	23,754	(29,325)
Net loss from equity method investments	(296)	-
Net income (loss)	<u>\$ (157,311)</u>	<u>\$ 138,378</u>
Net basic earnings (loss) per share of common stock	<u>\$ (2.75)</u>	<u>\$ 2.46</u>
Net diluted earnings (loss) per share of common stock	<u>\$ (2.75)</u>	<u>\$ 2.35</u>
Weighted average number of shares used in computing net basic earnings (loss) per share of common stock	<u>57,140,126</u>	<u>56,215,490</u>
Weighted average number of shares used in computing net diluted earnings (loss) per share of common stock	<u>57,140,126</u>	<u>59,193,831</u>

The accompanying notes are an integral part of the condensed consolidated financial statements.

**SOLAREEDGE TECHNOLOGIES INC.**

**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (Unaudited)**

(in thousands, except per share data)

	<b>Three Months Ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
Net income (loss)	\$ (157,311)	\$ 138,378
Other comprehensive income (loss), net of tax:		
Available-for-sale marketable securities	1,491	6,177
Cash flow hedges	(2,365)	(331)
Foreign currency translation adjustments on intra-entity transactions that are of a long-term investment nature	(13,382)	(10,800)
Foreign currency translation adjustments	(5,470)	859
<b>Total other comprehensive loss</b>	<b>(19,726)</b>	<b>(4,095)</b>
<b>Comprehensive income (loss)</b>	<b>\$ (177,037)</b>	<b>\$ 134,283</b>

The accompanying notes are an integral part of the condensed consolidated financial statements.

CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (Unaudited)

(in thousands, except per share data)

	<u>Common stock</u>		<u>Additional paid in Capital</u>	<u>Treasury stock</u>	<u>Accumulated other comprehensive loss</u>	<u>Retained earnings</u>	<u>Total</u>
	<u>Number</u>	<u>Amount</u>					
Balance as of January 1, 2024	57,123,437	\$ 6	\$ 1,680,622	\$ -	\$ (46,885)	\$ 778,166	\$ 2,411,909
Issuance of common stock upon exercise of stock-based awards	175,254	*-	13	-	-	-	13
Stock based compensation	-	-	38,888	-	-	-	38,888
Repurchase of common stock	(505,896)	*-	-	(33,222)	-	-	(33,222)
Other comprehensive loss adjustments	-	-	-	-	(19,726)	-	(19,726)
Net loss	-	-	-	-	-	(157,311)	(157,311)
Balance as of March 31, 2024	<u>56,792,795</u>	<u>\$ 6</u>	<u>\$ 1,719,523</u>	<u>\$ (33,222)</u>	<u>\$ (66,611)</u>	<u>\$ 620,855</u>	<u>\$ 2,240,551</u>

	<u>Common stock</u>		<u>Additional paid in Capital</u>	<u>Accumulated other comprehensive loss</u>	<u>Retained earnings</u>	<u>Total</u>
	<u>Number</u>	<u>Amount</u>				
Balance as of January 1, 2023	56,133,404	\$ 6	\$ 1,505,632	\$ (73,109)	\$ 743,837	\$ 2,176,366
Issuance of common stock upon exercise of stock-based awards	209,760	*-	75	-	-	75
Stock based compensation	-	-	40,070	-	-	40,070
Other comprehensive loss adjustments	-	-	-	(4,095)	-	(4,095)
Net income	-	-	-	-	138,378	138,378
Balance as of March 31, 2023	<u>56,343,164</u>	<u>\$ 6</u>	<u>\$ 1,545,777</u>	<u>\$ (77,204)</u>	<u>\$ 882,215</u>	<u>\$ 2,350,794</u>

\* Represents an amount less than \$1.

The accompanying notes are an integral part of the condensed consolidated financial statements.



**SOLAREEDGE TECHNOLOGIES INC.**

**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)**

(in thousands, except per share data)

	Three Months Ended March 31,	
	2024	2023
<b>Cash flows from operating activities:</b>		
Net income (loss)	\$ (157,311)	\$ 138,378
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:		
Depreciation and amortization	14,988	13,464
Loss (gain) from exchange rate fluctuations	7,799	(20,441)
Stock-based compensation expenses	37,606	39,235
Deferred income taxes, net	(41,847)	(3,930)
Other items	4,371	2,810
Changes in assets and liabilities:		
Trade receivables, net	210,376	(55,002)
Inventories, net	(105,810)	(141,521)
Prepaid expenses and other assets	42,164	(20,591)
Right-of-use assets	5,255	3,918
Trade payables, net	(210,449)	(50,410)
Employees and payroll accruals	(2,460)	10,227
Warranty obligations	(15,582)	57,864
Deferred revenues and customers advances	(523)	9,325
Operating lease liabilities	(5,219)	(3,958)
Accrued expenses and other liabilities, net	(377)	28,555
Net cash provided by (used in) operating activities	(217,019)	7,923
<b>Cash flows from investing activities:</b>		
Investment in available-for-sale marketable securities	(129,221)	(38,979)
Proceeds from sales and maturities of available-for-sale marketable securities	319,605	11,597
Purchase of property, plant and equipment	(26,347)	(38,338)
Disbursements for loans receivables	(7,500)	-
Investment in privately-held companies	(8,831)	(5,500)
Proceeds from loan receivables	1,625	-
Other investing activities	(323)	3,440
Net cash provided by (used in) investing activities	\$ 149,008	\$ (67,780)

**SOLAREEDGE TECHNOLOGIES INC.**

**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (Cont.)**

(in thousands, except per share data)

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2024</b>	<b>2023</b>
<u>Cash flows from financing activities:</u>		
Repurchase of common stock	\$ (33,222)	\$ -
Payments on account of repurchase of common stock	(16,778)	-
Tax withholding in connection with stock-based awards, net	(470)	(4,541)
Other financing activities	(517)	(681)
Net cash used in financing activities	(50,987)	(5,222)
Effect of exchange rate differences on cash and cash equivalents	(5,241)	9,816
Decrease in cash and cash equivalents	(124,239)	(55,263)
Cash and cash equivalents at the beginning of the period	338,468	783,112
Cash and cash equivalents at the end of the period	\$ 214,229	\$ 727,849
<u>Supplemental disclosure of non-cash activities:</u>		
Right-of-use asset recognized with a corresponding lease liability	\$ 1,085	\$ 11,258
Purchase of property, plant and equipment	\$ 4,760	\$ 12,304

The accompanying notes are an integral part of the condensed consolidated financial statements.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

(in thousands, except per share data)

NOTE 1: GENERAL

- a. SolarEdge Technologies Inc. (the “Company”) and its subsidiaries design, develop, and sell an intelligent inverter solution designed to maximize power generation at the individual photovoltaic (“PV”) module level while lowering the cost of energy produced by the solar PV system and providing comprehensive and advanced safety features. The Company’s products consist mainly of (i) power optimizers designed to maximize energy throughput from each and every module through constant tracking of Maximum Power Point individually per module, (ii) inverters which invert direct current (DC) from the PV module to alternating current (AC) including the Company’s future ready Energy Hub inverter which supports, among other things, connection to a DC-coupled battery for full or partial home backup capabilities, and optional connection to the Company’s smart EV charger, (iii) a remote cloud-based monitoring platform, that collects and processes information from the power optimizers and inverters to enable customers and system owners, to monitor and manage the solar PV system (iv) batteries for PV applications that are used to increase energy independence and maximize self-consumption for PV system’s owners including a battery ,and (v) additional smart energy management solutions.

The Company and its subsidiaries sell products worldwide through large distributors, electrical equipment wholesalers, as well as directly to large solar installers and engineering, procurement, and construction firms.

- b. The Company has expanded its activity to other areas of smart energy technology organically and through acquisitions. The Company offers a variety of energy solutions, which include lithium-ion cells, batteries, and energy storage systems (“Energy Storage”), automated machines for industrial use (“Automation Machines”), as well as cloud-based energy management solutions.

- c. Basis of Presentation:

The unaudited condensed consolidated financial statements and accompanying notes have been prepared in accordance with U.S. generally accepted accounting principles (“U.S. GAAP”). In management’s opinion, the unaudited condensed consolidated financial statements reflect all adjustments of a normal recurring nature that are necessary for a fair presentation of the results for the interim periods presented. The Company’s interim period results do not necessarily indicate the results that may be expected for any other interim period or for the full fiscal year.

The significant accounting policies applied in the annual consolidated financial statements of the Company as of December 31, 2023, contained in the Company’s Annual Report on Form 10-K filed with the SEC on February 26, 2024, have been applied consistently in these unaudited interim condensed consolidated financial statements. Certain prior year amounts have been reclassified to conform to current year presentation.

- d. Use of estimates:

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, costs and expenses and related disclosures in the accompanying notes. Actual results and outcomes may differ from management’s estimates and assumptions due to risks and uncertainties.

- e. Concentrations of supply risks:

The Company depends on two contract manufacturers and several limited or single source component suppliers. Reliance on these vendors makes the Company vulnerable to possible capacity constraints and reduced control over component availability, delivery schedules, manufacturing yields, and costs.

As of March 31, 2024, and December 31, 2023, two contract manufacturers collectively accounted for 44.9% and 58.5% of the Company’s total trade payables, net, respectively.

The Company’s own manufacturing facility, Sella 1, located in the north of Israel, is primarily used in the Company’s Solar segment operations. Additionally, Sella 2, a Company owned manufacturing facility in South Korea, together with a smaller Company owned facility, are used for the Energy Storage segment.

**SOLAREEDGE TECHNOLOGIES INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

**(in thousands, except per share data)**

f. New accounting standards updates:

In November 2023, the FASB issued ASU 2023-07, "Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures" ("ASU 2023-07"). Additional segment reporting information required by ASU 2023-07 includes: disclosing the title and position of the individual or the name of the group or committee identified as the CODM, provide in interim periods all disclosures about a reportable segment's profit or loss and assets that are currently required annually, and additional disclosures regarding significant segment expenses. ASU 2023-07 is effective for fiscal periods beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024. The Company is currently evaluating the impact of adopting ASU 2023-07.

In December 2023, the FASB issued ASU 2023-09, "Income Taxes (Topic 740): Improvements to Income Tax Disclosures" ("ASU 2023-09"). ASU 2023-09 requires additional categories of information about federal, state and foreign income taxes to be included in effective tax rate reconciliation disclosure. Additionally, the newly added categories also apply to the income taxes paid disclosure. Implementation of said additions are subject to quantitative thresholds. ASU 2023-09 is effective for fiscal years beginning after December 15, 2024. The Company is currently evaluating the impact of adopting ASU 2023-09.

**NOTE 2: INVESTMENTS IN PRIVATELY-HELD COMPANIES**

In January 2023, the Company completed an investment of \$5,500 in the common stock of Weev Energy B.F. Ltd., ("Wevo"), a privately-held company, which represented 34.8% of Wevo's outstanding shares. The investment agreement included a call option to acquire Wevo's remaining outstanding shares. The Company accounted for the common stock and the call option as a single hybrid instrument.

The Company accounted for its investment in Wevo using the equity method of accounting. Under this method, the investment, which was initially recorded at cost, is adjusted to recognize the Company's share of net earnings or losses of the investee as they occur, rather than when dividends or other distributions are received. The Company's share of net losses in the three months ended March 31, 2024 were \$296.

In January 2024, the Company completed an investment of \$6,000 in the preferred stock of Ivy Energy, Inc, ("Ivy"), a privately-held U.S. company. The Company accounted for the Ivy investment as an equity investment that does not have readily determinable fair values. As such, the Company's non-marketable equity securities had a carrying value of \$6,000 as of March 31, 2024.

As of March 2024, the Company completed an investment of \$5,000 in the preferred stock of Stardust Solution, Inc, ("Stardust"), a privately-held U.S. company. The Company accounted for the Stardust investment as an equity investment that does not have readily determinable fair values. As such, the Company's non-marketable equity securities had a carrying value of \$5,000 as of March 31, 2024.

Investments in privately-held companies are included within other long-term assets in the condensed consolidated balance sheets. As of March 31, 2024, the carrying value of investments in privately-held companies was \$16,183.

There were no impairment charges for the three months ended March 31, 2024 associated with this equity method investment.

**SOLAREEDGE TECHNOLOGIES INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

(in thousands, except per share data)

**NOTE 3: MARKETABLE SECURITIES**

The following is a summary of available-for-sale marketable securities as of March 31, 2024:

	<b>Amortized cost</b>	<b>Gross unrealized gains</b>	<b>Gross unrealized losses</b>	<b>Fair value</b>
<b>Matures within one year:</b>				
Corporate bonds	\$ 440,981	\$ 1,018	\$ (3,949)	\$ 438,050
U.S. Treasury securities	6,434	-	(67)	6,367
U.S. Government agency securities	3,112	-	(9)	3,103
Non-U.S. Government securities	18,328	648	(89)	18,887
	<u>468,855</u>	<u>1,666</u>	<u>(4,114)</u>	<u>466,407</u>
<b>Matures after one year:</b>				
Corporate bonds	209,742	516	(2,816)	207,442
U.S. Government agency securities	44,128	35	(92)	44,071
Non-U.S. Government securities	16,158	532	-	16,690
	<u>270,028</u>	<u>1,083</u>	<u>(2,908)</u>	<u>268,203</u>
<b>Total</b>	<u>\$ 738,883</u>	<u>\$ 2,749</u>	<u>\$ (7,022)</u>	<u>\$ 734,610</u>

The following is a summary of available-for-sale marketable securities as of December 31, 2023:

	<b>Amortized cost</b>	<b>Gross unrealized gains</b>	<b>Gross unrealized losses</b>	<b>Fair value</b>
<b>Matures within one year:</b>				
Corporate bonds	\$ 487,083	\$ 679	\$ (5,942)	\$ 481,820
U.S. Treasury securities	15,324	-	(63)	15,261
U.S. Government agency securities	8,787	11	(3)	8,795
Non-U.S. Government securities	15,161	673	(140)	15,694
	<u>526,355</u>	<u>1,363</u>	<u>(6,148)</u>	<u>521,570</u>
<b>Matures after one year:</b>				
Corporate bonds	342,223	1,902	(4,444)	339,681
U.S. Treasury securities	2,430	-	(22)	2,408
U.S. Government agency securities	44,100	107	(121)	44,086
Non-U.S. Government securities	20,488	1,162	-	21,650
	<u>409,241</u>	<u>3,171</u>	<u>(4,587)</u>	<u>407,825</u>
<b>Total</b>	<u>\$ 935,596</u>	<u>\$ 4,534</u>	<u>\$ (10,735)</u>	<u>\$ 929,395</u>

The Company did not sell any available-for-sale marketable securities during the three months ended March 31, 2024

Proceeds from sales of available-for-sale marketable securities during the three months ended March 31, 2023 were \$2,807, which led to realized losses of \$125.

As of March 31, 2024, and December 31, 2023, the Company did not record an allowance for credit losses for its available-for-sale marketable securities.

**SOLAREEDGE TECHNOLOGIES INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

(in thousands, except per share data)

**NOTE 4: INVENTORIES, NET**

	<b>March 31, 2024</b>	<b>December 31, 2023</b>
Raw materials	\$ 311,748	\$ 340,604
Work in process	19,324	20,885
Finished goods	1,218,050	1,081,960
Total inventories, net	<u>\$ 1,549,122</u>	<u>\$ 1,443,449</u>

**NOTE 5: PREPAID EXPENSES AND OTHER CURRENT ASSETS**

	<b>March 31, 2024</b>	<b>December 31, 2023</b>
Vendor non-trade receivables <sup>1</sup>	\$ 54,294	\$ 102,991
Government authorities	157,248	167,221
Loan receivables <sup>2</sup>	61,480	55,418
Interest from marketable securities	6,141	7,515
Prepaid expenses and other	75,756	45,249
Total prepaid expenses and other current assets	<u>\$ 354,919</u>	<u>\$ 378,394</u>

<sup>1</sup> Vendor non-trade receivables derived from the sale of components to manufacturing vendors who manufacture products, components and other testing equipment for the Company. The Company purchases these components directly from other suppliers. The Company does not reflect the sale of these components to the contract manufacturers in its revenues.

<sup>2</sup> Loan receivables are loans to third parties. The loan repayments are expected on a monthly or annual basis as per the contractual terms of each loan agreement. The loan is measured at its amortized cost and is subjected to the Company's credit risk policy. The loans bear interest that represent market interest rate. As of March 31, 2024, the Company's provision for credit loss was \$2,395. The amortized cost of the loan receivable approximates its fair value as of March 31, 2024.

SOLAREEDGE TECHNOLOGIES INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

(in thousands, except per share data)

NOTE 6: OTHER LONG TERM ASSETS

	March 31, 2024	December 31, 2023
Cloud computing arrangements	\$ 18,212	\$ 13,666
Severance pay fund	8,329	9,241
Investments in privately held companies	16,183	7,650
Loan receivables	-	2,438
Prepaid expenses and other	5,060	4,606
Total other long term assets	<u>\$ 47,784</u>	<u>\$ 37,601</u>

**SOLAREEDGE TECHNOLOGIES INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

**(in thousands, except per share data)**

**NOTE 7: DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES**

During the three months ended March 31, 2024, the Company instituted a foreign currency cash flow hedging program to reduce the risk of a forecasted increase in the value of foreign currency cash flows, resulting from payment of salaries in Israeli currency, the New Israeli Shekels ("NIS"). The Company hedges portions of the anticipated payroll denominated in NIS for a period of one to nine months with hedging contracts. These hedging contracts are designated as cash flow hedges, as defined by ASC 815 and are all effective hedges.

As of March 31, 2024, the Company entered into put and call options to sell U.S. dollars ("USD") for NIS in the amount of NIS 276 million.

In addition to the above-mentioned cash flow hedge transactions, the Company occasionally enters into derivative instrument arrangements to hedge the Company's exposure to currencies other than USD. These derivative instruments are not designated as cash flow hedges, as defined by ASC 815, and therefore all gains and losses, resulting from fair value remeasurement, were recorded immediately in the statement of income (loss), under "Financial income (expense), net".

As of March 31, 2024, the Company entered into a cross-currency swap contract to sell Euro ("EUR") for USD in the amount of EUR 18 million.

The Company classifies cash flows related to its hedging as operating activities in its condensed consolidated statement of cash flows.

The fair values of outstanding derivative instruments were as follows:

		<b>March 31,</b>	<b>December 31,</b>
<b>Balance sheet location</b>		<b>2024</b>	<b>2023</b>
<b>Derivative assets of options and forward contracts:</b>			
Designated cash flow hedges	Prepaid expenses and other current assets	\$ 1,807	\$ 4,477
Non-designated hedges	Prepaid expenses and other current assets	74	410
<b>Total derivative assets</b>		<b>\$ 1,881</b>	<b>\$ 4,887</b>
<b>Derivative liabilities of options and forward contracts:</b>			
Designated cash flow hedges	Accrued expenses and other current liabilities	\$ (17)	\$ -

Gains (losses) on derivative instruments are summarized below:

		<b>Three Months Ended</b>	
<b>Affected line item</b>		<b>March 31,</b>	
		<b>2024</b>	<b>2023</b>
<b>Foreign exchange contracts</b>			
Non Designated Hedging Instruments	Condensed Consolidated Statements of Income (loss) - Financial income (expense), net	\$ 612	\$ -
Designated Hedging Instruments	Condensed Consolidated Statements of Comprehensive Income (loss) - Cash flow hedges	\$ (1,538)	\$ (2,057)

See Note 15 for information regarding losses from designated hedging instruments reclassified from accumulated other comprehensive loss.



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**NOTE 8: FAIR VALUE MEASUREMENTS**

In accordance with ASC 820, "Fair Value Measurement" the Company measures its cash equivalents and marketable securities, at fair value using the market approach valuation technique. Cash and cash equivalents are classified within Level 1 because these assets are valued using quoted market prices. Marketable securities and foreign currency derivative contracts are classified within level 2 due to these assets being valued by alternative pricing sources and models utilizing market observable inputs.

The following table sets forth the Company's assets that were measured at fair value as of March 31, 2024 and December 31, 2023, by level within the fair value hierarchy:

Description	Fair Value Hierarchy	Fair value measurements as of	
		March 31, 2024	December 31, 2023
<b>Assets:</b>			
<b>Cash and cash equivalents:</b>			
Cash	Level 1	\$ 196,434	\$ 309,521
Money market mutual funds	Level 1	\$ 12,734	\$ 22,311
Deposits	Level 1	\$ 5,061	\$ 6,636
Derivative instruments	Level 2	\$ 1,881	\$ 4,887
<b>Short-term marketable securities:</b>			
Corporate bonds	Level 2	\$ 438,050	\$ 481,820
U.S. Treasury securities	Level 2	\$ 6,367	\$ 15,261
U.S. Government agency securities	Level 2	3,103	8,795
Non-U.S. Government securities	Level 2	\$ 18,887	\$ 15,694
<b>Long-term marketable securities:</b>			
Corporate bonds	Level 2	\$ 207,442	\$ 339,681
U.S. Treasury securities	Level 2	\$ -	\$ 2,408
U.S. Government agency securities	Level 2	44,071	44,086
Non-U.S. Government securities	Level 2	\$ 16,690	\$ 21,650
<b>Liabilities:</b>			
Derivative instruments	Level 2	\$ (17)	\$ -

**NOTE 9: WARRANTY OBLIGATIONS**

Changes in the Company's product warranty obligations for the three months ended March 31, 2024 and 2023, were as follows:

	Three Months Ended March	
	2024	2023
Balance, at the beginning of the period	\$ 518,244	\$ 385,057
Accruals for warranty during the period	18,847	82,852
Changes in estimates	106	3,365
Settlements	(34,698)	(28,303)
Balance, at end of the period	502,499	442,971
Less current portion	(181,333)	(129,278)
Long term portion	\$ 321,166	\$ 313,693

**SOLAREEDGE TECHNOLOGIES INC.**

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(in thousands, except per share data)

**NOTE 10: DEFERRED REVENUES AND CUSTOMERS ADVANCES**

Deferred revenues consist of deferred cloud-based monitoring services, communication services, warranty extension services and advance payments received from customers for the Company's products. Deferred revenues are classified as short-term and long-term deferred revenues based on the period in which revenues are expected to be recognized.

Changes in the balances of deferred revenues and customer advances during the period are as follows:

	<b>Three Months Ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
Balance, at the beginning of the period	\$ 255,443	\$ 213,577
Revenue recognized	(30,056)	(11,742)
Increase in deferred revenues and customer advances	29,229	22,589
Balance, at the end of the period	254,616	224,424
Less current portion	(36,081)	(27,507)
Long term portion	<u>\$ 218,535</u>	<u>\$ 196,917</u>

The following table includes estimated revenues expected to be recognized in the future related to performance obligations that are unsatisfied (or partially unsatisfied) as of March 31, 2024:

2024	\$ 32,493
2025	13,899
2026	13,529
2027	11,430
2028	10,436
Thereafter	172,829
Total deferred revenues	<u>\$ 254,616</u>

**NOTE 11: ACCRUED EXPENSES AND OTHER CURRENT LIABILITIES**

	<b>March 31, 2024</b>	<b>December 31, 2023</b>
Accrued expenses	\$ 126,435	\$ 142,130
Government authorities	38,220	34,309
Operating lease liabilities	16,525	17,704
Accrual for sales incentives	8,869	5,862
Finance lease liabilities	3,257	3,253
Other	3,092	2,653
Total accrued expenses and other current liabilities	<u>\$ 196,398</u>	<u>\$ 205,911</u>

**SOLAREEDGE TECHNOLOGIES INC.**

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**(in thousands, except per share data)**

**NOTE 12: CONVERTIBLE SENIOR NOTES**

On September 25, 2020, the Company sold \$632,500 aggregate principal amount of its 0.00% convertible senior notes due 2025 (the “Notes”). The Notes were sold pursuant to an indenture, dated September 25, 2020 (the “Indenture”), between the Company and U.S. Bank National Association, as trustee. The Notes do not bear regular interest and mature on September 15, 2025, unless earlier repurchased or converted in accordance with their terms. The Notes are general senior unsecured obligations of the Company. Holders may convert their Notes prior to the close of business on the business day immediately preceding June 15, 2025 in multiples of \$1,000 principal amount, only under the following circumstances: (1) during any calendar quarter commencing after the calendar quarter ending on December 31, 2020 (and only during such calendar quarter), if the last reported sale price of the common stock for at least 20 trading days (whether or not consecutive) during the period of 30 consecutive trading days ending on, and including, the last trading day of the immediately preceding calendar quarter is greater than or equal to 130% of the conversion price on each applicable trading day; (2) during the five-business-day period after any five consecutive trading day period in which the trading price per \$1,000 principal amount of the Notes for each trading day of that five consecutive trading day period was less than 98% of the product of the last reported sale price of the common stock and the conversion rate on each such trading day; or (3) upon the occurrence of specified corporate events as described in the Indenture. In addition, holders may convert their Notes, in multiples of \$1,000 principal amount, at their option at any time beginning on or after June 15, 2025, and prior to the close of business on the second scheduled trading day immediately preceding the stated maturity date of the Notes, without regard to the foregoing circumstances. The initial conversion rate for the Notes was 3.5997 shares of common stock per \$1,000 principal amount of Notes, which is equivalent to an initial conversion price of approximately \$277.80 per share of common stock, subject to adjustment upon the occurrence of certain specified events as set forth in the Indenture.

Upon conversion, the Company may choose to pay or deliver, as the case may be, cash, shares of common stock, or a combination of cash and shares of common stock.

In addition, upon the occurrence of a fundamental change (as defined in the Indenture), holders of the Notes may require the Company to repurchase all or a portion of their Notes, in multiples of \$1,000 principal amount, at a repurchase price of 100% of the principal amount of the Notes, plus any accrued and unpaid special interest to, but excluding the fundamental change repurchase date. If certain fundamental changes referred to as make-whole fundamental changes occur, the conversion rate for the Notes may be increased.

The Convertible Senior Notes consisted of the following as of March 31, 2024 and December 31, 2023:

	<b>March 31, 2024</b>	<b>December 31, 2023</b>
Liability:		
Principal	\$ 632,500	\$ 632,500
Unamortized issuance costs	(4,385)	(5,119)
Net carrying amount	\$ 628,115	\$ 627,381

For the three months ended March 31, 2024 and 2023 the Company recorded amortized debt issuance costs related to the Notes in the amount of \$735 and \$731, respectively.

As of March 31, 2024, the unamortized issuance costs of the Notes will be amortized over the remaining term of approximately 1.5 years.

The annual effective interest rate of the Notes is 0.47%.

As of March 31, 2024, the estimated fair value of the Notes, which the Company has classified as Level 2 financial instruments, is \$577,428. The estimated fair value was determined based on the quoted bid price of the Notes in an over-the-counter market on the last trading day of the reporting period. As of March 31, 2024, the if-converted value of the Notes did not exceed the principal amount.

SOLAREEDGE TECHNOLOGIES INC.

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**NOTE 13: STOCK CAPITAL**

a. Common stock rights:

Common stock confers upon its holders the right to receive notice of, and to participate in, all general meetings of the Company, where each share of common stock shall have one vote for all purposes, to share equally, on a per share basis, in bonuses, profits, or distributions out of fund legally available therefor, and to participate in the distribution of the surplus assets of the Company in the event of liquidation of the Company.

b. Equity Incentive Plans:

The Company's 2007 Global Incentive Plan (the "2007 Plan") was adopted by the board of directors on August 30, 2007. The 2007 Plan terminated upon the Company's IPO on March 31, 2015 and no further awards may be granted thereunder. All outstanding awards will continue to be governed by their existing terms and 379,358 available options for future grants were transferred to the Company's 2015 Global Incentive Plan (the "2015 Plan") and are reserved for future issuances under the 2015 plan. The 2015 Plan became effective upon the consummation of the IPO. The 2015 Plan provides for the grant of options, restricted stock units ("RSU"), performance stock units ("PSU"), and other share-based awards to directors, employees, officers, and non-employees of the Company and its subsidiaries. As of March 31, 2024, a total of 23,709,926 shares of common stock were reserved for issuance pursuant to stock awards under the 2015 Plan (the "Share Reserve"), an aggregate of 13,676,076 shares are still available for future grants.

The Share Reserve will automatically increase on January 1<sup>st</sup> of each year during the term of the 2015 Plan, commencing on January 1<sup>st</sup> of the year following the year in which the 2015 Plan becomes effective, in an amount equal to 5% of the total number of shares of capital stock outstanding on December 31<sup>st</sup> of the preceding calendar year; provided, however, that the Company's board of directors may determine that there will not be a January 1<sup>st</sup> increase in the Share Reserve in a given year or that the increase will be less than 5% of the shares of capital stock outstanding on the preceding December 31<sup>st</sup>.

The Company granted under its 2015 Plan, PSU awards to certain employees and officers which vest upon the achievement of certain performance or market conditions subject to their continued employment with the Company.

The market condition for the PSUs is based on the Company's total shareholder return ("TSR") compared to the TSR of companies listed in the S&P 500 index over a one to three year performance period. The Company uses a Monte-Carlo simulation to determine the grant date fair value for these awards, which takes into consideration the market price of a share of the Company's common stock on the date of grant less the present value of dividends expected during the requisite service period, as well as the possible outcomes pertaining to the TSR market condition. The Company recognizes such compensation expenses on an accelerated vesting method.

The aggregate maximum number of shares of common stock that may be issued on the exercise of incentive stock options is 10,000,000. As of March 31, 2024, an aggregate of 8,617,974 options are still available for future grants under the 2015 Plan.

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A summary of the activity in stock options and related information is as follows:

	Number of options	Weighted average exercise price	Weighted average remaining contractual term in years	Aggregate intrinsic Value
Outstanding as of December 31, 2023	317,416	\$ 53.38	4.05	\$ 17,366
Exercised	(3,421)	3.93	-	247
Outstanding as of March 31, 2024	313,995	\$ 53.92	3.85	\$ 11,378
Vested and expected to vest as of March 31, 2024	313,869	\$ 53.81	3.84	\$ 11,378
Exercisable as of March 31, 2024	309,120	\$ 49.86	3.80	\$ 11,378

The intrinsic value is the amount by which the closing price of the Company's common stock on March 31, 2024 of \$70.98 or the price on the day of exercise exceeds the exercise price of the stock options multiplied by the number of in-the-money options.

A summary of the activity in the RSUs and related information is as follows:

	Number of RSUs	Weighted average grant date fair value
Unvested as of December 31, 2023	1,860,286	\$ 182.52
Granted	242,099	70.54
Vested	(163,974)	207.93
Forfeited	(91,612)	221.97
Unvested as of March 31, 2024	1,846,799	\$ 163.63

A summary of the activity in the PSUs and related information is as follows:

	Number of PSUs	Weighted average grant date fair value
Unvested as of December 31, 2023	74,415	\$ 302.58
Granted	81,249	99.13
Vested	(7,859)	298.93
Forfeited	(8,836)	288.77
Unvested as of March 31, 2024	138,969	\$ 184.72

c. Employee Stock Purchase Plan ("ESPP"):

The Company adopted an ESPP effective upon the consummation of the IPO. As of March 31, 2024, a total of 4,638,023 shares were reserved for issuance under this plan. The number of shares of common stock reserved for issuance under the ESPP will increase automatically on January 1<sup>st</sup> of each year, for ten years, by the lesser of 1% of the total number of shares of the Company's common stock outstanding on December 31<sup>st</sup> of the preceding calendar year or 487,643 shares. However, the Company's board of directors may reduce the amount of the increase in any particular year at their discretion, including a reduction to zero.

The ESPP is implemented through an offering every six months. According to the ESPP, eligible employees may use up to 15% of their salaries to purchase common stock up to an aggregate limit of \$15 per participant for every six months plan. The price of an ordinary share purchased under the ESPP is equal to 85% of the lower of the fair market value of the ordinary share on the subscription date of each offering period or on the purchase date.

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As of March 31, 2024, 938,164 shares of common stock have been purchased under the ESPP.

As of March 31, 2024, 3,699,859 shares of common stock were available for future issuance under the ESPP.

In accordance with ASC No. 718, the ESPP is compensatory and, as such, results in recognition of compensation cost.

d. Stock-based compensation expenses:

The Company recognized stock-based compensation expenses related to all stock-based awards in the condensed consolidated statement of income (loss) for the three months ended March 31, 2024, and 2023, as follows:

	<b>Three Months Ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
<b>Stock-based compensation expenses:</b>		
Cost of revenues	\$ 5,968	\$ 5,927
Research and development	17,139	17,209
Selling and marketing	7,911	8,079
General and administrative	6,588	8,020
<b>Total stock-based compensation expenses</b>	<b>\$ 37,606</b>	<b>\$ 39,235</b>
<b>Stock-based compensation capitalized:</b>		
Inventory	\$ 804	\$ 405
Other long-term assets	478	430
<b>Total stock-based compensation capitalized</b>	<b>\$ 1,282</b>	<b>\$ 835</b>

The total tax benefit associated with share-based compensation for the three months ended March 31, 2024 and 2023 was \$5,366 and \$4,197, respectively. The tax benefit realized from share-based compensation for three months ended March 31, 2024 and 2023 was \$1,341 and \$2,842, respectively.

As of March 31, 2024, there were total unrecognized compensation expenses in the amount of \$298,976 related to non-vested equity-based compensation arrangements granted. These expenses are expected to be recognized during the period from April 1, 2024 through February 29, 2028.

e. Repurchase of Common Stock:

On November 1, 2023, the Company announced the approval by the Board of Directors of a share repurchase program which authorizes the repurchase of up to \$300,000 of the Company's common stock. Under the share repurchase program, repurchases can be made using a variety of methods, which may include open market purchases, block trades, privately negotiated transactions, accelerated share repurchase programs and/or a non-discretionary trading plan or other means, including through 10b5-1 trading plans, all in compliance with the rules of the SEC and other applicable legal requirements. The timing, manner, price and amount of any common share repurchases under the share repurchase program are determined by the Company in its discretion and depend on a variety of factors, including legal requirements, price and economic and market conditions. The program does not obligate the Company to acquire any amount of common stock, it may be suspended, extended, modified, discontinued or terminated at any time at the Company's discretion without prior notice, and will expire on December 31, 2024.

During the three months ended March 31, 2024, the Company repurchased 505,896 shares of common stock from the open market at an average cost of \$65.67 per share for a total of \$33,222.

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**NOTE 14: COMMITMENTS AND CONTINGENT LIABILITIES**

a. Guarantees:

As of March 31, 2024, contingent liabilities exist regarding guarantees in the amounts of \$6,002, and \$1,841 in respect of office rent lease agreements and other transactions, respectively.

b. Contractual purchase obligations:

The Company has contractual obligations to purchase goods and raw materials. These contractual purchase obligations relate to inventories and other purchase orders, which cannot be canceled without penalty. In addition, the Company acquires raw materials or other goods and services, including product components, by issuing authorizations to its suppliers to purchase materials based on its projected demand and manufacturing needs.

As of March 31, 2024, the Company had non-cancellable purchase obligations totaling approximately \$484,287, out of which the Company recorded a provision for loss in the amount of \$23,259.

As of March 31, 2024, the Company had contractual obligations for capital expenditures totaling approximately \$32,967. These commitments reflect purchases of automated assembly lines and other machinery related to the Company's general manufacturing process and are primarily for its new manufacturing sites in the U.S.

c. Legal claims:

From time to time, the Company may be involved in various claims and legal proceedings. The Company reviews the status of each matter and assesses its potential financial exposure. If the potential loss from any claim or legal proceeding is considered probable and the amount can be reasonably estimated, the Company accrues a liability for the estimated loss. These accruals are reviewed at least quarterly and adjusted to reflect the impact of negotiations, settlements, rulings, advice of legal counsel, and other information and events pertaining to a particular matter.

On November 3, 2023, Daphne Shen, a purported stockholder of the Company, filed a proposed class action complaint for violation of federal securities laws, individually and punitively on behalf of all others similarly situated, in the U.S. District Court of the Southern District of New York against the Company, the Company's CEO and the Company's CFO. The complaint alleges violations of Section 10(b) and Rule 10b-5 of the Exchange Act, as well as violations of Section 20(a) of the Exchange Act against the individual defendants. The complaint seeks class certification, damages, interest, attorneys' fees, and other relief. On December 13, 2023, Javier Cascallar filed a similar proposed class action. On February 7, 2024, the Court consolidated the two actions, and appointed co-lead plaintiffs and lead counsel. On April 22, 2024, the co-lead Plaintiffs filed an amended complaint adding two additional officers. The amended complaint makes substantially similar allegations and claims. Due to the early stage of this proceeding, the Company cannot reasonably estimate the potential range of loss, if any, or the likelihood of a potential adverse outcome. The Company disputes the allegations of wrongdoing and intends to vigorously defend against them.

In August 2019, the Company was served with a lawsuit filed in the civil courts of Milan, Italy against the Italian subsidiary of SolarEdge e-Mobility S.r.l (previously SMRE S.p.A) that purchased the shares of SolarEdge e-Mobility in the tender offer that followed the SolarEdge e-Mobility Acquisition by certain former shareholders of SolarEdge e-Mobility who tendered their shares. The lawsuit asked for damages of approximately \$3,000, representing the difference between the amount for which they tendered their shares (6 Euro per share) and 6.7 Euros per share. In December 2023, the court of Milan, rendered a decision ordering SolarEdge to pay, in favor of each plaintiff, the difference between the price paid (6 Euro per share) and 6.44 Euro per share, (i.e. 0.44 euros per share) for a total payment of approximately \$1,700, which consists, in addition to the shareholders' compensation, legal expenses, court fees, VAT, and CPA expenses per local law. The Company is currently evaluating whether to appeal this decision.

As of March 31, 2024, the Company recorded an accrual of \$2,229 for legal claims which was recorded under accrued expenses and other current liabilities.

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**NOTE 15: ACCUMULATED OTHER COMPREHENSIVE LOSS**

The following table summarizes the changes in accumulated balances of other comprehensive gain (loss), net of taxes:

	Three Months Ended March	
	31,	
	2024	2023
<b>Unrealized gains (losses) on available-for-sale marketable securities</b>		
Beginning balance	\$ (4,960)	\$ (25,449)
Revaluation	1,860	7,570
Tax on revaluation	(369)	(1,471)
Other comprehensive income before reclassifications	1,491	6,099
Reclassification	-	107
Tax on reclassification	-	(29)
Losses reclassified from accumulated other comprehensive income	-	78
Net current period other comprehensive income	1,491	6,177
Ending balance	\$ (3,469)	\$ (19,272)
<b>Unrealized gains (losses) on cash flow hedges</b>		
Beginning balance	\$ 3,940	\$ (1,761)
Revaluation	(1,748)	(2,196)
Tax on revaluation	210	139
Other comprehensive loss before reclassifications	(1,538)	(2,057)
Reclassification	(939)	1,840
Tax on reclassification	112	(114)
Losses (gains) reclassified from accumulated other comprehensive income (loss)	(827)	1,726
Net current period other comprehensive loss	(2,365)	(331)
Ending balance	\$ 1,575	\$ (2,092)
<b>Foreign currency translation adjustments on intra-entity transactions that are of a long-term investment in nature</b>		
Beginning balance	\$ (43,335)	\$ (37,960)
Revaluation	(13,382)	(10,800)
Ending balance	\$ (56,717)	\$ (48,760)
<b>Unrealized gains (losses) on foreign currency translation</b>		
Beginning balance	\$ (2,530)	\$ (7,939)
Revaluation	(5,470)	859
Ending balance	\$ (8,000)	\$ (7,080)
<b>Total</b>	<b>\$ (66,611)</b>	<b>\$ (77,204)</b>



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The following table summarizes the reclassifications from "Accumulated other comprehensive loss" into the statement of income (loss):

Details about Accumulated Other Comprehensive Loss Components	Three Months Ended March 31,		Affected Line Item in the Statement of Income
	2024	2023	
Available-for-sale marketable securities	\$ -	\$ (107)	Financial income (expense), net
	-	29	Tax benefits (income taxes)
	\$ -	\$ (78)	Total, net of tax benefits (income taxes)
Cash flow hedges			
	105	(212)	Cost of revenues
	565	(1,129)	Research and development
	122	(225)	Sales and marketing
	147	(274)	General and administrative
	\$ 939	\$ (1,840)	Total, before income taxes
	(112)	114	Tax benefits (income taxes)
	827	(1,726)	Total, net of tax benefits (income taxes)
Total reclassifications for the period	<u>\$ 827</u>	<u>\$ (1,804)</u>	

**NOTE 16: OTHER OPERATING EXPENSE (INCOME)**

The following table presents the expenses (income) recorded in the three ended March 31, 2024, and 2023:

	Three Months Ended March 31,	
	2024	2023
Impairment of property, plant and equipment	\$ 1,732	\$ -
Loss (gain) from sales and disposal of assets	1,058	(1,434)
Legal settlements and contingencies	(399)	-
Total other operating expense (income), net	<u>\$ 2,391</u>	<u>\$ (1,434)</u>

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**NOTE 17: RESTRUCTURING AND OTHER EXIT ACTIVITIES**

On January 21, 2024, the Company announced the adoption of a restructuring plan in response to challenging industry conditions (the “Restructuring Plan”). Under the Restructuring Plan, the Company reduced its headcount by approximately 16% over the first half of 2024 through an involuntary workforce reduction plan. The adoption of the Restructuring Plan follows the Company’s previous measures taken to align with current market conditions, including termination of manufacturing in Mexico, reduction of manufacturing capacity in China, and discontinuation of the Company’s light commercial vehicle e-mobility activity.

Restructuring and other exit charges for the three months ended March 31, 2024 by segment and type of cost were as follows:

	<b>Solar</b>		<b>e-Mobility</b>		<b>Total</b>
	<b>Employee termination costs</b>	<b>Contract termination and other</b>	<b>Employee termination costs</b>	<b>Inventory write-down</b>	
Cost of revenues	\$ 807	\$ 5,015	\$ (200)	\$ (234)	\$ 5,388
Research and development	2,913	-	-	-	2,913
Sales and marketing	645	-	(4)	-	641
General and administrative	385	-	(43)	-	342
<b>Total</b>	<b>\$ 4,750</b>	<b>\$ 5,015</b>	<b>\$ (247)</b>	<b>\$ (234)</b>	<b>\$ 9,284</b>

The Company’s liability balance for the restructuring and other exit charges is as follows:

	<b>Employee termination costs</b>	<b>Inventory write-down <sup>1</sup></b>	<b>Contract termination and other</b>
Balance as of December 31, 2023	\$ 2,373	\$ 27,774	\$ 30,393
Charges	4,503	(234)	5,015
Cash payments	(6,548)	-	(10,468)
Non-cash utilization and other	(9)	(3,133)	(178)
<b>Balance as of March 31, 2024</b>	<b>\$ 319</b>	<b>\$ 24,407</b>	<b>\$ 24,762</b>

<sup>1</sup> Inventory write-down is included under Inventories, net on the balance sheet.

The total amount expected to be incurred for restructuring and other exit charges, which primarily consists of contract terminations related to the Solar segment, is \$5,497.

**SOLAREEDGE TECHNOLOGIES INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

**(in thousands, except per share data)**

**NOTE 18: INCOME TAXES**

For the three months ended March 31, 2024, the Company reported tax benefits and its effective tax rate was 13.1%, compared to the three months ended March 31, 2023, where the Company reported income taxes and its effective tax rate was 17.5%.

The change in effective tax rate in the three months ended March 31, 2024 compared to the corresponding period in 2023 is primarily attributable to the fact that the pre-tax loss for the quarter was in jurisdictions where the Company is either subject to a lower tax rate or where we do not anticipate a future tax benefit.

As of March 31, 2024, and December 31, 2023, unrecognized tax benefits were \$18,496 and \$15,908, respectively. If recognized, such benefits would favorably affect the Company's effective tax rate.

The Company accrues interest and penalties related to unrecognized tax benefits in its provision for income taxes. The total amount of penalties and interest as of March 31, 2024 and December 31, 2023 were \$4,570 and \$2,927, respectively.

In August 2022, the U.S. government enacted the Inflation Reduction Act of 2022 (the "IRA"), which includes several incentives intended to promote clean energy, battery and energy storage, electrical vehicles, and other solar products, and is expected to impact our business and operations. As part of such incentives, the IRA will, among other things, extend the investment tax credit ("ITC") through 2034 and is therefore expected to increase the demand for solar products. The IRA is expected to further incentivize residential and commercial solar customers and developers due to the inclusion of significant tax credits for qualifying energy projects, and Advanced Manufacturing tax credits ("AMPTC") for U.S. manufacturing of eligible components (under IRC §45X), including PV inverters and DC-optimized systems. The Company has been manufacturing eligible products in the U.S. since the fourth quarter of 2023. In the three months ended March 31, 2024, the Company manufactured and sold products that entitle it to \$14,960 of AMPTCs, which were recorded as a reduction in of cost of revenues. In the three months ended March 31, 2023, the Company did not record AMPTCs. As of March 31, 2024 and December 31, 2023, benefits recognized from AMPTCs of \$20,980 and \$6,020, respectively, were recorded as a tax prepayment within prepayment and other current assets. The implementation of the new incentive rules is complex and further guidance by the U.S. Treasury on these rules is still pending.

**SOLAREEDGE TECHNOLOGIES INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

(in thousands, except per share data)

**NOTE 19: EARNINGS (LOSS) PER SHARE**

The following table presents the computation of basic and diluted earnings (loss) per share (“EPS”):

	<b>Three Months Ended March</b>	
	<b>31,</b>	
	<b>2024</b>	<b>2023</b>
<b>Basic EPS:</b>		
Numerator:		
Net income (loss)	\$ (157,311)	\$ 138,378
Denominator:		
Shares used in computing net earnings (loss) per share of common stock, basic	<u>57,140,126</u>	<u>56,215,490</u>
<b>Diluted EPS:</b>		
Numerator:		
Net income (loss) attributable to common stock, basic	\$ (157,311)	\$ 138,378
Notes due 2025	-	552
Net income (loss) attributable to common stock, diluted	<u>\$ (157,311)</u>	<u>\$ 138,930</u>
Denominator:		
Shares used in computing net earnings (loss) per share of common stock, basic	57,140,126	56,215,490
Notes due 2025	-	2,276,818
Effect of stock-based awards	-	701,523
Shares used in computing net earnings (loss) per share of common stock, diluted	<u>57,140,126</u>	<u>59,193,831</u>
<b>Earnings per share:</b>		
Basic	<u>\$ (2.75)</u>	<u>\$ 2.46</u>
Diluted	<u>\$ (2.75)</u>	<u>\$ 2.35</u>

The following outstanding shares of common stock equivalents were excluded from the calculation due to their antidilutive nature:

	<b>Three Months Ended March</b>	
	<b>31,</b>	
	<b>2024</b>	<b>2023</b>
Stock-based awards	1,827,030	192,339
Notes due 2025	2,276,818	-
Total shares excluded	<u>4,103,848</u>	<u>192,339</u>

**SOLAREEDGE TECHNOLOGIES INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

**(in thousands, except per share data)**

**NOTE 20: SEGMENT INFORMATION**

Following the discontinuation of its e-Mobility LCV activity, the Company operates in three different operating segments: Solar, Energy Storage and Automation Machines.

The Company's Chief Executive Officer, who is the chief operating decision maker ("CODM"), makes resource allocation decisions and assesses performance based on financial information presented on a consolidated basis, accompanied by disaggregated information about revenues and contributed profit by the operating segments.

The Company does not allocate to its operating segments revenue recognized due to advance payments received for performance obligations that extend for a period greater than one year ("financing component"), related to Accounting Standard Codification 606, "Revenue from Contracts with Customers" (ASC 606).

Segment profit (loss) is comprised of gross profit (loss) for the segment less operating expenses that do not include amortization and impairment of purchased intangible assets, stock based compensation expenses, restructuring charges, discontinued activity charges and certain other items.

The Company manages its assets on a group basis, not by segments, as many of its assets are shared or co-mingled. The Company's CODM does not regularly review asset information by segments and, therefore, the Company does not report asset information by segment.

The Company identified two operating segments as reportable – the Solar segment and the Energy Storage segment. The other operating segments are insignificant individually and therefore their results are presented together under "All other".

The Solar segment includes the design, development, manufacturing, and sales of an intelligent inverter solution designed to maximize power generation at the individual PV module level and batteries for PV applications. The Solar segment solution consists mainly of the Company's power optimizers, inverters, batteries, and cloud-based monitoring platform.

The Energy Storage segment includes the design, development, manufacturing, and sales of high-energy, high-power, lithium-ion cells and racks and containerized battery systems for C&I and Utility markets. The Energy Storage segment provides purpose-built components and solutions, hardware and software, as well as pre and post sales engineering support to design, build, and manage battery and system solutions according to the customer's use cases and mission profiles.

The "All other" category includes automated machines and e-Mobility (in prior periods).

**SOLAREEDGE TECHNOLOGIES INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

(in thousands, except per share data)

The following tables present information on reportable segments profit (loss) for the period presented:

	<b>Three Months Ended March 31, 2024</b>		
	<b>Solar</b>	<b>Energy Storage</b>	<b>All other</b>
Revenues	\$ 190,102	\$ 10,616	\$ 3,447
Cost of revenues	196,782	17,828	2,872
Gross profit (loss)	(6,680)	(7,212)	575
Research and development	\$ 51,286	\$ 3,559	\$ 185
Sales and marketing	29,195	817	222
General and administrative	23,222	589	113
Segments profit (loss)	\$ (110,383)	\$ (12,177)	\$ 55

	<b>Three Months Ended March 31, 2023</b>		
	<b>Solar</b>	<b>Energy Storage</b>	<b>All other</b>
Revenues	\$ 908,505	\$ 9,133	\$ 26,064
Cost of revenues	590,105	19,578	26,638
Gross profit (loss)	318,400	(10,445)	(574)
Research and development	\$ 55,823	\$ 4,209	\$ 2,319
Sales and marketing	31,145	915	646
General and administrative	24,743	2,952	826
Segments profit (loss)	\$ 206,689	\$ (18,521)	\$ (4,365)

The following table presents information on reportable segments reconciliation to consolidated revenues for the periods presented:

	<b>Three Months Ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
Solar segment revenues	\$ 190,102	\$ 908,505
Energy Storage segment revenues	10,616	9,133
All other segment revenues	3,447	26,064
Revenues from financing component	234	187
Consolidated revenues	\$ 204,399	\$ 943,889

**SOLAREEDGE TECHNOLOGIES INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

**(in thousands, except per share data)**

The following table presents information on reportable segments reconciliation to consolidated operating income (loss) for the periods presented:

	<b>Three Months Ended March</b>	
	<b>31,</b>	
	<b>2024</b>	<b>2023</b>
Solar segment profit (loss)	\$ (110,383)	\$ 206,689
Energy Storage segment (loss)	(12,177)	(18,521)
All other segment profit (loss)	55	(4,365)
Segments operating profit (loss)	<u>(122,505)</u>	<u>183,803</u>
Amounts not allocated to segments:		
Stock based compensation expenses	(37,606)	(39,235)
Restructuring and other exit activities	(9,284)	-
Impairment of long-lived assets	(1,732)	-
Amortization and depreciation of acquired assets	(1,947)	(2,035)
Other unallocated expenses	(631)	1,621
Consolidated operating income (loss)	<u>(173,705)</u>	<u>144,154</u>
Financial income (expense), net	(7,064)	23,674
Other loss, net	-	(125)
Income (loss) before income taxes	<u><u>\$ (180,769)</u></u>	<u><u>\$ 167,703</u></u>

**NOTE 21: SUBSEQUENT EVENTS**

1. On April 1, 2024, the Company completed the acquisition of the remaining outstanding shares of Wevo for approximately \$13,300 in cash. Wevo is a software startup specializing in EV charging optimization and management for sites with large quantities of EV chargers such as apartment buildings, workplace car parks and public charging locations.
2. On April 10, 2024, the Company closed an agreement to acquire minority shares in Ampeers Energy GmbH ("Ampeers") from existing shareholders as well as through a share capital increase. Ampeers, a German-based company, is involved in the programming, operation and marketing of an information and communications technology platform.
3. On May 7, 2024, the Israeli tax authorities issued tax orders for tax years 2017-2018 for the Company's Israeli subsidiary, challenging the subsidiary's tax positions on several issues. The Israeli subsidiary intends to protest the orders before the Central District Court in Israel. The Company believes it has adequately provided for all exposures related to taxes payable by the group; however, adverse results could have a material impact on the Company's financial statements.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS

Statements contained in this Form 10-Q or statements incorporated by reference from documents we have filed with the Securities and Exchange Commission may contain forward-looking statements that are based on our management's expectations, estimates, projections, beliefs and assumptions in accordance with information currently available to our management. Forward-looking statements should be read in conjunction with our unaudited condensed consolidated financial statements and related notes included in Part 1, Item 1 of this report. This discussion contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements include information concerning our possible or assumed future results of operations, business strategies, technology developments, new products and services, financing and investment plans, competitive position, industry and regulatory environment, effects of acquisitions, growth opportunities and the effects of competition. Forward-looking statements include statements that are not historical facts and can be identified by terms such as "anticipate," "believe," "could," "seek," "estimate," "expect," "intend," "may," "plan," "potential," "predict," "project," "should," "will," "would" or similar expressions and the negatives of those terms.

Forward-looking statements inherently involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Given these uncertainties, you should not place undue reliance on forward-looking statements. Forward-looking and other statements regarding our sustainability efforts and aspirations are not an indication that these statements are necessarily material to investors or requiring disclosure in our filing with the Securities and Exchange Commission ("SEC"). In addition, historical, current and forward-looking sustainability-related statements may be based on standards for measuring progress that are still developing, internal controls and processes that continue to evolve and assumptions that are subject to change in the future, including future rule-making. Also, forward-looking statements represent our management's beliefs and assumptions only as of the date of this filing. Important factors that could cause actual results to differ materially from our expectations include:

- future demand for renewable energy including solar energy solutions;
- our ability to forecast demand for our products accurately and to match production to such demand as well as our customers' ability to forecast demand based on inventory levels;
- macroeconomic conditions in our domestic and international markets, as well as inflation concerns, rising interest rates and recessionary concerns;
- the retail price of electricity derived from the utility grid or alternative energy sources;
- interest rates and supply of capital in the global financial markets in general and in the solar market specifically;
- competition, including introductions of power optimizer, inverter and solar photovoltaic ("PV") system monitoring products by our competitors;
- developments in alternative technologies or improvements in distributed solar energy generation;
- historic cyclicalities of the solar industry and periodic downturns;
- product quality or performance problems in our products;
- shortages, delays, price changes, or cessation of operations or production affecting our suppliers of key components;
- delays, disruptions, and quality control problems in manufacturing;
- our dependence upon a small number of outside contract manufacturers and limited or single source suppliers;
- capacity constraints, delivery schedules, manufacturing yields, and costs of our contract manufacturers and availability of components;



- disruption in our global supply chain and rising prices of oil and raw materials as a result of the conflict between Russia and Ukraine;
- performance of distributors and large installers in selling our products;
- consolidation in the solar industry among our customers and distributors;
- our ability to manage effectively the growth of our organization and expansion into new markets;
- Our ability to recognize expected benefits from restructuring plans;
- any unauthorized access to, disclosure, or theft of personal information or unauthorized access to our network or other similar cyber incidents;
- our ability to integrate acquired businesses;
- disruption to our business operations due to the evolving state of war in Israel and political conditions related to the Israeli government's plans to significantly reduce the Israeli Supreme Court's judicial oversight;
- our dependence on ocean transportation to timely deliver our products in a cost-effective manner;
- fluctuations in global currency exchange rates;
- the impact of evolving legal and regulatory requirements, including emerging environmental, social and governance requirements;
- existing and future responses to and effects of pandemics, epidemics or other health crises;
- changes to net metering policies or the reduction, elimination or expiration of government subsidies and economic incentives for on-grid solar energy applications;
- federal, state, and local regulations governing the electric utility industry with respect to solar energy;
- changes in tax laws, tax treaties, and regulations or the interpretation of them, including the Inflation Reduction Act;
- changes in the U.S. trade environment, including the imposition of import tariffs;
- business practices and regulatory compliance of our raw material suppliers;
- our ability to maintain our brand and to protect and defend our intellectual property;
- volatility of our stock price;
- our customers' financial stability, creditworthiness, and debt leverage ratio;
- our ability to retain key personnel and attract additional qualified personnel;
- our ability to effectively design, launch, market, and sell new generations of our products and services;
- our ability to retain, and events affecting, our major customers; and
- our ability to service our debt;

the other factors set forth under "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2023 and in other documents we file from time to time with the SEC that disclose risks and uncertainties that may affect our business.

The preceding list is not intended to be an exhaustive list of all of our forward-looking statements. You should not rely upon forward-looking statements as predictions of future events. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee that future results, levels of activity, performance and events and circumstances reflected in the forward-looking statements will be achieved or will occur. Except as required by law, we assume no obligation to update these forward-looking statements, or to update the reasons actual results could differ materially from those anticipated in these forward-looking statements, even if new information becomes available in the future.

## Overview

We develop, manufacture and sell products in a solar segment that addresses a broad range of energy market segments through our diversified product offering, including residential, commercial and large scale photovoltaic or PV, energy storage and backup solutions, electric vehicle or EV charging capabilities, home energy management, grid services and virtual power plants, as well as products in our non-solar businesses including lithium-ion cells, batteries and energy storage systems, which are part of our Energy Storage Segment as well as automation machines ("Automation Machines") and in prior years, we also had product offerings for the e-mobility market. In October 2023, we decided to discontinue our light commercial vehicle ("LCV") e-Mobility activity. The remaining e-mobility activity, which includes PV applications, has been included under the solar segment starting January 1, 2024.



The Company identified two reportable segments: the Solar segment and Energy Storage segment. The Solar segment includes the design, development, manufacturing, and sales of its DC optimized inverter solutions designed to maximize power generation at the PV module level and batteries for PV applications. The Solar segment solution consists mainly of the Company's power optimizers, inverters, batteries and cloud-based monitoring platform. The Energy Storage segment includes the design, development, manufacturing, and sales of high-energy, high-power, lithium-ion cells and BESS solutions for C&I and Utility markets. The Energy Storage segment provides purpose-built components and solutions, hardware and software, as well as pre and post sales engineering support to design, build, and manage battery and system solutions according to the customer's use cases and mission profiles. The "All other" category includes the design, development, manufacturing and sales of e-Mobility products and automated machines (in prior periods).

In the third quarter of 2020, we began commercial shipments from our manufacturing facility in the North of Israel, "Sella 1". The proximity of Sella 1 to our R&D team and labs enables us to accelerate new product development cycles, as well as define equipment and manufacturing processes of newly developed products which can then be adopted by our contract manufacturers worldwide. In May 2022, we opened "Sella 2", our own manufacturing facility for Li-Ion cells, in Korea. Sella 2 currently has a 2GWh capacity. Sella 2 began producing and shipping cells at the end of 2022 and is expected to gradually increase manufacturing capacity during 2024. In light of the Inflation Reduction Act legislation in the United States, which incentivizes the local manufacturing of renewable energy products by providing benefits to installers for the purchase and installation of product with domestic content, as well as by incentivizing local manufacturing of our products, we have begun manufacturing inverters in Texas and are currently establishing additional manufacturing capabilities in Florida for optimizers and inverters. With the ramp up of these new sites and due to a decrease in demand for our products, we have reduced capacity in our manufacturing site in China and discontinued manufacturing of our products in Mexico. As of March 31, 2024, we shipped approximately 126.2 million power optimizers, 5.6 million inverters and 259.6 thousand residential batteries. Over 3.8 million installations, many of which may include multiple inverters, are currently connected to, and monitored through, our cloud-based monitoring platform. As of March 31, 2024, we shipped approximately 53.6 GW of our DC optimized inverter systems and approximately 1.8 GWh of our batteries for PV applications.

Our revenues for the three months ended March 31, 2024 and March 31, 2023 were \$204.4 million and \$943.9 million, respectively. Gross loss was 12.8% for the three months ended March 31, 2024, compared to gross margin of 31.8% for the three months ended March 31, 2023. Net loss was \$157.3 million for the three months ended March 31, 2024, compared to net income of \$138.4 million for the three months ended March 31, 2023.

## **Global Circumstances Influencing our Business and Operations**

### **Demand for Products**

We have seen a slowdown in demand for our products in our Solar segment from our direct customers since the second part of the third quarter of 2023. This was a result of slowed market demand in the third quarter of 2023 as distributors began to take actions to reduce inventory levels. In particular, beginning in the second part of the third quarter of 2023, we experienced substantial unexpected cancellations and push outs of existing backlog from our European distributors. We attribute these cancellations and pushouts to high inventory in the channels and slower than expected installation rates both in the United States and Europe. This trend continued in the following quarters. Additionally, the Company anticipates a continued lower level of revenues in the second quarter of 2024 when compared to the same quarter last year, as the inventory destocking process continues.

## **Disruptions due to the war in Israel**

Due to the war that began on October 7, 2023, approximately 10% of our employees in Israel were called to active reserve duty and additional employees may be called in the future, if needed. About 75% of these employees have returned to work, though recruitments for additional reserve duties may and have reoccurred. While our offices and facilities are open worldwide, including in Israel, and, to date, we have not had disruptions to our ability to manufacture and deliver products and services to customers, a prolonged war or an escalation of the current conditions in Israel could materially adversely affect our business, financial condition, and results of operations. Due to the recency of these events, and their ongoing and evolving nature, the extent of the adverse effect on our business operations is still unknown.

## **Impact of Ukraine's Conflict on the Energy Landscape**

The conflict between Ukraine and Russia, which started in early 2022, and the sanctions and other measures imposed in response to this conflict, have increased the level of economic and political uncertainty. While we do not have any meaningful business in Russia or Ukraine and we do not have physical assets in these countries, this conflict has, and is likely to continue to have, a multidimensional impact on the global economy, the energy landscape in general and the global supply chain. In 2022, rising global interest in becoming less dependent on gas and oil led to higher demand for our products. The conflict adversely affected the prices of raw materials arriving from Eastern Asia and resulted in an increase in gas and oil prices. Furthermore, various shipment routes were adversely impacted by the conflict resulting in increased shipment lead times and shipping costs for our products. While the impact of this conflict decreased in 2023, a change or escalation of this ongoing conflict could increase the impacts from the circumstances described above and may lead to an adverse effect on our business and results of operations.

## **Inflation Reduction Act**

In August 2022, the U.S. government enacted the Inflation Reduction Act of 2022 (the "IRA"), which includes several provisions intended to accelerate U.S. manufacturing and adoption of clean energy, battery and energy storage, electrical vehicles, and other solar products and is expected to impact our business and operations. As part of such incentives, the IRA, among other things, extends the investment tax credit and production tax credit through 2034 and is therefore expected to increase the demand for solar products. The IRA also further incentivizes residential and commercial solar customers and developers through the inclusion of a tax credit for qualifying energy projects of up to 30%. Section 45X of the IRA offers advanced manufacturing production tax credits that incentivize the production of eligible components within the U.S. To that end, we established manufacturing capabilities in the U.S. in 2023 and announced additional capacity expected during 2024. These provisions of the law are new and regulations and guidance concerning their implementation are gradually being published by the U.S. Treasury Department. We continue to monitor the benefits that may be available to us, such as the availability of tax credits for domestic manufacturers. To the extent that tax benefits or credits may be available to competing technology and not to our technology, our business could be adversely disadvantaged.

## Key Operating Metrics

In managing our business and assessing financial performance, we supplement the information provided by the financial statements with other operating metrics. These operating metrics are utilized by our management to evaluate our business, measure our performance, identify trends affecting our business and formulate projections. We use metrics relating to shipments of inverters, power optimizers and megawatts to evaluate our sales performance and to track market acceptance of our products.

We provide the “megawatts shipped” and “megawatts hour shipped” metrics, which are calculated based on inverter or battery nameplate capacity shipped, respectively, to show adoption of our system on a nameplate capacity basis. Nameplate capacity shipped is the maximum rated power output capacity of an inverter or battery, and corresponds to our financial results in that higher total nameplate capacities shipped are generally associated with higher total revenues. However, revenues may increase in a non-correlated manner to the “megawatt shipped” metric since other products such as power optimizers, are not accounted for in this metric.

	<b>Three months ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
Inverters shipped	68,882	329,653
Power optimizers shipped	1,070,987	6,440,683
Megawatts shipped <sup>1</sup>	946	3,608
Megawatts hour shipped - batteries for PV applications	128	221

<sup>1</sup> Excluding batteries for PV applications, based on the aggregate nameplate capacity of inverters shipped during the applicable period. Nameplate capacity is the maximum rated power output capacity of an inverter as specified by the manufacturer.

## Results of Operations

The results of operations presented below should be reviewed in conjunction with the condensed consolidated financial statements and related notes included elsewhere in this report.

The following table sets forth selected consolidated statements of income (loss) data for each of the periods indicated.

	<b>Three Months Ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
	<b>(In thousands)</b>	
Revenues	204,399	943,889
Cost of revenues	230,586	643,763
Gross profit (loss)	(26,187)	300,126
Operating expenses:		
Research and development	75,351	79,873
Sales and marketing	38,911	40,966
General and administrative	30,865	36,567
Other operating expense (income), net	2,391	(1,434)
Total operating expenses	147,518	155,972
Operating income (loss)	(173,705)	144,154
Financial income (expense), net	(7,064)	23,674
Other loss, net	-	(125)
Income (loss) before income taxes	(180,769)	167,703
Tax benefits (income taxes)	(23,754)	29,325
Net loss from equity method investments	296	-
Net income (loss)	(157,311)	138,378

### Revenues

	<b>Three Months Ended March 31,</b>		<b>2023 to 2024</b>	
	<b>2024</b>	<b>2023</b>	<b>Change</b>	
	<b>(In thousands)</b>			
Revenues	204,399	943,889	(739,490)	(78.3)%

Revenues decreased by \$739.5 million, or 78.3%, in the three months ended March 31, 2024 as compared to the three months ended March 31, 2023, primarily due to (i) a decrease of \$614.3 million related to a decrease in the number of inverters and power optimizers sold; (ii) a decrease of \$78.4 million related to the lower number of batteries for PV applications sold, primarily in Europe; and (iii) a decrease of \$22.8 million in revenues generated from e-mobility components, related to the discontinuation of the Company's LCV e-Mobility activity. The overall decrease in revenues was due to the decline in demand that began in the third quarter of 2023. This decline was the result of high inventory in the channels and slower than expected installation rates beginning in the third quarter of 2023, leading to substantial unexpected cancellations and push outs of existing backlog, from our distributors, which continued into the first quarter of 2024.

Revenues from outside of the U.S. comprised 68.1% of our revenues in the three months ended March 31, 2024, as compared to 72.9% in the three months ended March 31, 2023.

The number of power optimizers recognized as revenues decreased by approximately 5.5 million units, or 83.7%, from approximately 6.5 million units in the three months ended March 31, 2023 to approximately 1.1 million units in the three months ended March 31, 2024. The number of inverters recognized as revenues decreased by approximately 270 thousand units, or 81.2%, from approximately 332 thousand units in the three months ended March 31, 2023 to approximately 62.3 thousand units in the three months ended March 31, 2024. The megawatts hour of batteries for PV applications recognized as revenues decreased by approximately 122.7 megawatts hour, or 56.8% from approximately 216.1 in the three months ended March 31, 2023 to approximately 93.4 megawatts hour in the three months ended March 31, 2024, as a result of lower demand.

Our blended Average Selling Price (“ASP”) per watt for solar products excluding batteries for PV applications is calculated by dividing the solar revenues, excluding revenues from the sale of batteries for PV applications, by the nameplate capacity of inverters shipped. Our blended ASP per watt for solar products decreased by \$0.049, or 22%, in the three months ended March 31, 2024, as compared to the three months ended March 31, 2023. The decrease in blended ASP per watt is mainly attributed to price reduction across our product offerings, a relatively lower number of power optimizers and other solar products shipped compared to the number of inverters shipped, leading to an overall reduction in our ASP per watt as well as due to an increase in the sale of commercial products that are characterized by lower ASP per watt, out of our total solar product mix. This decrease in blended ASP per watt was partially offset by an increase in the sale of products with enhanced capabilities, such as the SolarEdge energy hub inverter, that are characterized with higher ASP per watt.

Our blended ASP per watt/hour for batteries for PV applications is calculated by dividing batteries for PV applications revenues, by the nameplate capacity of batteries for PV applications shipped. Our blended ASP per watt/hour for batteries for PV applications decreased by \$0.092, or 19.4%, in the three months ended March 31, 2024, as compared to the three months ended March 31, 2023. The decrease in blended ASP per watt/hour is mainly attributed to price reduction of our batteries for PV applications. This decrease in ASP per watt/hour was partially offset by an increase in the sale of our one-phase battery that is sold at a higher ASP per watt/hour.

*Cost of Revenues and Gross Profit (loss)*

	<b>Three Months Ended</b>		<b>2023 to 2024</b>	
	<b>March 31,</b>		<b>Change</b>	
	<b>2024</b>	<b>2023</b>	<b>Change</b>	
	<b>(In thousands)</b>			
Cost of revenues	230,586	643,763	(413,177)	(64.2)%
Gross profit (loss)	(26,187)	300,126	(326,313)	(108.7)%

Cost of revenues decreased by \$413.2 million, or 64.2%, in the three months ended March 31, 2024, as compared to the three months ended March 31, 2023, primarily due to:

- a decrease in direct cost of revenues sold of \$293.6 million associated primarily with a decrease in the volume of products sold;
- a decrease in warranty expenses and warranty accruals of \$74.8 million associated primarily with a decrease in revenues;
- a decrease in shipment and logistic costs in an aggregate amount of \$39.9 million due to a decrease in volumes shipped and a decrease in expedited shipments costs.

Gross profit as a percentage of revenue decreased from 31.8% in the three months ended March 31, 2023 to gross loss of 12.8% in the three months ended March 31, 2024 primarily due to:

- price reduction primarily in our batteries for PV applications, a higher portion of our single phase batteries out of our total product mix as well as an increase in the ratio of commercial products compared to residential products, resulting in lower gross margin of approximately 12%;
- lower absolute fixed and other production related costs, which were divided this quarter by significantly lower revenue, resulting in lower gross margin of approximately 30%.

*Operating Expenses:*

**Research and Development**

	<b>Three months ended March 31,</b>		<b>2023 to 2024</b>	
	<b>Change</b>		<b>Change</b>	
	<b>2024</b>	<b>2023</b>	<b>Change</b>	
	<b>(In thousands)</b>			
Research and development	75,351	79,873	(4,522)	(5.7)%

Research and development costs decreased by \$4.5 million or 5.7%, in the three months ended March 31, 2024 compared to the three months ended March 31, 2023, primarily due to:

- a decrease in expenses related to consultants and sub-contractors in an amount of \$2.8 million; and
- a decrease in personnel-related costs of \$1.5 million primarily attributed to salaries and benefits expenses, hedging, as well as a decrease in headcount in alignment with our workforce reduction plan designed to reduce operating expenses and align our cost structure to current market dynamics, which was partially offset by a one-time restructuring costs.



## Sales and Marketing

	Three months ended March 31,		2023 to 2024	
	2024	2023	Change	
	(In thousands)			
Sales and marketing	38,911	40,966	(2,055)	(5.0)%

Sales and marketing expenses decreased by \$2.1 million, or 5.0%, in the three months ended March 31, 2024 compared to the three months ended March 31, 2023, primarily due to:

- a decrease of \$1.4 million in training-related expenses.
- a decrease in personnel-related costs of \$1.1 million primarily attributed to salaries and benefits expenses, a decrease in headcount in alignment with our workforce reduction plan designed to reduce operating expenses and align our cost structure to current market dynamics which was partially offset by a one-time restructuring costs.

## General and Administrative

	Three months ended March 31,		2023 to 2024	
	2024	2023	Change	
	(In thousands)			
General and administrative	30,865	36,567	(5,702)	(15.6)%

General and administrative expenses decreased by \$5.7 million, or 15.6%, in the three months ended March 31, 2024 compared to the three months ended March 31, 2023, primarily due to:

- a decrease in expenses related to consultants and sub-contractors in an amount of \$3.6 million;
- a decrease in personnel-related costs of \$3.4 million primarily attributed to salaries and benefits expenses, a decrease in headcount in alignment with our workforce reduction plan designed to reduce operating expenses and align our cost structure to current market dynamics which was partially offset by a one-time restructuring costs.

These were partially offset by:

- an increase in expenses related to an accrual for credit losses in an amount of \$1.3 million.

**Other operating expense (income), net**

	<b>Three months ended March 31,</b>		<b>2023 to 2024</b>	
	<b>2024</b>	<b>2023</b>	<b>Change</b>	
			<b>(In thousands)</b>	
Other operating expense (income), net	2,391	(1,434)	3,825	(266.7)%

Other operating expense, net was \$2.4 million in the three months ended March 31, 2024 compared to other operating income of \$1.4 million in the three months ended March 31, 2023 primarily due to:

- a decrease of \$1.8 million in income related to the sale of property, plant and equipment and other assets.
- an increase of \$1.7 million in impairment of property, plant and equipment.

*Financial income (expense), net*

	<b>Three months ended March 31,</b>		<b>2023 to 2024</b>	
	<b>2024</b>	<b>2023</b>	<b>Change</b>	
			<b>(In thousands)</b>	
Financial income (expense), net	(7,064)	23,674	(30,738)	(129.8)%

Financial expense, net, was \$7.1 million in the three months ended March 31, 2024, compared to financial income, net, in the amount of \$23.7 million in the three months ended March 31, 2023, primarily due to fluctuations in foreign exchange rates between the Euro and the NIS against the U.S. dollar.

*Other loss*

	<u>Three months ended March 31,</u>		<u>2023 to 2024</u>	
	<u>2024</u>	<u>2023</u>	<u>Change</u>	
	<u>(In thousands)</u>			
Other loss, net	-	(125)	125	(100.0)%

Other loss decreased by \$0.1 million, or 100.0%, in the three months ended March 31, 2024, compared to the three months ended March 31, 2023, due to a decrease in realized loss on marketable securities.

*Income taxes (tax benefits)*

	<u>Three months ended March 31,</u>		<u>2023 to 2024</u>	
	<u>2024</u>	<u>2023</u>	<u>Change</u>	
	<u>(In thousands)</u>			
Tax benefits (income taxes)	(23,754)	29,325	(53,079)	(181.0)%

Tax benefits was \$23.8 million in the three months ended March 31, 2024, compared to income taxes in the amount of \$29.3 million in the three months ended March 31, 2023 primarily due to:

- an increase of \$37.9 million in deferred tax income driven by the net operating loss in the current quarter compared to net profit in the comparable period in 2023, as well as the increase of the Preferred Technological Enterprises Tax rate in Israel, This was offset by lower tax benefits relating to stock-based compensation; and
- a decrease of \$15.8 million in current tax expenses mainly related to the decrease in profits before tax in certain jurisdictions, partially offset by an increase in our provision for uncertain tax positions.

## Net loss from equity method investments

	<u>Three months ended March 31,</u>		<u>2023 to 2024</u>	
	<u>2024</u>	<u>2023</u>	<u>Change</u>	
	<u>(In thousands)</u>			
Net loss from equity method investments	296	-	296	100.0%

Net loss from equity method investments increased by \$0.3 million, or 100% in the three months ended March 31, 2024 as compared to the three months ended March 31, 2023.

	Three months ended March 31,		2023 to 2024	
	2024	2023	Change	
	(In thousands)			
Net income (loss)	(157,311)	138,378	(295,689)	-213.7%

As a result of the factors discussed above, the net loss was \$157.3 million in the three months ended March 31, 2024, compared to net income of \$138.4 million in the three months ended March 31, 2023.

### Segment analysis

Following the discontinuation of the Critical Power segment in June 2022, we operated in four different operating segments: Solar, Energy Storage, e-Mobility and Automation Machines. In October 2023, we decided to discontinue our LCV e-Mobility activity and the remaining e-Mobility activity is included under the solar segment starting January 1, 2024. We have identified two operating segments as reportable – the Solar and the Energy Storage segments. The other operating segments are insignificant individually, and therefore, their results are presented together under “All other.”

We do not allocate our operating segments revenue recognized due to advance payments received for performance obligations that extend for a period greater than one year (“financing component”), related to Accounting Standard Codification 606, “Revenue from Contracts with Customers” (ASC 606).

Segment profit (loss) is comprised of gross profit (loss) for the segment less operating expenses excluding amortization and impairment of purchased intangible assets, stock based compensation expenses, restructuring charges, discontinued activity charges, impairment of property, plant and equipment and certain other items (which are reported under "Not allocated to segments").

	Year ended March 31,		2023 to 2024	
	2024	2023	Change	
	(In thousands)			
<b>Solar</b>				
Revenues	190,102	908,505	(718,403)	(79.1)%
Segment profit (loss)	(110,383)	206,689	(317,072)	(153.4)%
<b>Energy Storage</b>				
Revenues	10,616	9,133	1,483	16.2%
Segment loss	(12,177)	(18,521)	6,344	(34.3)%
<b>All other</b>				
Revenues	3,447	26,064	(22,617)	(86.8)%
Segment profit (loss)	55	(4,365)	4,421	(101.3)%
<b>Not allocated to segments</b>				
Revenues not allocated to segments	234	187	47	25.1%
Expenses, net not allocated to segments	(51,200)	(39,649)	(11,551)	29.1%

### *Solar*

Solar revenues decreased by \$718.4 million, or 79.1%, in the three months ended March 31, 2024, as compared to the three months ended March 31, 2023 primarily due to (i) a decrease of \$614.3 million related to a decrease in the number of inverters and power optimizers sold; (ii) a decrease of \$78.4 million related to the number of batteries for PV applications sold primarily in Europe; (iii) a decrease of \$30.1 million in the amount of ancillary solar products sold. As discussed above, this decrease in revenues was due to high inventory in the channels and slower than expected installation rates beginning in the third quarter of 2023, leading to substantial unexpected cancellations and push outs of existing backlog from our distributors.

Solar operating loss was \$110.4 million, in the three months ended March 31, 2024, as compared to profit of \$206.7 million in the three months ended March 31, 2023. This was due to the decrease in revenue of \$718.4 million followed by a lesser decrease of \$393.3 million in cost of revenues, mainly attributed to fixed and other production related costs. This was partially offset by a decrease of \$8.0 million in operating expenses as a result of our workforce reduction plan designed to reduce operating expenses and align our cost structure to current market dynamics.

### *Energy Storage*

Energy Storage revenues increased by \$1.5 million, or 16.2%, in the three months ended March 31, 2024, as compared to the three months ended March 31, 2023.

Energy Storage operating loss decreased by \$6.3 million, or 34.3%, in the three months ended March 31, 2024, as compared to the three months ended March 31, 2023. The decrease in operating loss was primarily due to an increase in revenues followed by a decrease of \$1.8 million in cost of revenues and a decrease of \$3.1 million in operating expenses primarily due to a decrease in the doubtful debt expenses.

### *All other*

All other segments revenues decreased by \$22.6 million, or 86.8%, in the three months ended March 31, 2024, as compared to the three months ended March 31, 2023, primarily due to the discontinuation of the Company's LCV e-Mobility activity.

All other segments operating profit was \$0.1 million in the three months ended March 31, 2024, compared to operating loss of \$4.4 million, in the three months ended March 31, 2023. This improvement was mainly due to the discontinuation of our LCV e-Mobility activity.

### *Not allocated to segments*

There were no significant changes in revenues not allocated to segments in the three months ended March 31, 2024, as compared to the three months ended March 31, 2023.

Expenses, net, not allocated to segments increased by \$11.6 million, or 29.1%, in the three months ended March 31, 2024, as compared to the three months ended March 31, 2023. The increase was mainly due to an increase in costs related to the Restructuring Plan as well as an increase in impairment of property, plant, and equipment, all of which are not assessed by our CODM and therefore not allocated to any of the segments above.

## Liquidity and Capital Resources

The following table shows our cash flows from operating activities, investing activities, and financing activities for the stated periods:

	Three Months Ended March 31,	
	2024	2023
	(In thousands)	
Net cash provided by (used in) operating activities	\$ (217,019)	\$ 7,923
Net cash provided by (used in) investing activities	149,008	(67,780)
Net cash used in financing activities	(50,987)	(5,222)
Decrease in cash and cash equivalents	<u>\$ (118,998)</u>	<u>\$ (65,079)</u>

As of March 31, 2024, our cash and cash equivalents were \$214.2 million. This amount does not include \$734.6 million invested in available-for-sale marketable securities and \$1.1 million invested in restricted bank deposits. Our principal uses of cash are for funding our operations, capital expenditures, other working capital requirements, other investments and any potential future share repurchases. As of March 31, 2024, we have open commitments for capital expenditures in an amount of approximately \$33.0 million. These commitments mainly reflect purchases of automated assembly lines and other machinery related to our manufacturing and operations. We also have purchase obligations in the amount of \$484.3 million related to raw materials and commitments for the future manufacturing of our products.

We believe our cash and cash equivalents, and available-for-sale marketable securities will be sufficient to meet our anticipated cash needs for at least the next 12 months as well as in the longer term, including the self-funding of our capital expenditure and operational commitments.

### *Operating Activities*

Operating cash flows consist primarily of net income (loss), adjusted for certain non-cash items and changes in assets and liabilities. Cash used in operating activities was \$217.0 million in the three months ended March 31, 2024 as compared to \$7.9 million cash provided by operating activities in the three months ended March 31, 2023, mainly due to net loss adjusted for certain non-cash items generated in the three months ended March 31, 2024 as compared to net income adjusted for certain non-cash items in the three months ended March 31, 2023, which was partially offset by lower operating working capital requirements.

### *Investing Activities*

Investing cash flows consist primarily of capital expenditures, investment in, sales and maturities of available for sale marketable securities, investment and withdrawal of bank deposits and restricted bank deposits, cash used for acquisitions and disbursements and receipts from collections of loans made by the Company. Cash provided by investing activities was \$149 million in the three months ended March 31, 2024 as compared to cash used in investing activities of \$67.8 million in the three months ended March 31, 2023, primarily driven by an increase of \$308 million in proceeds provided by sales and maturities of available-for-sale marketable securities and a decrease of \$12 million in purchase of property plant and equipment. This was partially offset by an increase of \$90.2 million in investments in available-for-sale marketable securities, a \$5.8 million increase in disbursements of loans made by the Company and a \$3.3 million increase in cash used in purchase of privately-held companies.

## ***Financing Activities***

Financing cash flows consisted primarily of repurchases of our common stock under the share repurchase program, proceeds from the sale of shares of common stock in a public offering and employee equity incentive plans. Cash used in financing activities in the three months ended March 31, 2024 increased by \$45.8 million compared to the three months ended March 31, 2023, primarily due to a \$50.0 million increase in cash used in share repurchases and on account of share repurchases, and a \$8 million decrease in proceeds provided by the exercise of stock-based awards. This was partially offset by a decrease of \$12.0 million in withholding taxes remitted to the tax authorities related to the exercise of stock-based awards.

## ***Share Repurchases***

On November 1, 2023, we announced the approval by the Board of Directors of a share repurchase program which authorizes the repurchase of up to \$300 million of the Company's common stock. Under the share repurchase program, repurchases can be made using a variety of methods, which may include open market purchases, block trades, privately negotiated transactions, accelerated share repurchase programs and/or a non-discretionary trading plan or other means, including through 10b5-1 trading plans, all in compliance with the rules of the SEC and other applicable legal requirements. The timing, manner, price and amount of any common share repurchases under the share repurchase program are determined by the Company in its discretion and depend on a variety of factors, including legal requirements, price and economic and market conditions. The program does not obligate SolarEdge to acquire any amount of common stock, it may be suspended, extended, modified, discontinued or terminated at any time at the Company's discretion without prior notice, and will expire on December 31, 2024.

During the three months ended March 31, 2024, the Company repurchased 505,896 shares of common stock from the open market at an average cost of \$65.67 per share for a total of \$33.2 million.

## **Critical Accounting Policies and Significant Management Estimates**

Management believes that there have been no significant changes during the three months ended March 31, 2024 to the items that we disclosed as our critical accounting policies and estimates in MD&A in our Annual Report on Form 10-K for the fiscal year ended December 31, 2023, except as mentioned in Note 1, "General" (if any).

## **ITEM 3. Quantitative and Qualitative Disclosures About Market Risk**

We are exposed to market risk in the ordinary course of our business. Market risk represents the risk of loss that may impact our financial position due to adverse changes in financial market prices and rates. Our market risk exposure is primarily a result of fluctuations in foreign currency exchange rates, customer concentrations, interest rates and commodity prices. We do not hold or issue financial instruments for trading purposes.

### **Foreign Currency Exchange Risk**

Approximately 54.4% and 23.5% of our revenues for the three months ended March 31, 2024, and 2023, respectively, were earned in non U.S. dollar denominated currencies, principally the Euro. Our expenses are generally denominated in the currencies in which our operations are located, primarily the U.S. dollar, New Israeli Shekel ("NIS"), Euro, and to a lesser extent, the South Korean Won ("KRW"). Our NIS denominated expenses consist primarily of personnel and overhead costs. Our consolidated results of operations and cash flows are, therefore, subject to fluctuations due to changes in foreign currency exchange rates and may be adversely affected in the future due to changes in foreign exchange rates. A hypothetical 10% change in foreign currency exchange rates between the Euro and the U.S. dollar would increase or decrease our net income by \$26.9 million for the three months ended March 31, 2024. A hypothetical 10% change in foreign currency exchange rates between the NIS and the U.S. dollar would increase or decrease our net income by \$14.2 million for the three months ended March 31, 2024.

For purposes of our consolidated financial statements, local currency assets and liabilities are translated at the rate of exchange to the U.S. dollar on the balance sheet date, and local currency revenues and expenses are translated at the exchange rate as of the date of the transaction or at the average exchange rate to the U.S. dollar during the reporting period.

To date, we have used derivative financial instruments, specifically foreign currency forward contracts and put and call options, to manage exposure to foreign currency risks by hedging portions of the anticipated payroll payments denominated in NIS. These derivative instruments are designated as cash flow hedges.

In addition, from time to time we enter into derivative financial instruments to hedge the Company's exposure to currencies other than the U.S. dollar, mainly forward contracts to sell Euro and AUD for U.S. dollars. These derivative instruments are not designated as cash flow hedges.

### **Concentrations of Major Customers**

Our trade accounts receivables potentially expose us to a concentration of credit risk with our major customers. As of March 31, 2024, three major customers jointly accounted for approximately 36.9% of our consolidated trade receivables, net balance. As of December 31, 2023, three major customers jointly accounted for approximately 46.8% of our consolidated trade receivables, net balance. For the three months ended March 31, 2024, no major customers contributed more than 10% of our total revenues. For the three months ended March 31, 2023, two major customers jointly accounted for approximately 21.9% of our total revenues.

### **Commodity Price Risk**

We are subject to risk from fluctuating market prices of certain commodity raw materials which are used in our products, including Copper, Lithium, Nickel and Cobalt. Prices of these raw materials may be affected by supply restrictions or other market factors from time to time, and we do not enter into hedging arrangements to mitigate commodity risk. Significant price changes for these raw materials could reduce our operating margins if we are unable to recover such increases from our customers, and could harm our business, financial condition, and results of operations.

## **Item 4. Controls and Procedures.**

### **Disclosure Controls and Procedures**

Our management, with the participation of our chief executive officer and chief financial officer, evaluated the effectiveness of our disclosure controls and procedures pursuant to Rule 13a-15 under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), as of March 31, 2024. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. In addition, the design of disclosure controls and procedures must reflect the fact that there are resource constraints and that management is required to apply its judgment in evaluating the benefits of possible controls and procedures relative to their costs.

Based on that evaluation, our chief executive officer and chief financial officer concluded, as of March 31, 2024, that our disclosure controls and procedures were effective and operating to provide reasonable assurance that information we are required to disclose in reports that we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms, and to provide reasonable assurance that such information is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate, to allow timely decisions regarding required disclosure.

### **Changes in Internal Control over Financial Reporting**

There have been no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) that occurred during the first fiscal quarter of 2024 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.



## PART II. OTHER INFORMATION.

### ITEM 1. Legal Proceedings

In the normal course of business, we may from time to time be named as a party to various legal claims, actions and complaints (including as a result of initiating such legal claims, action or complaints on behalf of the Company), including the matters described in Note 16 – “Commitments and Contingent Liabilities” and Note 22 -- “Subsequent Events” to our condensed consolidated financial statements in this report and in Item 3 – “Legal Proceedings” of our Annual Report on Form 10-K for the period ended December 31, 2023. It is impossible to predict with certainty whether any resulting liability from any such legal claims, actions or complaints would have a material adverse effect on our financial position, results of operations or cash flows.

### ITEM 1A. Risk Factors

In addition to the other information set forth in this report, you should carefully consider the risk set forth below and the risk factors as described in Part I, Item 1A, “Risk Factors”, in our Annual Report on Form 10-K for the year ended December 31, 2023. Except as set forth below, there were no material changes to the risk factors disclosed in our Annual Report on Form 10-K for the year ended December 31, 2023.

#### **Disruption to our business operations as a result of war and hostilities in Israel and other conditions in Israel that affect our operations may limit our ability to develop, produce and sell our products.**

Our headquarters and research and development center are located in Israel. Accordingly, political, economic, and military conditions in Israel directly affect us. Israel has been and is currently involved in a number of armed conflicts, including recent escalation of the conflict with Iran, and is the target of terrorist activity, including threats from Hezbollah militants in Lebanon, Iranian militia in Syria, and others. The state of hostility disrupts day-to-day civilian activity and negatively affects our business conditions.

Violence between Hamas and Israel started on October 7th when the terrorist group launched an unprecedented attack on Israel. On October 8, 2023 the Israeli Government declared that the Security Cabinet of the State of Israel approved a war situation in Israel. Since our headquarters and most of our employees operate from Israel, the state of war has disrupted and is continuing to disrupt our business operations. This situation has impacted the availability of our workforce, as approximately 11% of our workforce in Israel, where we are headquartered, have been called into active reserve duty. Several of our employees who reside close to the southern or northern borders of Israel have been forced to evacuate their homes and have relocated to temporary housing. Since the education system is partially operating, many of our employees with small children are working from home. Due to the recency of these events, and their ongoing and evolving nature, the extent of the adverse effect on our business operations is still unknown. While our offices and facilities are open worldwide, including in Israel, and, to date, we have not had disruptions to our ability to manufacture and deliver products and services to customers a prolonged war or an escalation of the current conditions in Israel could materially adversely affect our business, financial condition, and results of operations.

In addition, any future armed conflict, political instability or violence in the region may impede our ability to manage our business effectively, operate our manufacturing plant in northern Israel, engage in research and development, or otherwise adversely affect our business or operations. In the event of escalation of the current war situation or others, we may be forced to cease operations, which may cause delays in the distribution and sale of our products. Some of our directors, executive officers, and employees in Israel are obligated to perform annual reserve duty in the Israeli military and are subject to being called for additional active duty under emergency circumstances. In the event that our principal executive office is damaged as a result of hostile action, or hostilities otherwise disrupt the ongoing operation of our offices, our ability to operate could be materially adversely affected.

Our commercial insurance does not cover losses that may occur as a result of events associated with war and terrorism. Although according to the Israeli Property Tax and Compensation Fund Regulation (Compensation Payment) (War Damage and Indirect Damage), 1973 the Israeli government should compensate physical loss or damage to the said property due to War or Terror risks on actual values, we cannot assure you that such government coverage will be maintained or that it will sufficiently cover our full potential damages. Any losses or damages incurred by us could have a material adverse effect on our business.

Additionally, several countries principally in the Middle East, restrict doing business with Israeli companies, and additional countries and groups may impose similar restrictions if hostilities in Israel or political instability in the region continue or increase. If instability in neighboring states results in the establishment of fundamentalist Islamic regimes or governments more hostile to Israel, or if Egypt or Jordan abrogates its respective peace treaty with Israel, Israel could be subject to additional political, economic, and military confines, and our operations and ability to sell our products to countries in the region could be materially adversely affected.

In addition, there have been increased efforts by activists to cause companies and consumers to boycott Israeli goods and cooperation with Israeli-related entities based on Israel's military operations in Gaza and Israeli government policies. Any current or future hostilities involving Israel or the interruption or curtailment of trade between Israel and its present trading partners, or significant downturn in the economic or financial condition of Israel, could have a material adverse effect on our business, financial condition, and results of operations.

In that regard, since the start of the war on Hamas, we have become aware of pressure being placed on our customers not to engage in business with us due to our affiliation with Israel. In addition, foreign policy could be negatively impacted with regard to Israel. If these pressures intensify or continue to occur, they could impact our business with suppliers and customers which could in turn adversely impact our reputation, results of operations or financial condition.

Additionally, in 2023, the Israeli government announced plans to significantly reduce the Israeli Supreme Court's judicial oversight, including reducing its ability to strike down legislation that it deems unreasonable, and plans to increase political influence over the selection of judges.. Although the Israeli Supreme Court partially struck down these plans, the current government has vowed to make other changes to law that limit the powers of the Supreme Court. If such government plans are eventually enacted, they may cause operational challenges for us since we are headquartered in Israel and many of our employees are located in Israel.

**Political uncertainty may have an adverse impact on our business.**

As described in our Annual Report on Form 10-K for the fiscal year ended December 31, 2023, we are subject to various legal, compliance and regulatory risks, including with respect to the availability of economic incentives in certain jurisdictions in which we operate. Elections in various countries, including the United States and throughout Europe, may further exacerbate these risks. The lead up to these elections and their outcomes could result in sharp shifts in domestic, economic, and foreign policy approaches or significant changes in, and uncertainty with respect to, legislation and regulation directly affecting us and our business, including tax incentives for the solar industry. Actions taken by new administrations may have an adverse effect on our industry and business, which could result in a material adverse effect on our business, financial condition, results of operations and future growth.

**ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

Following are our monthly share repurchases for the first quarter of fiscal year 2024 (in millions except per share amounts):

Period	Total Number of Shares Purchased	Average Price Paid per Share <sup>(2)</sup>	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs <sup>(1)</sup>	Maximum Dollar Amount of Shares That May Yet Be Purchased Under the Plans or Programs <sup>(1)(2)</sup>
January 1, 2024 – January 31, 2024	—	\$ —	—	\$ 300.0
February 1, 2024 – February 29, 2024	—	—	—	300.0
March 1, 2024 – March 31, 2024	505,896	65.23	505,896	267.0
Total	505,896	\$ 65.23	505,896	\$ 267.0

(1) On November 1, 2023, the Company announced the approval by the Board of Directors of a share repurchase program which authorizes the repurchase of up to \$300 million of the Company's common stock. The program will expire on December 31, 2024.

(2) All dollar amounts presented exclude the nondeductible 1% excise tax on the net value of certain stock repurchases that was imposed by the Inflation Reduction Act of 2022.

**ITEM 3. Defaults upon Senior Securities.**

None

**ITEM 4. Mine Safety Disclosures**

Not applicable.

**ITEM 5. Other Information**

None.

**ITEM 6. Exhibits**

Index to Exhibits

Exhibit No.	Description	Incorporation by Reference
<a href="#">31.1</a>	<a href="#">Certification of Chief Executive Officer Pursuant to Rules 13a-14(a) and 15d-14(a) of the Securities Exchange Act of 1934, as amended</a>	Filed with this report.
<a href="#">31.2</a>	<a href="#">Certification of Chief Financial Officer Pursuant to Rules 13a-14(a) and 15d-14(a) of the Securities Exchange Act of 1934, as amended</a>	Filed with this report.
<a href="#">32.1</a>	<a href="#">Certification of Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</a>	Furnished with this report.
<a href="#">32.2</a>	<a href="#">Certification of Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</a>	Furnished with this report.
101	The following financial statements from the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2023, formatted in Inline XBRL: (i) Condensed Consolidated Balance Sheets, (ii) Condensed Consolidated Statements of Income, (iii) Condensed Consolidated Statements of Comprehensive Income, (iv) Condensed Consolidated Statements of Stockholders' Equity, (v) Condensed Consolidated Statements of Cash Flows, (vi) Notes to Condensed Consolidated Financial Statements, and (vii) part II, Item 5(c)	
104	The cover page from the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2023 formatted in Inline XBRL	<i>Included in Exhibit 101</i>

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: May 9, 2024

/s/ Zvi Lando

Zvi Lando

Chief Executive Officer

*(Principal Executive Officer)*

Date: May 9, 2024

/s/ Ronen Faier

Ronen Faier

Chief Financial Officer

*(Principal Financial Officer)*

I, Zvi Lando, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of SolarEdge Technologies, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 9, 2024

/s/ Zvi Lando

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Zvi Lando  
Chief Executive Officer  
(Principal Executive Officer)

I, Ronen Faier, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of SolarEdge Technologies, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 9, 2024

/s/ Ronen Faier

Ronen Faier  
Chief Financial Officer  
(Principal Financial Officer)

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER  
PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

I, Zvi Lando, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Quarterly Report on Form 10-Q of SolarEdge Technologies, Inc. for the quarterly period ended March 31, 2024 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and that the information contained in such Quarterly Report on Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of SolarEdge Technologies, Inc.

Date: May 9, 2024

/s/ Zvi Lando

Zvi Lando

Chief Executive Officer

*(Principal Executive Officer)*

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**CERTIFICATION OF CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER  
PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

I, Ronen Faier, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Quarterly Report on Form 10-Q of SolarEdge Technologies, Inc. for the quarterly period ended March 31, 2024 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and that the information contained in such Quarterly Report on Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of SolarEdge Technologies, Inc.

Date: May 9, 2024

/s/ Ronen Faier

Ronen Faier  
Chief Financial Officer  
*(Principal Financial Officer)*

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