

An aerial photograph of a house with a dark grey roof. The roof is covered with solar panels, which are arranged in a grid pattern. The house is surrounded by lush green trees and a lawn. The sky is clear and blue.

solar**edge**

SolarEdge
Technologies

Nasdaq | SEDG

Safe Harbor

Use of Forward-Looking Statements and Non-GAAP Measures

Statements contained in this presentation may contain forward-looking statements that are based on our management's expectations, estimates, projections, beliefs and assumptions in accordance with information currently available to our management. This discussion contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements include information concerning our possible or assumed future results of operations, business strategies, technology developments, new products and services, financing and investment plans, competitive position, industry and regulatory environment, effects of acquisitions, growth opportunities, and the effects of competition. Forward-looking statements include statements that are not historical facts and can be identified by terms such as "anticipate," "believe," "could," "seek," "estimate," "expect," "intend," "may," "plan," "potential," "predict," "project," "should," "will," "would" or similar expressions and the negatives of those terms.

Forward-looking statements inherently involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Given these uncertainties, you should not place undue reliance on forward-looking statements. Forward-looking and other statements regarding our sustainability efforts and aspirations are not an indication that these statements are necessarily material to investors or requiring disclosure in our filing with the Securities and Exchange Commission ("SEC"). In addition, historical, current and forward-looking sustainability-related statements may be based on standards for measuring progress that are still developing, internal controls and processes that continue to evolve and assumptions that are subject to change in the future, including future rule-making. Also, forward-looking statements represent our management's beliefs and assumptions only as of the date of this presentation. Important factors that could cause actual results to differ materially from our expectations include: future demand for renewable energy including solar energy solutions; our ability to forecast demand for our products accurately and to match production to such demand as well as our customers' ability to forecast demand based on inventory levels; macroeconomic conditions in our domestic and international markets, as well as inflation concerns, rising interest rates, and recessionary concerns; the retail price of electricity derived from the utility grid or alternative energy sources; interest rates and supply of capital in the global financial markets in general and in the solar market specifically; competition, including introductions of power optimizer, inverter and solar photovoltaic system monitoring products by our competitors; developments in alternative technologies or improvements in distributed solar energy generation; historic cyclical nature of the solar industry and periodic downturns; product quality or performance problems in our products; shortages, delays, price changes, or cessation of operations or production affecting our suppliers of key components; delays, disruptions, and quality control problems in manufacturing; our dependence upon a small number of outside contract manufacturers and limited or single source suppliers; capacity constraints, delivery schedules, manufacturing yields, and costs of our contract manufacturers and availability of components; disruption in our global supply chain and rising prices of oil and raw materials as a result of the conflict between Russia and Ukraine; performance of distributors and large installers in selling our products; consolidation in the solar industry among our customers and distributors; our ability to manage effectively the growth of our organization and expansion into new markets; our ability to recognize expected benefits from restructuring plans; any unauthorized access to, disclosure, or theft of personal information or unauthorized access to our network or other similar cyber incidents; our ability to integrate acquired businesses; disruption to our business operations due to the evolving state of war in Israel and political conditions related to the Israeli government's plans to significantly reduce the Israeli Supreme Court's judicial oversight; our dependence on ocean transportation to timely deliver our products in a cost-effective manner; fluctuations in global currency exchange rates; the impact of evolving legal and regulatory requirements, including emerging environmental, social and governance requirements; existing and future responses to and effects of pandemics, epidemics, or other health crises; changes to net metering policies or the reduction, elimination or expiration of government subsidies and economic incentives for on-grid solar energy applications; federal, state, and local regulations governing the electric utility industry with respect to solar energy; changes in tax laws, tax treaties, and regulations or the interpretation of them, including the Inflation Reduction Act; changes in the U.S. trade environment, including the imposition of import tariffs; business practices and regulatory compliance of our raw material suppliers; our ability to maintain our brand and to protect and defend our intellectual property; volatility of our stock price; our customers' financial stability, creditworthiness, and debt leverage ratio; our ability to retain key personnel and attract additional qualified personnel; our ability to effectively design, launch, market, and sell new generations of our products and services; our ability to retain, and events affecting, our major customers; our ability to service our debt; and the other factors set forth under "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2023, filed on February 26, 2024, and in other documents we file from time to time with the SEC that disclose risks and uncertainties that may affect our business. The preceding list is not intended to be an exhaustive list of all of our forward-looking statements. You should not rely upon forward-looking statements as predictions of future events. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee that future results, levels of activity, performance and events and circumstances reflected in the forward-looking statements will be achieved or will occur. Except as required by law, we assume no obligation to update these forward-looking statements, or to update the reasons actual results could differ materially from those anticipated in these forward-looking statements, even if new information becomes available in the future.

Included in this presentation are certain financial measures that are not calculated in accordance with U.S. generally accepted accounting principles ("GAAP") that are designed to supplement, and not substitute, SolarEdge's financial information presented in accordance with GAAP. These measures include but are not limited to non-GAAP gross profit, non-GAAP gross margin, non-GAAP operating expenses, including as percentage of revenues, non-GAAP operating income, non-GAAP financial income, non-GAAP other income, non-GAAP income tax benefit, non-GAAP equity method investments income, non-GAAP net income, non-GAAP net basic earnings per share, and non-GAAP diluted earnings per share. The non-GAAP measures, as defined by SolarEdge, may not be comparable to similar non-GAAP measures presented by other companies. The Non-GAAP measures are presented in this presentation because we believe that they provide investors with a means of evaluating and understanding how SolarEdge's management evaluates the company's operating performance. The presentation of such measures, which may include adjustments to exclude non-recurring items, should not be construed as an inference of SolarEdge's future results, cash flows, or leverage will be unaffected by other non-recurring items. Refer to Appendix A for reconciliation of these non-GAAP measures to the most comparable GAAP measures.

Our vision

is to create a world powered by clean, sustainable energy.

Our mission

is to develop and scale renewable energy technologies that improve the way we generate, manage, store and use electrical power in every aspect of our lives.

2MW, Kollund, Denmark
Installed by Sveigaard

solar**edge**

Global leader in smart energy production, storage and management



3.8M+
monitored
systems

126.2 M
Power Optimizers
shipped

53.6GW
Systems shipped
worldwide

5.6M
Inverters
shipped



**Serving global,
diverse markets**

Systems installed in
140+
countries

3.5M+
Homes

50%+
of Fortune-100
Companies¹

67,000+
SolarEdge
Installers²



Our edge

5,000+
employees

624
patents granted

529 patents pending



Power electronics and engineering



Automated manufacturing



Software development, Data Science, Cyber & Security



Installer experience, service and learning services

Data as of Q1 2024

¹ Have SolarEdge technology on their rooftops

² Based on the number of installer accounts on our monitoring portal

Financial Results Q1/2024

\$204.4M

GAAP Revenues

\$(108.6)M

Non-GAAP Net Income (loss)*

\$(217.0)M

Cash Used in Operations

(12.8)%

GAAP Gross Margin

\$(157.3)M

GAAP Net Income (loss)

\$ 316.3M

Cash, Deposits and
Investments, Net of Debt

* Non-GAAP financial measures; see definition and reconciliation in Appendix

Renewable energy transformation

13MW Wu Shan Tou Reservoir, Tainan City, Taiwan
Installed by Star Energy



Electrification

Exponential increase in energy demand due to rapid growth of electric vehicles and devices.



Decarbonization

Renewables set to replace fossil fuels as the dominant source for electricity.



Digitalization

Software controlled and cyber secured energy networks.



Decentralization

Transition from centralized energy networks to distributed energy topology.



Transformation

Rapidly growing worldwide demand for electricity



+1.7B

Global population
(+22%)* 2022-2050



80%

Urbanization increase
from 55%*



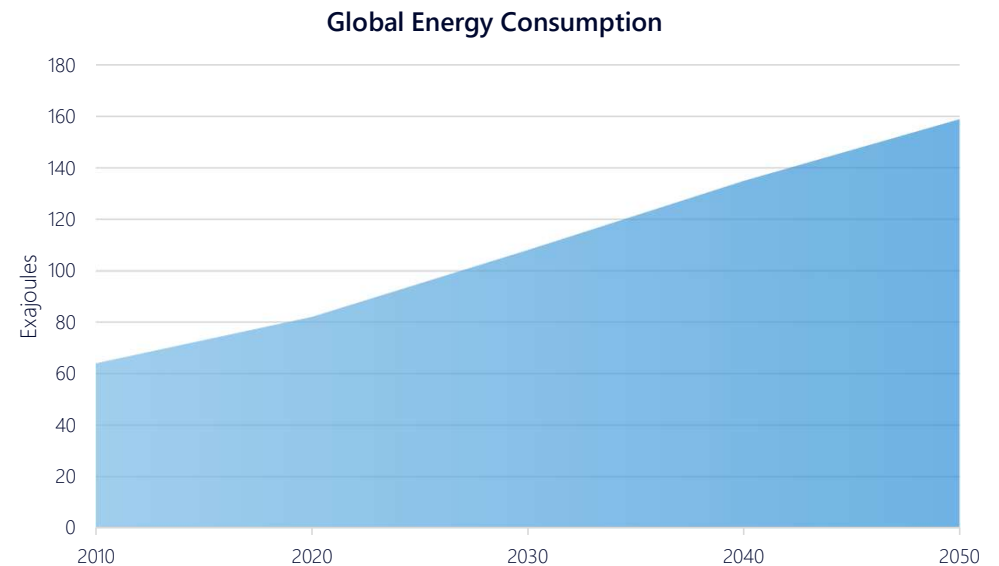
86%

Electric Vehicle Penetration
from 1% to 86%
2020 – 2050**



10x

Heat Pumps Installed,
from 180 to 1800 million
2020 – 2050**



*Source: United Nations Department of Economic and Social Affairs, World Population Prospects 2022: Highlights, page 5/ Visualizing the material impact of global urbanization by Bruno Venditti, Visual Capitalist | APRIL 28, 2022 (from 2022 to 2050)

**Source: Net Zero by 2050 – A Roadmap for the Global Energy Sector: International Energy Agency; Revised version, October 2021 (4th revision) P 72

Source: International Energy Agency World Energy Outlook 2023 (World Final Energy Consumption)
<https://www.iea.org/reports/world-energy-outlook-2023>

Renewables set to be the dominant electricity source



Individuals

Growing demand for electrification and drive for energy independence.



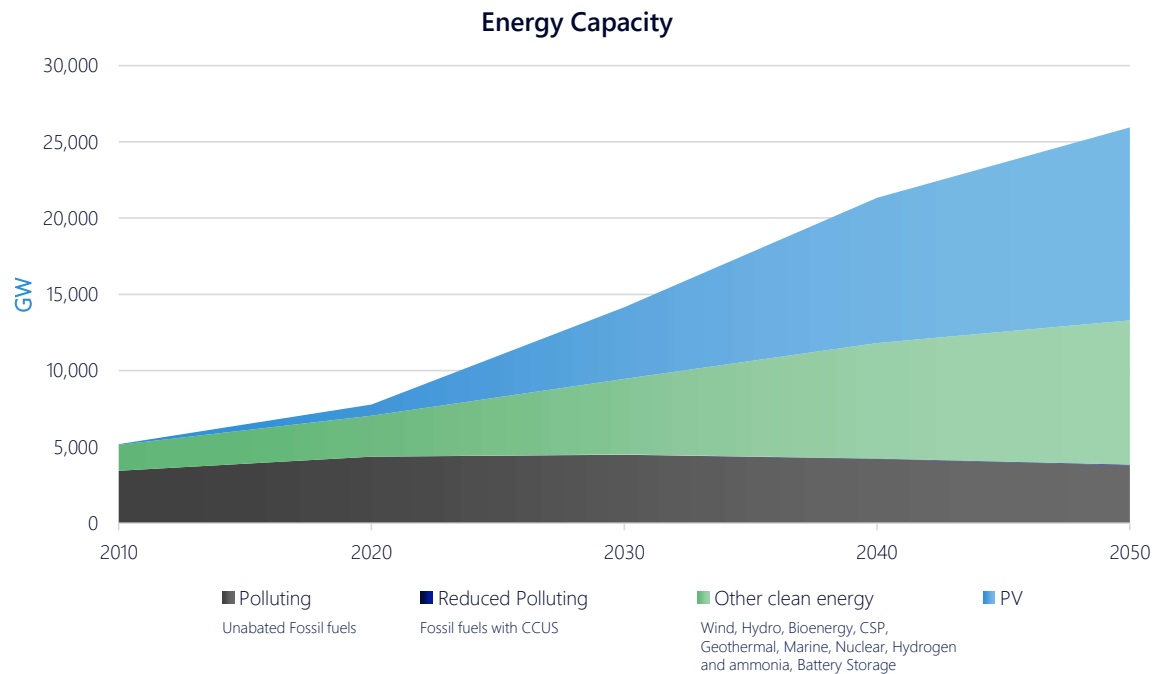
Corporations

Decarbonization commitments in most industries driven by ESG standards. "Going green" is a smart business choice.



Governments

Nation-level initiatives to decarbonize (Glasgow, Paris).



Source: International Energy Agency World Energy Outlook 2023, <https://www.iea.org/reports/world-energy-outlook-2023>, pages 127 and 267

Digitalization



Utilities, companies and governments are increasingly scaling digital technologies as a way to create long term value.



+68%

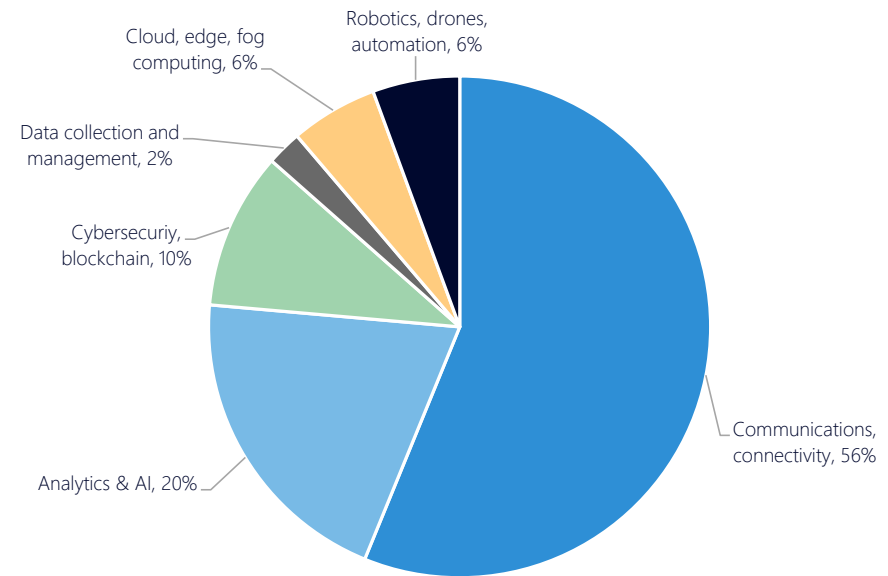
Increase in energy sector investment technologies, 2015-2022 (Total \$62B in 2022)*



+670%

Increase in number of power sector digital projects, 2017-2022**

Power sector digitalization by technology



*Source: IEA analysis based on data from Guidehouse, IEA: Electricity Grids and Secure Energy Transitions <https://iea.blob.core.windows.net/assets/ea2ff609-8180-4312-8de9-494bcf21696d/ElectricityGridsandSecureEnergyTransitions.pdf>

** Source: Bloomberg NEF

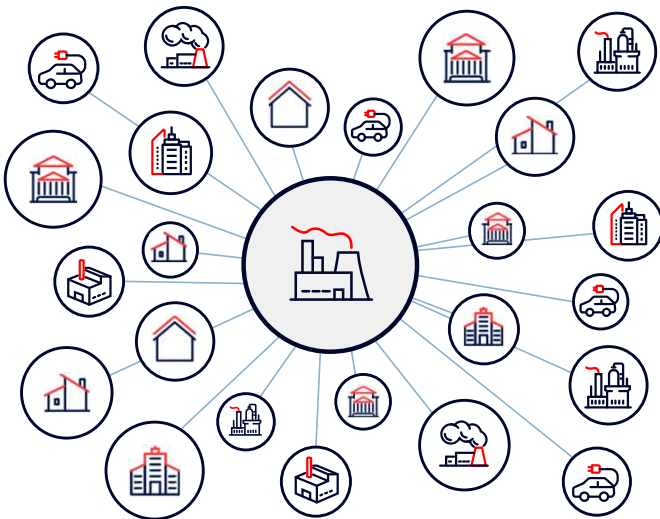
Source : BloombergNEF, Projects and partnerships for digital technologies in the power sector, 2H22

The distributed energy transformation



Decentralization

In the decentralized energy network, every node can be an energy producer, consumer and storage site.

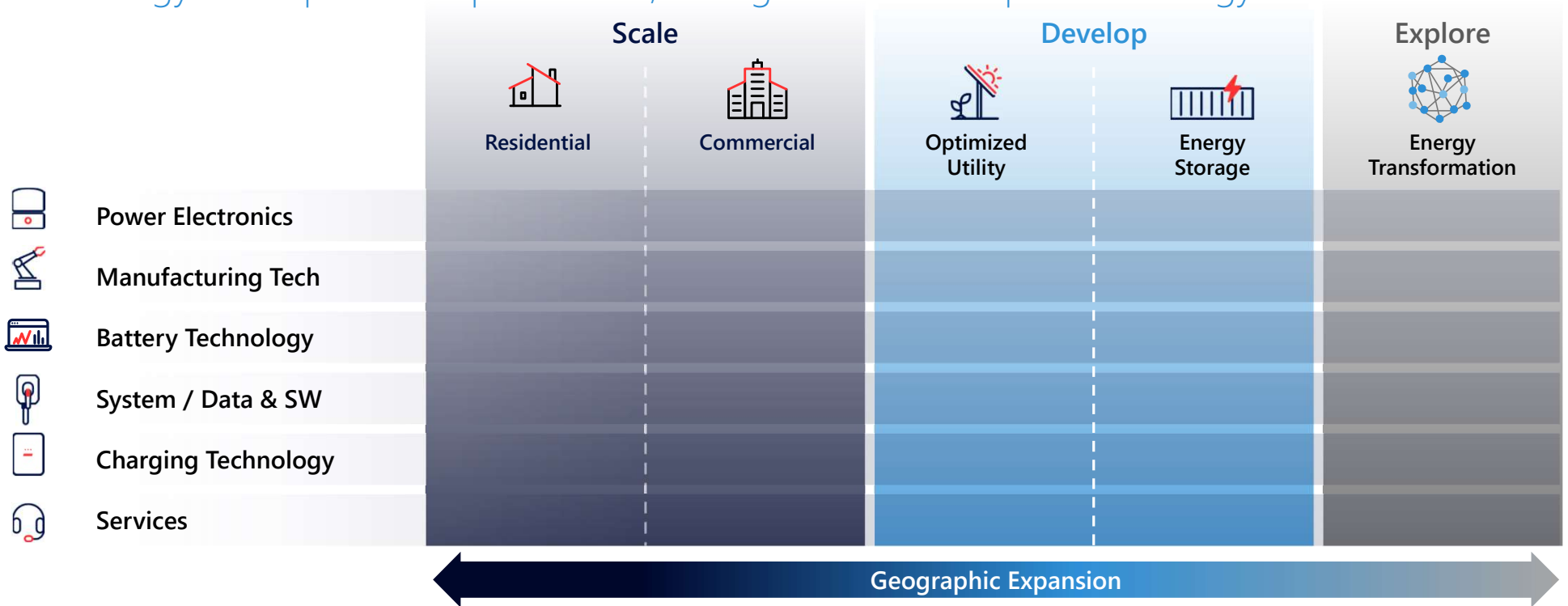


Our
products
and solutions



Our innovation strategy - solar and beyond

To be a leading global provider of HW, SW and services in renewable energy markets where technology will improve the production, storage and consumption of energy.





32kW BIPV; Architects House, Colombier, Switzerland
Installed by Freesuns

Residential solutions

World leader in smart energy solutions for the home



solar^{edge} Home

The smart energy ecosystem that maximizes energy efficiency and savings

Power Optimizers



SolarEdge Power Optimizers & Smart Modules

Inverters and Batteries



SolarEdge Home Wave Inverters



SolarEdge Home Hub Inverters



SolarEdge Home Batteries



SolarEdge Home Backup Interface

EV Chargers



SolarEdge EV Charger



Coming soon
SolarEdge DC EV Charger

Load Controls



Coming soon
SolarEdge Home Smart Switch



SolarEdge Home Load Controller



SolarEdge Home Inline Meter



SolarEdge Home Hot Water Controller



Coming soon
SolarEdge ONE Controller

SolarEdge ONE 



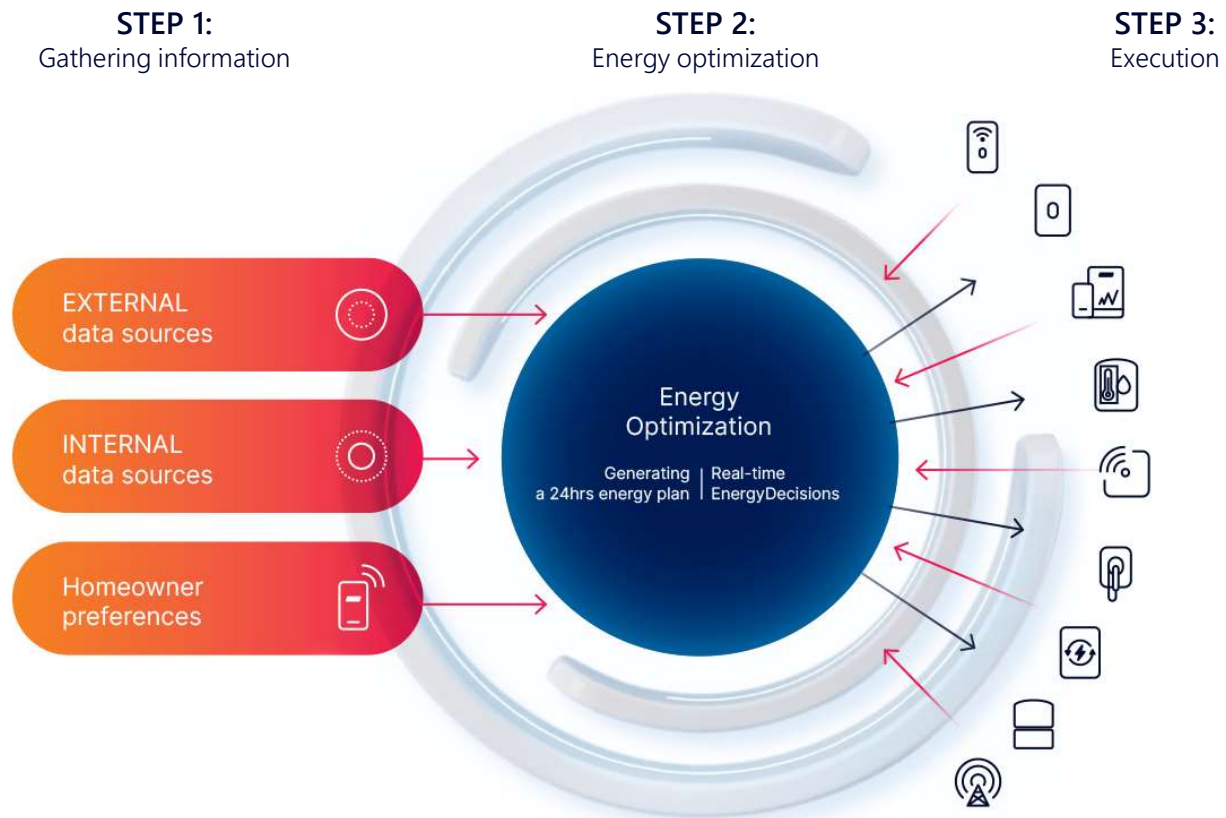
SolarEdge Home Network

mySolarEdge App



SolarEdge ONE

An energy optimization system that orchestrates the home's energy production, consumption and storage, using algorithms which analyze data such as weather forecasts, utility rate plans and homeowner consumption patterns.



The SolarEdge Installer Software Suite

SolarEdge Proposal

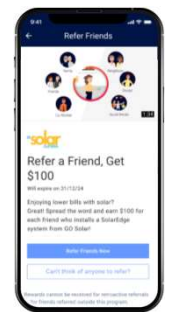
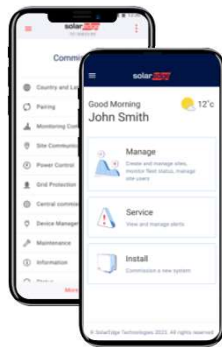
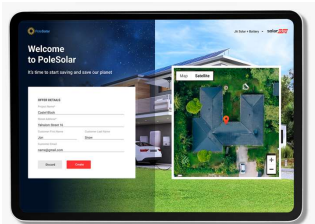
SolarEdge Designer

SolarEdge Go

SolarEdge Monitoring

mySolarEdge

SolarEdge Referral



Sell

Design

Install

Monitor & Operate

Control (Homeowner)

Upsell



400kWp carport and 768kWp on roof Evolv 1, Waterloo, Canada
Installed by VCT Group

Commercial solutions

World leader in smart energy solutions for commercial applications



As of Q1 2024

** Over 50% of Fortune-100 companies have SolarEdge technology on their rooftops

***Installers of both commercial and residential will be counted twice.

Commercial solutions

Retail



606kW, Radio Flyer Toy Manufacturing, Chicago, Illinois, USA
Installed by Sunvest

Carports



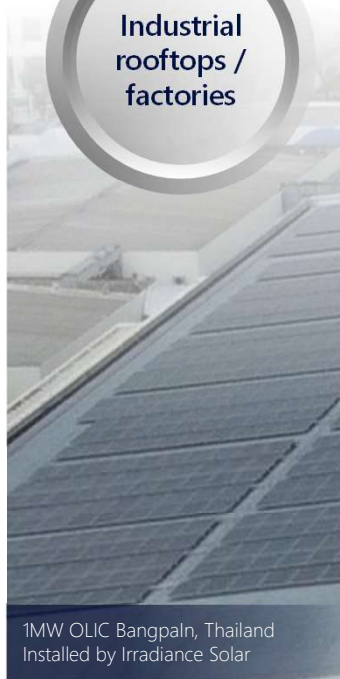
4.4MW, Ombrières Stade Béziers, Heliövale carport, France
Installed by Quadran

Logistics centers/
warehouses



50kW DHL Warehouse, Israel
Installed by Ormash

Industrial rooftops /
factories



1MW OLIC BangpaIn, Thailand
Installed by Irradiance Solar

Public buildings



480.5kW, Edison High School, Minneapolis, Minnesota, USA
Installed by C2 Energy Capital

MDUs



250kW, Housing Association Trelleborgshus, Sweden
Installed by Prenad

Optimized Energy Ecosystem for C&I Rooftops

Designed for a variety of Commercial and Industrial applications





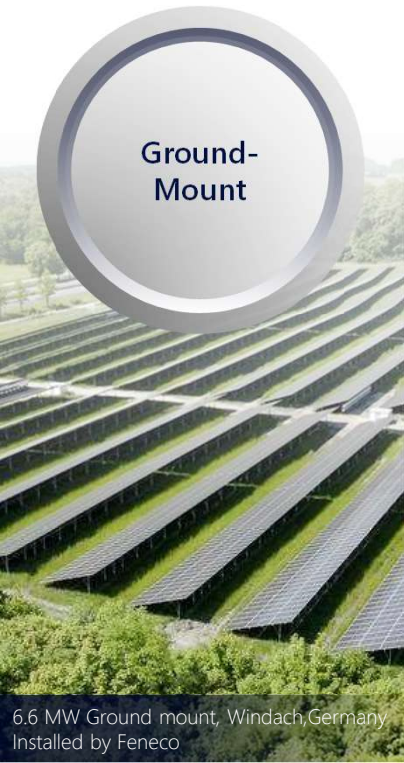
6.2MW, Hartford Pike, Rhode Island, USA
Installed by Sunlight General

Optimized utility solutions

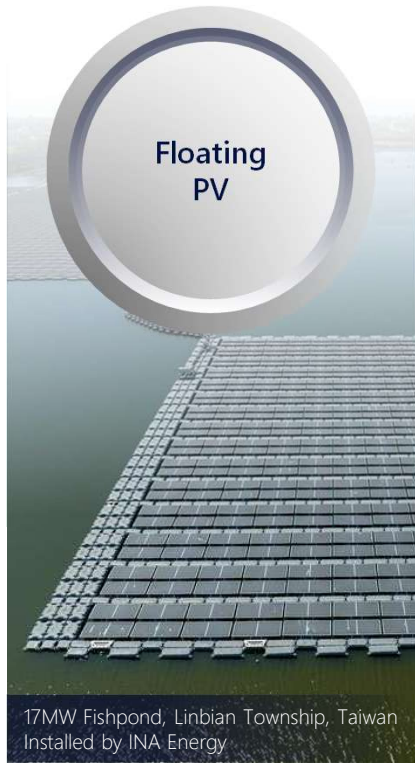
Ground Mount and Dual Use

Optimized utility solutions

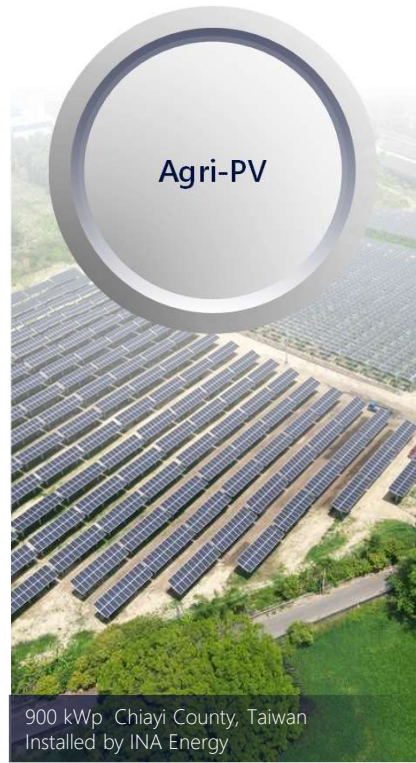
Ground-Mount



Floating PV



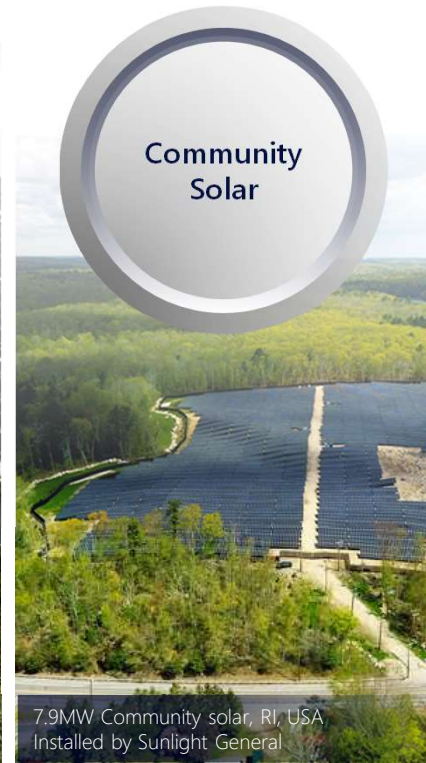
Agri-PV



Grazing





Community Solar



Optimized utility

Ground Mount and Dual Use

Coming soon
SolarEdge ONE   SolarEdge ONE  SolarEdge ONE Controller

Power Optimizers  SolarEdge Power Optimizers

Inverters  SolarEdge TerraMax[™] Inverter



Trackers  SolarGik Smart PV Trackers

The SolarEdge installer experience



Installer onboarding



Over 67,000 installers in the SolarEdge network *

Products designed for installability



Less than 15 mins for PV-only commissioning**

Full suite of installer software tools



358,000 projects completed on SolarEdge Designer***

Learning services



Over 450,000 courses completed***

Service and support



Less than 1:40 min support center call wait time****

* Based on the number of installer accounts on our monitoring portal

** For PV only residential installations, in selected regions

*** As of Q1 2024

**** Q1 2024 average wait time for call centers globally



Sella 2, South Korea

Energy storage solutions

Premium manufacturer of high-energy, high-power, lithium-ion cells and BESS solutions for C&I and Utility markets.



Chemistry

Proprietary high-power Li-Ion cell technology



Manufacturing

Two cell manufacturing plants in Korea



Products

Energy storage systems
(stand alone or co-located)

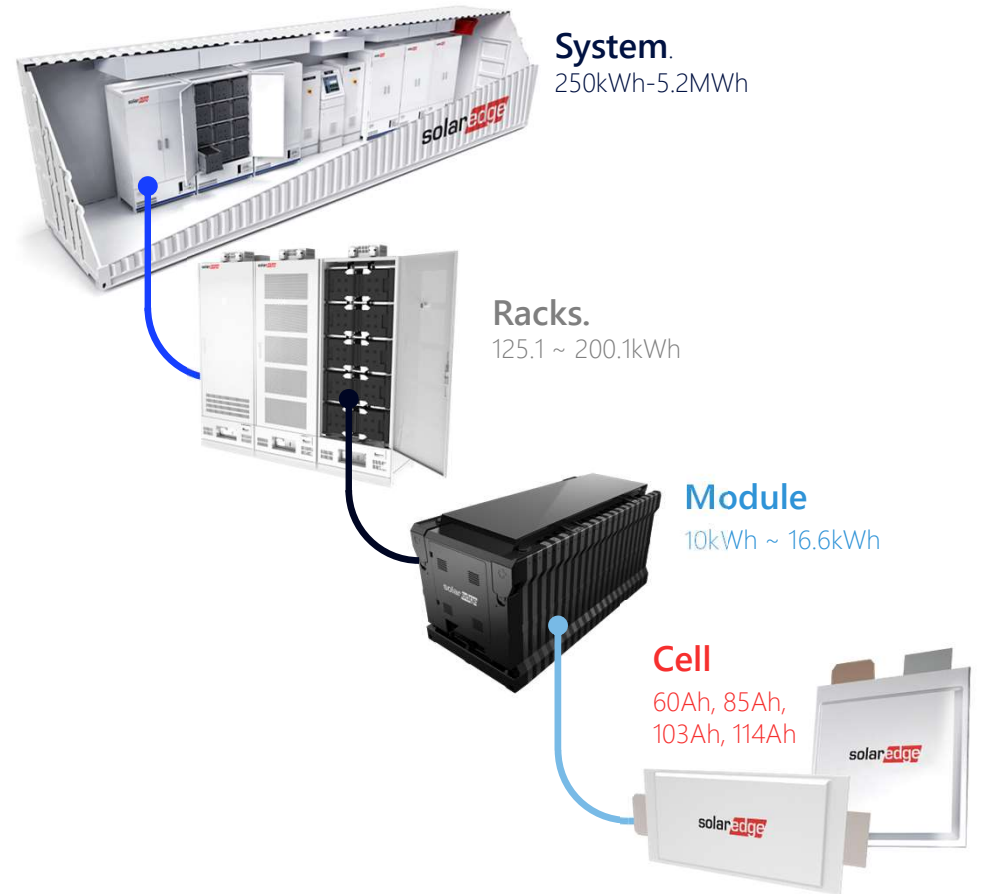
Energy storage solutions

SolarEdge Energy Storage Division is a manufacturer of high-energy, high-power, lithium-ion cells and BESS solutions for C&I and utility markets.

Provides purpose-built components and solutions, *hardware and software*.

Diverse end markets across stationary energy storage (EV charging, utility, C&I), transportation (trains, trams, marine), and EPC projects.

Capabilities include spinning reserves, frequency regulation, frequency response, voltage support, black-start services and rate arbitrage.



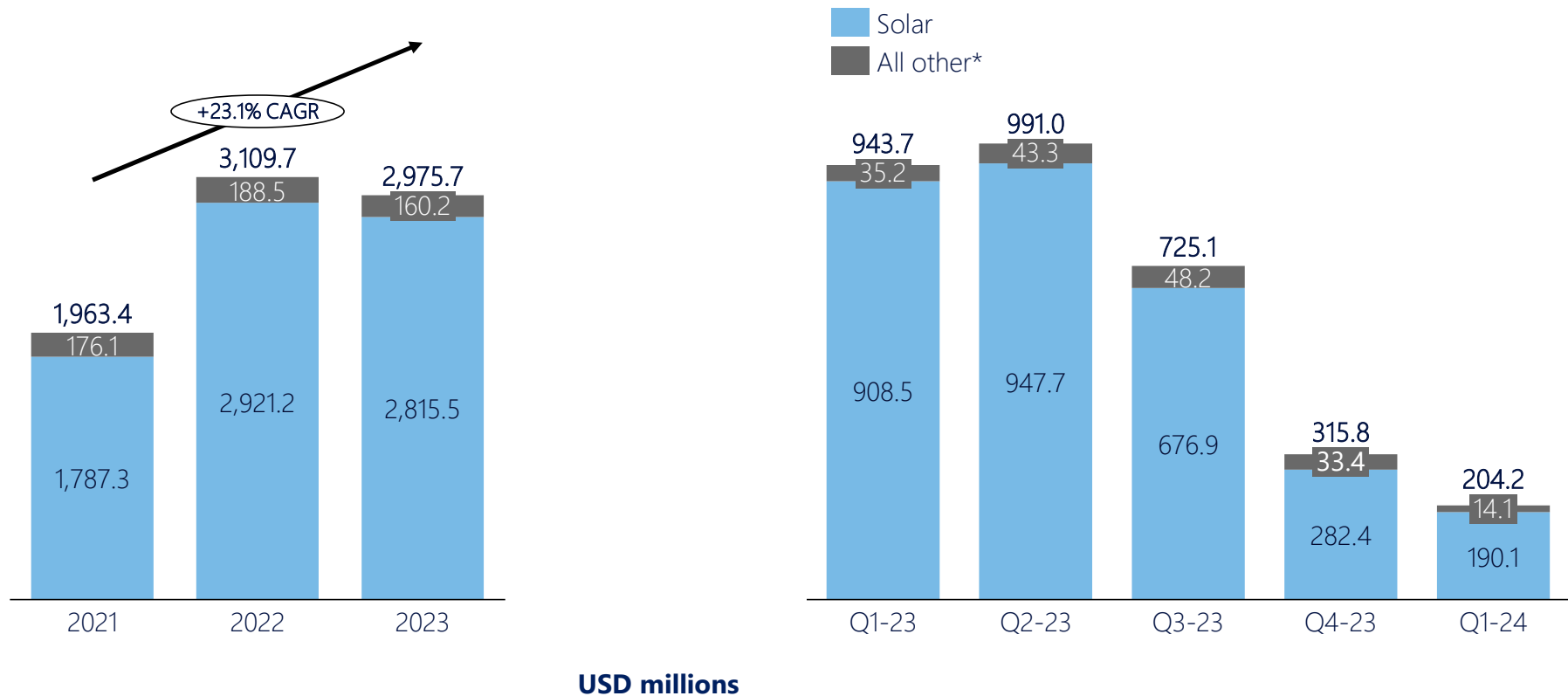
Financial update

5MW Floating PV, Mitzpe Ramon, Israel
Installed by EnerT



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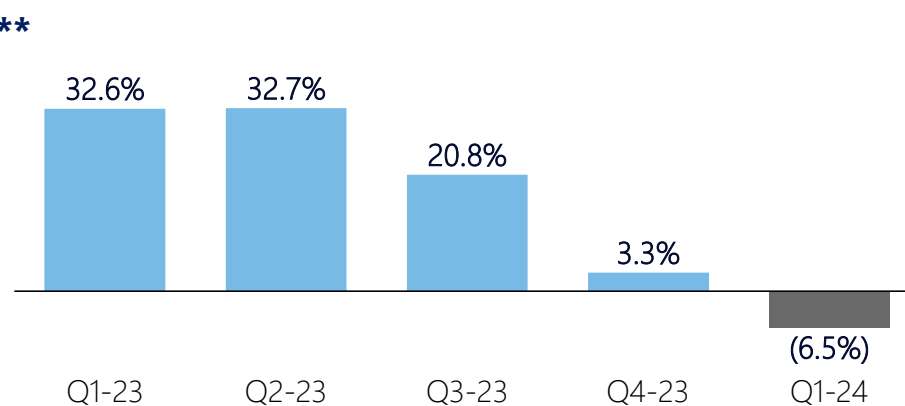
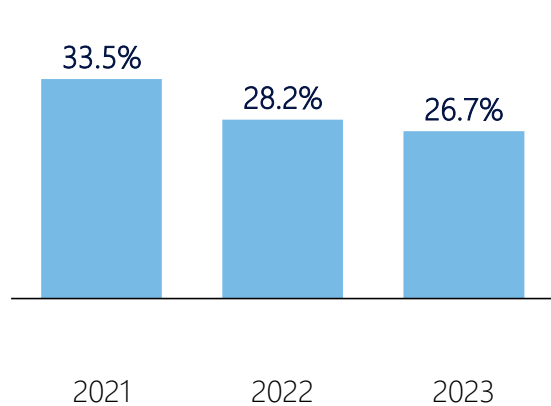
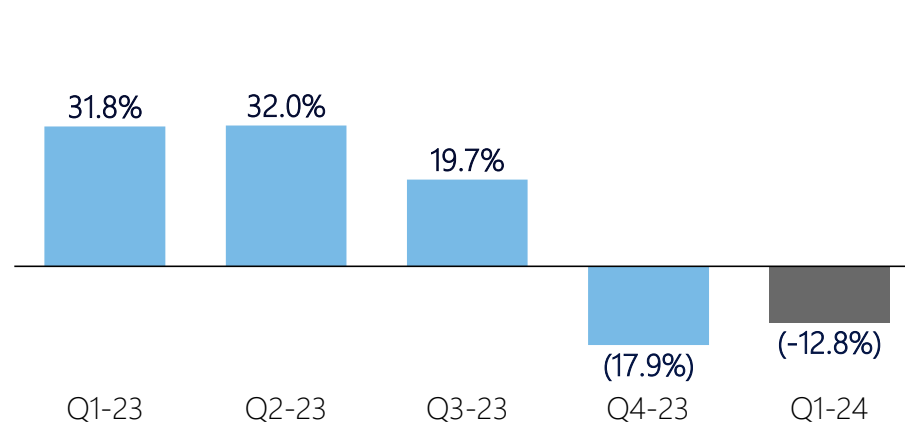
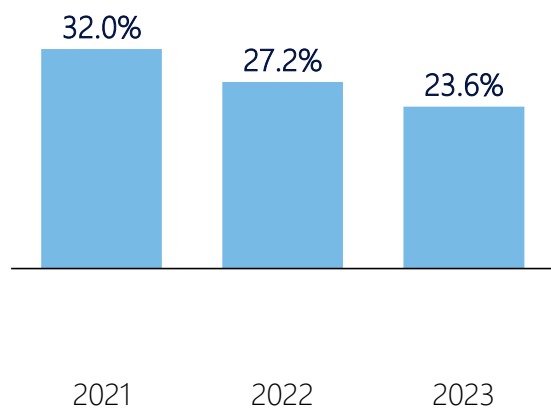
Revenues growth by segment



USD millions

* All other refers to energy storage and automation machines

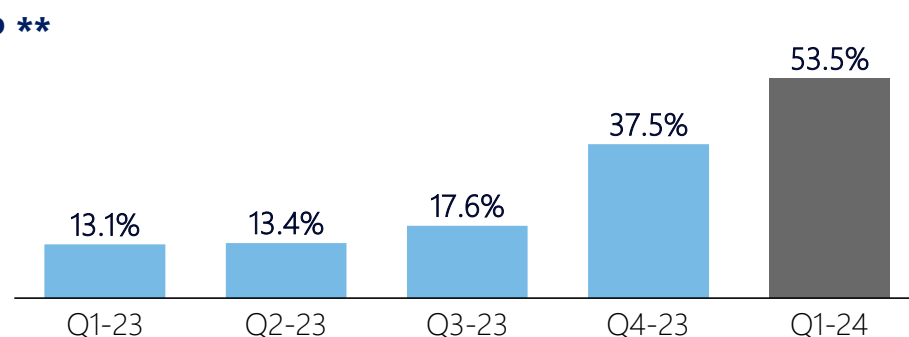
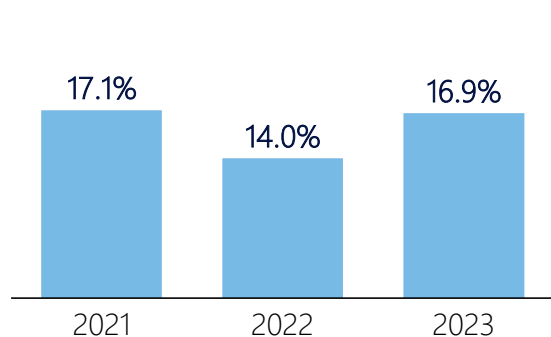
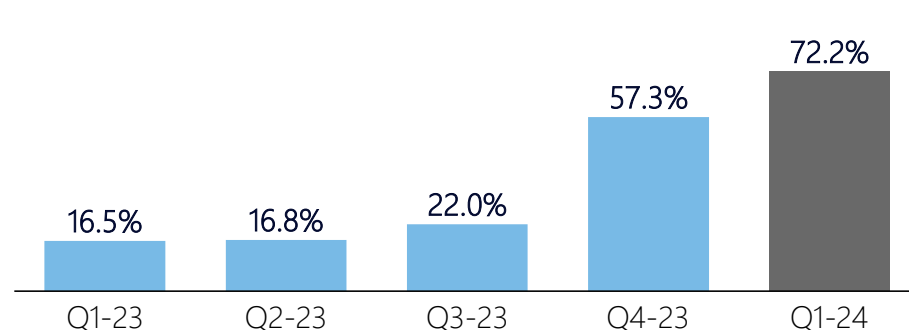
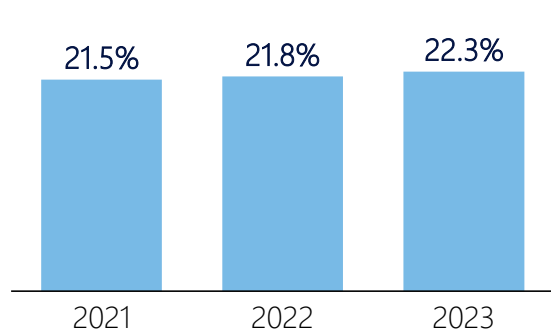
Consolidated* Gross Margin



* For purposes of this presentation, "consolidated" refers to solar, energy storage, and "all other" segments

** Non-GAAP financial measures; see reconciliation in Appendix

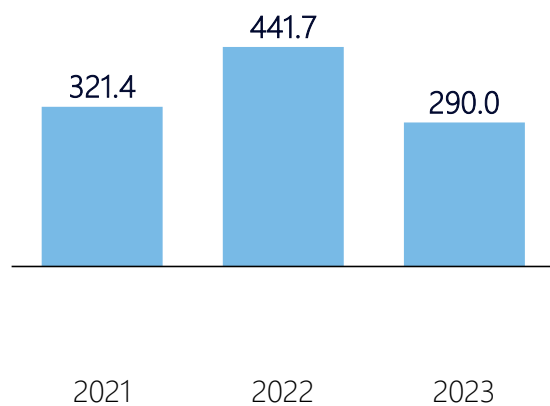
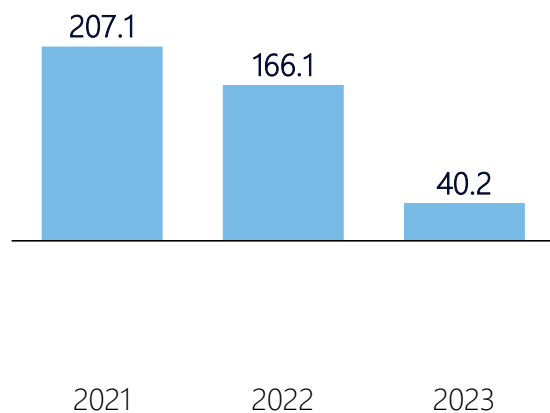
Consolidated* Operating Expenses as % of Revenues



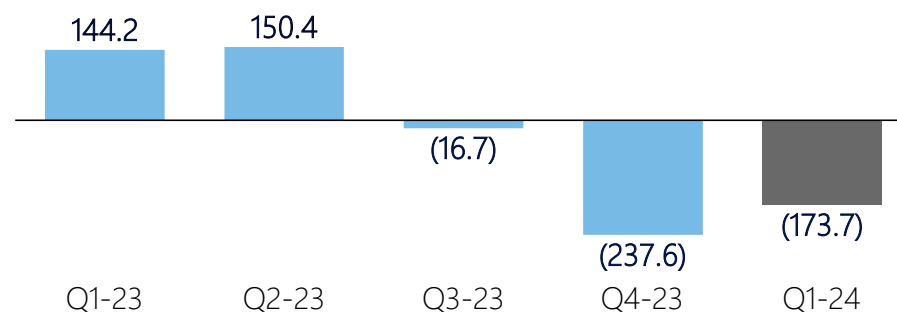
* For purposes of this presentation, "consolidated" refers to solar, energy storage, and "all other" segments

** Non-GAAP financial measures; see reconciliation in Appendix

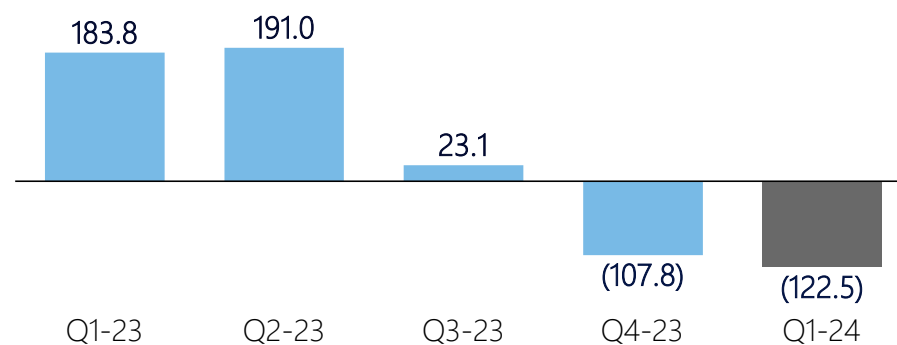
Consolidated* Operating Income (loss)



GAAP



Non-GAAP **

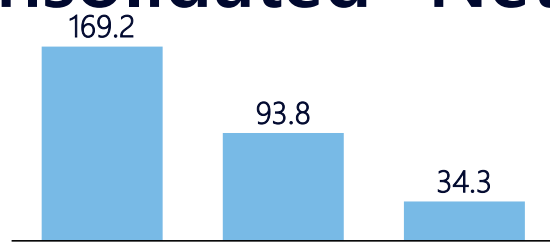


USD millions

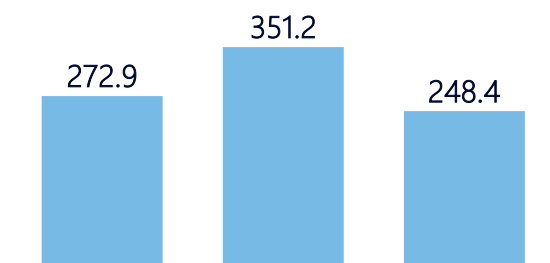
* For purposes of this presentation, "consolidated" refers to solar, energy storage, and "all other" segments

** Non-GAAP financial measures; see reconciliation in Appendix

Consolidated* Net Income (loss)

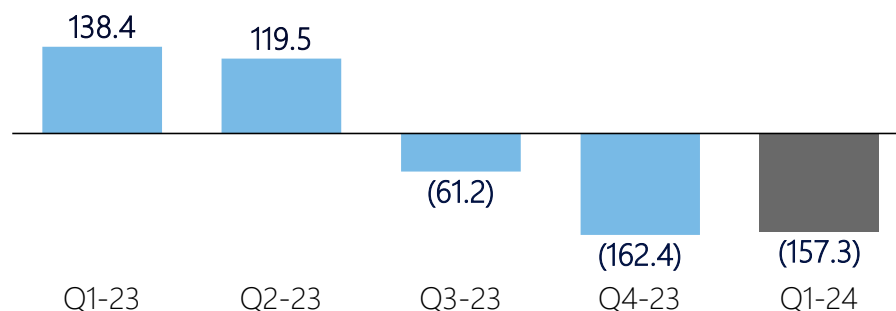


2021 2022 2023



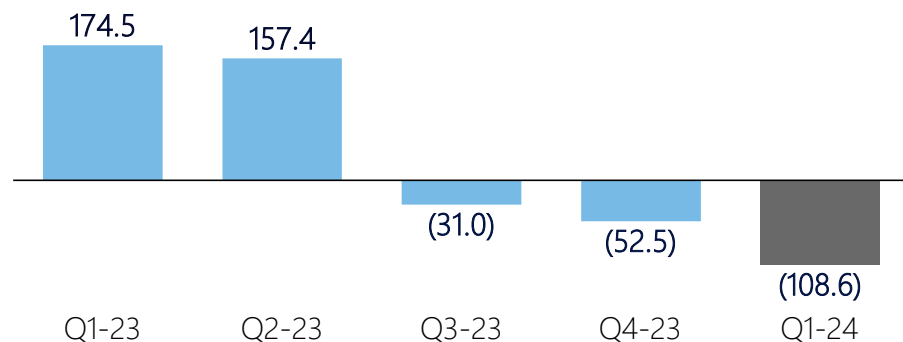
2021 2022 2023

GAAP



Q1-23 Q2-23 Q3-23 Q4-23 Q1-24

Non-GAAP **



Q1-23 Q2-23 Q3-23 Q4-23 Q1-24

USD millions

* For purposes of this presentation, "consolidated" refers to solar, energy storage, and "all other" segments

** Non-GAAP financial measures; see reconciliation in Appendix

An aerial photograph of a modern, two-story house with a grey metal roof. The roof is covered with a large array of solar panels. The house features a combination of grey siding and light-colored wood paneling. Large windows and glass doors are visible on the ground floor. In front of the house is a large, multi-level stone patio with several wooden chairs and a bench. The house is surrounded by lush greenery and trees. The overall scene is captured from a high angle, providing a clear view of the solar installation and the architectural details of the property.

Appendix

12kW, Treetop, UK
Installed by WeRSolar

solar**edge**

Reconciliation of GAAP to Non-GAAP

	Reconciliation of GAAP to Non-GAAP Gross profit (loss)				
	March 31, 2024	December 31, 2023	Three months ended September 30, 2023	June 30, 2023	March 31, 2023
Gross profit (GAAP)	(26,187)	(56,425)	142,817	317,305	300,126
Revenues from finance component	(234)	(230)	(215)	(202)	(187)
Discontinued operation	(434)	36,648	----	----	----
Stock-based compensation	5,968	5,468	5,882	5,923	5,927
Amortization of stock-based compensation capitalized in inventories	197	343	441	316	----
Amortization and depreciation of acquired asset	1,551	1,555	2,096	872	1,515
Restructuring charges	5,822	23,154	----	----	----
Gross profit (Non-GAAP)	(13,317)	10,513	151,021	324,214	307,381

	Reconciliation of GAAP to Non-GAAP Gross margin (loss)				
	March 31, 2024	December 31, 2023	Three months ended September 30, 2023	June 30, 2023	March 31, 2023
Gross margin (GAAP)	-12.8%	-17.9%	19.7%	32.0%	31.8%
Revenues from finance component	-0.1%	-0.1%	0.0%	0.0%	0.0%
Discontinued operation	-0.2%	11.6%	----	----	----
Stock-based compensation	2.9%	1.8%	0.8%	0.6%	0.6%
Amortization of stock-based compensation capitalized in inventories	0.1%	0.1%	0.0%	0.0%	----
Amortization and depreciation of acquired asset	0.8%	0.5%	0.3%	0.1%	0.2%
Restructuring charges	2.8%	7.3%	----	----	----
Gross margin (Non-GAAP)	-6.5%	3.3%	20.8%	32.7%	32.6%

Reconciliation of GAAP to Non-GAAP

	Reconciliation of GAAP to Non-GAAP Operating expenses				
	Three months ended				
	March 31, 2024	December 31, 2023	September 30, 2023	June 30, 2023	March 31, 2023
Operating expenses (GAAP)	147,518	181,156	159,543	166,947	155,972
Stock-based compensation - R&D	(17,139)	(15,982)	(16,481)	(17,272)	(17,209)
Stock-based compensation - S&M	(7,911)	(7,347)	(7,739)	(7,822)	(8,079)
Stock-based compensation - G&A	(6,588)	(6,133)	(6,713)	(7,948)	(8,020)
Amortization and depreciation of acquired assets - R&D	(270)	(58)	(329)	(289)	(313)
Amortization and depreciation of acquired assets - S&M	(124)	(190)	(321)	(235)	(181)
Amortization and depreciation of acquired assets - G&A	(2)	(2)	(4)	17	(26)
Discontinued operation	47	(388)	---	---	---
Restructuring charges	(3,943)	---	---	---	---
Assets impairment	(1,732)	(30,790)	---	---	---
Gain (loss) from assets sales and disposal	(1,058)	(172)	---	---	1,434
Certain litigation and other contingencies	399	(1,786)	---	---	---
Acquisition costs	(9)	---	---	(135)	---
Operating expenses (Non-GAAP)	<u>109,188</u>	<u>118,308</u>	<u>127,956</u>	<u>133,263</u>	<u>123,578</u>

	Reconciliation of GAAP to Non-GAAP Operating income (loss)				
	Three months ended				
	March 31, 2024	December 31, 2023	September 30, 2023	June 30, 2023	March 31, 2023
Operating income (loss) (GAAP)	(173,705)	(237,581)	(16,726)	150,358	144,154
Revenues from finance component	(234)	(230)	(215)	(202)	(187)
Discontinued operation	(481)	37,036	---	---	---
Stock-based compensation	37,606	34,930	36,815	38,965	39,235
Amortization of stock-based compensation capitalized in inventories	197	343	441	316	---
Amortization and depreciation of acquired assets	1,947	1,805	2,750	1,379	2,035
Restructuring charges	9,765	23,154	---	---	---
Assets impairment	1,732	30,790	---	---	---
Loss (gain) from assets sales and disposal	1,058	172	---	---	(1,434)
Certain litigation and other contingencies	(399)	1,786	---	---	---
Acquisition costs	9	---	---	135	---
Operating income (loss) (Non-GAAP)	<u>(122,505)</u>	<u>(107,795)</u>	<u>23,065</u>	<u>190,951</u>	<u>183,803</u>

Reconciliation of GAAP to Non-GAAP

Reconciliation of GAAP to Non-GAAP Financial income (expense), net

	March 31, 2024	December 31, 2023	Three months ended		March 31, 2023
			September 30, 2023	June 30, 2023	
Financial income (expense), net (GAAP)	(7,064)	22,055	(7,901)	3,384	23,674
Non cash interest expense	3,536	3,422	3,284	3,105	2,892
Currency fluctuation related to lease standard	(1,276)	4,359	(2,788)	(2,107)	(2,519)
Financial income (expense), net (Non-GAAP)	(4,804)	29,836	(7,405)	4,382	24,047

Reconciliation of GAAP to Non-GAAP Other income (loss)

	March 31, 2024	December 31, 2023	Three months ended		March 31, 2023
			September 30, 2023	June 30, 2023	
Other income (loss) (GAAP)	---	291	(484)	---	(125)
Loss (gain) from sale of investments	---	(291)	484	---	---
Other income (loss) (Non-GAAP)	---	---	---	---	(125)

Reconciliation of GAAP to Non-GAAP Income tax benefit (expense)

	March 31, 2024	December 31, 2023	Three months ended		March 31, 2023
			September 30, 2023	June 30, 2023	
Income tax benefit (expense) (GAAP)	23,754	53,202	(36,065)	(34,232)	(29,325)
Income tax adjustment	(5,062)	(27,699)	(10,561)	(3,735)	(3,901)
Income tax benefit (expense) (Non-GAAP)	18,692	25,503	(46,626)	(37,967)	(33,226)

Reconciliation of GAAP to Non-GAAP equity method investment income

	March 31, 2024	December 31, 2023	Three months ended		March 31, 2023
			September 30, 2023	June 30, 2023	
Equity method investments income (loss) (GAAP)	(296)	(350)	---	---	---
Loss from equity method investments	296	350	---	---	---
Equity method investments income (loss) (Non-GAAP)	---	---	---	---	---

Reconciliation of GAAP to Non-GAAP

	Reconciliation of GAAP to Non-GAAP Net income (loss)				
	Three months ended				
	March 31, 2024	December 31, 2023	September 30, 2023	June 30, 2023	March 31, 2023
Net income (loss) (GAAP)	(157,311)	(162,383)	(61,176)	119,510	138,378
Revenues from finance component	(234)	(230)	(215)	(202)	(187)
Discontinued operation	(481)	37,036	---	---	---
Stock-based compensation	37,606	34,930	36,815	38,965	39,235
Amortization of stock-based compensation capitalized in inventories	197	343	441	316	---
Amortization and depreciation of acquired assets	1,947	1,805	2,750	1,379	2,035
Restructuring charges	9,765	23,154	---	---	---
Assets impairment	1,732	30,790	---	---	---
Loss (gain) from assets sales and disposal	1,058	172	---	---	(1,434)
Certain litigation and other contingencies	(399)	1,786	---	---	---
Acquisition costs	9	---	---	135	---
Non cash interest expense	3,536	3,422	3,284	3,105	2,892
Unrealized losses (gains)	---	---	---	---	---
Currency fluctuation related to lease standard	(1,276)	4,359	(2,788)	(2,107)	(2,519)
Loss (gain) from sale of investments	---	(291)	484	---	---
Income tax adjustment	(5,062)	(27,699)	(10,561)	(3,735)	(3,901)
equity method adjustments	296	350	---	---	---
Net income (loss) (Non-GAAP)	(108,617)	(52,456)	(30,966)	157,366	174,499

Reconciliation of GAAP to Non-GAAP

	Reconciliation of GAAP to Non-GAAP Net basic earnings (loss)				
	Three months ended				
	March 31, 2024	December 31, 2023	September 30, 2023	June 30, 2023	March 31, 2023
Net basic earnings (loss) per share (GAAP)	(2.75)	(2.85)	(1.08)	2.12	2.46
Revenues from finance component	(0.01)	(0.01)	0.00	(0.01)	0.00
Discontinued operation	(0.01)	0.65	---	---	---
Stock-based compensation	0.66	0.62	0.65	0.70	0.70
Amortization of stock-based compensation capitalized in inventories	0.01	0.00	0.00	0.00	0.00
Amortization and depreciation of acquired assets	0.03	0.04	0.05	0.03	0.03
Restructuring charges	0.17	0.40	---	---	---
Assets impairment	0.03	0.54	---	---	---
Loss (gain) from assets sales and disposal	0.02	0.01	---	---	(0.02)
Certain litigation and other contingencies	(0.01)	0.03	---	---	---
Non cash interest expense	0.06	0.06	0.06	0.05	0.05
Currency fluctuation related to lease standard	(0.02)	0.07	(0.05)	(0.03)	(0.05)
Loss (gain) from sale of investments	---	0.00	0.01	---	---
Income tax adjustment	(0.09)	(0.49)	(0.19)	(0.07)	(0.07)
equity method adjustments	0.01	0.01	---	---	---
Net basic earnings (loss) per share (Non-GAAP)	(1.90)	(0.92)	(0.55)	2.79	3.10

Reconciliation of GAAP to Non-GAAP

	Reconciliation of GAAP to Non-GAAP Net diluted earnings (loss) per share				
	March 31, 2024	December 31, 2023	Three months ended September 30, 2023	June 30, 2023	March 31, 2023
Net diluted earnings (loss) per share (GAAP)	(2.75)	(2.85)	(1.08)	2.03	2.35
Revenues from finance component	(0.01)	(0.01)	0.00	(0.01)	(0.01)
Discontinued operation	(0.01)	0.65	---	---	---
Stock-based compensation	0.66	0.62	0.65	0.62	0.62
Amortization of stock-based compensation capitalized in inventories	0.01	0.00	0.00	0.00	---
Amortization and depreciation of acquired assets	0.03	0.04	0.05	0.03	0.03
Restructuring charges	0.17	0.40	---	---	---
Assets impairment	0.03	0.54	---	---	---
Loss (gain) from assets sales and disposal	0.02	0.01	---	---	(0.02)
Certain litigation and other contingencies	(0.01)	0.03	---	---	---
Non cash interest expense	0.06	0.06	0.06	0.04	0.04
Currency fluctuation related to lease standard	(0.02)	0.07	(0.05)	(0.03)	(0.04)
Loss (gain) from sale of investments	---	0.00	0.01	---	---
Income tax adjustment	(0.09)	(0.49)	(0.19)	(0.06)	(0.07)
equity method adjustments	0.01	0.01	---	---	---
Net diluted earnings (loss) per share (Non-GAAP)	(1.90)	(0.92)	(0.55)	2.62	2.90

	Reconciliation of GAAP to Non-GAAP Number of shares				
	March 31, 2024	December 31, 2023	Three months ended September 30, 2023	June 30, 2023	March 31, 2023
Number of shares used in computing net diluted earnings (loss) per share (GAAP)	57,140,126	56,916,831	56,671,504	59,183,666	59,193,831
Stock-based compensation	---	---	---	986,527.00	939,571.00
Number of shares used in computing net diluted earnings (loss) per share (Non-GAAP)	57,140,126	56,916,831	56,671,504	60,170,193	60,133,402

Thank you

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