

SolarEdge Announces Third Quarter 2023 Financial Results

November 1, 2023

MILPITAS, Calif.--(BUSINESS WIRE)--Nov. 1, 2023-- SolarEdge Technologies, Inc. (Nasdaq: SEDG), a global leader in smart energy technology, today announced its financial results for the third quarter ended September 30, 2023.

Third Quarter 2023 Highlights

- Revenues of \$725.3 million
- Revenues from solar segment of \$676.4 million
- GAAP gross margin of 19.7%
- Non-GAAP gross margin* of 20.8%
- Gross margin from solar segment of 24.0%
- GAAP operating loss of \$16.7 million
- Non-GAAP operating income* of \$23.1 million
- GAAP net loss of \$61.2 million
- Non-GAAP net loss* of \$31.0 million
- GAAP net diluted loss per share ("EPS") of \$1.08
- Non-GAAP net diluted loss per share* of \$0.55
- 3.8 Gigawatts (AC) of inverters shipped
- 121 MWh of batteries shipped

"The results for the third quarter fell short of our prior expectations and are reflecting a slow market environment, which has resulted in high inventory of our products in the distribution channels, in particular in Europe," said Zvi Lando, Chief Executive Officer of SolarEdge. "While channel inventory clearing is expected to continue in coming quarters, we are optimistic about the future of the solar PV industry and are confident that our leading technology, global presence and broad product offering will enable us to continue to be a leader in this market."

Third Quarter 2023 Summary

The Company reported revenues of \$725.3 million, down 27% from \$991.3 million in the prior quarter and down 13% from \$836.7 million in the same quarter last year.

Revenues from the solar segment were \$676.4 million, down 29% from \$947.4 million in the prior quarter and down 14% from \$788.6 million in the same quarter last year.

GAAP gross margin was 19.7%, down from 32.0% in the prior quarter and down from 26.5% in the same quarter last year.

Non-GAAP gross margin* was 20.8%, down from 32.7% in the prior guarter and down from 27.3% in the same guarter last year.

Gross margin from the solar segment was 24.0%, down from 34.7% in the prior quarter and down from 28.3% in the same quarter last year.

GAAP operating expenses were \$159.5 million, down 4% from \$166.9 million in the prior quarter and up 16% from \$137.6 million in the same quarter last year.

Non-GAAP operating expenses* were \$128.0 million, down 4% from \$133.3 million in the prior quarter and up 18% from \$108.3 million in the same quarter last year.

GAAP operating loss was \$16.7 million, down from a GAAP operating income of \$150.4 million in the prior quarter and down from GAAP operating income of \$84.4 million in the same quarter last year.

Non-GAAP operating income* was \$23.1 million, down 88% from \$191.0 million in the prior quarter and down 81% from \$120.2 million in the same quarter last year.

GAAP net loss was \$61.2 million, down from a GAAP net income of \$119.5 million in the prior quarter and down from a GAAP net income of \$24.7 million in the same quarter last year.

Non-GAAP net loss* was \$31.0 million, down from a Non-GAAP net income of \$157.4 million in the prior quarter and down from a Non-GAAP net income of \$54.1 million in the same quarter last year.

GAAP net diluted loss per share was \$1.08, down from a GAAP net diluted EPS of \$2.03 in the prior quarter and down from a GAAP net diluted EPS of \$0.43 in the same quarter last year.

Non-GAAP net diluted loss per share* was \$0.55, down from a Non-GAAP net diluted EPS of \$2.62 in the prior quarter and down from a Non-GAAP net diluted EPS of \$0.91 in the same quarter last year.

Cash generated from operating activities was \$40.6 million, compared with \$88.7 million used in operating activities in the prior quarter and \$5.6 million generated from operating activities in the same quarter last year.

As of September 30, 2023, cash, cash equivalents, bank deposits, restricted bank deposits and marketable securities totaled \$831.4 million, net of debt, compared to \$853.5 million on June 30, 2023.

Outlook for the Fourth Quarter 2023

The Company also provides guidance for the fourth quarter ending December 31, 2023 as follows:

- Revenues to be within the range of \$300 million to \$350 million
- Non-GAAP gross margin** expected to be within the range of 5% to 8%, including approximately 130 basis points of net IRA manufacturing tax credit
- Non-GAAP operating expenses** to be within the range of \$126 million to \$130 million
- Revenues from the solar segment to be within the range of \$275 million to \$320 million
- Gross margin from the solar segment expected to be within the range of 7% to 10% including approximately 130 basis points of net IRA manufacturing tax credit
- * Non-GAAP financial measure. See "Non-GAAP Financial Measures" for additional information on non-GAAP financial measures and a reconciliation to the most comparable GAAP measures.
- **Non-GAAP gross margin and Non-GAAP operating expenses are non-GAAP financial measures, and these forward-looking measures have not been reconciled to the most comparable GAAP outlook because it is not possible to do so without unreasonable efforts due to the uncertainty and potential variability of reconciling items, which are dependent on future events and often outside of management's control and which could be significant. Because such items cannot be reasonably predicted with the level of precision required, we are unable to provide outlook for the comparable GAAP measures. Forward-looking estimates of Non-GAAP gross margin and Non-GAAP operating expenses are made in a manner consistent with the relevant definitions and assumptions noted herein and in our filings with the SEC.

Conference Call

The Company will host a conference call to discuss its results for the third quarter ended September 30, 2023 at 4:30 p.m. ET on Wednesday, November 1, 2023. The call will be available, live, to interested parties by dialing 800-343-4136. For international callers, please dial +1 203-518-9843. The Conference ID is SEDG. **To avoid a delay in connecting to the call, please dial in 10 minutes prior to the start time.** A live webcast will also be available in the Investors Relations section of the Company's website at: http://investors.solaredge.com.

A replay of the webcast will be available in the Investor Relations section of the Company's web site approximately two hours after the conclusion of the call and will remain available for approximately 30 calendar days.

About SolarEdge

SolarEdge is a global leader in smart energy technology. By leveraging world-class engineering capabilities and with a relentless focus on innovation, SolarEdge creates smart energy solutions that power our lives and drive future progress. SolarEdge developed an intelligent inverter solution that changed the way power is harvested and managed in photovoltaic (PV) systems. The SolarEdge DC optimized inverter seeks to maximize power generation while lowering the cost of energy produced by the PV system. Continuing to advance smart energy, SolarEdge addresses a broad range of energy market segments through its PV, storage, EV charging, batteries, electric vehicle powertrains, and grid services solutions. SolarEdge is online at www.solaredge.com.

Use of Non-GAAP Financial Measures

The Company has presented certain non-GAAP financial measures in this release, such as non-GAAP net income, non-GAAP net diluted EPS, non-GAAP gross margin, non-GAAP operating expenses, non-GAAP operating income and non-GAAP gross margin from sale of solar products. Generally, a non-GAAP financial measure is a numerical measure of a company's performance, financial position, or cash flows that either exclude or include amounts that are not normally excluded or included in the most directly comparable measure calculated and presented in accordance with generally accepted accounting principles in the United States, or GAAP. Reconciliation of each non-GAAP financial measure to the most directly comparable GAAP financial measure can be found in the accompanying tables to this release. These non-GAAP financial measures do not reflect a comprehensive system of accounting, differ from GAAP measures with the same captions and may differ from non-GAAP financial measures with the same or similar captions that are used by other companies. As such, these non-GAAP measures should be considered as a supplement to, and not as a substitute for, or superior to, financial measures calculated in accordance with GAAP.

The Non-GAAP measures are presented in this press release because we believe that they provide investors with a means of evaluating and understanding how the Company's management evaluates the company's operating performance. The non-GAAP financial measures in this earnings release may differ from similarly titled measures used by other companies.

Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995

This release contains forward looking statements which are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include information, among other things, concerning: our possible or assumed future results of operations; future demands for solar energy solutions; business strategies; technology developments; financing and investment plans; dividend policy; competitive position; industry and regulatory environment; general economic conditions; potential growth opportunities; cancellations and pushouts of existing backlog; installation rates; and the effects of competition. These forward-looking statements are often characterized by the use of words such as "anticipate," "believe," "could," "seek," "estimate," "expect," "intend," "may," "plan," "potential," "predict," "project," "should," "will," "would" or similar expressions and the negative or plural of those terms and other like terminology.

Forward-looking statements are only predictions based on our current expectations and our projections about future events. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to be materially different from those expressed or implied by the forward-looking statements. Given these factors, you should not place undue reliance on these forward-looking statements. These factors include, but are not limited to, future demand for renewable energy including solar

energy solutions; changes, elimination or expiration of government subsidies and economic incentives for on-grid solar energy applications; changes in the U.S. trade environment; federal, state, and local regulations governing the electric utility industry with respect to solar energy; changes in tax laws, tax treaties, and regulations or the interpretation of them, including the Inflation Reduction Act; the retail price of electricity derived from the utility grid or alternative energy sources; interest rates and supply of capital in the global financial markets in general and in the solar market specifically; competition, including introductions of power optimizer, inverter and solar photovoltaic system monitoring products by our competitors; developments in alternative technologies or improvements in distributed solar energy generation; historic cyclicality of the solar industry; product quality or performance problems in our products; our ability to forecast demand for our products accurately and to match production to such demand as well as our customers' ability to forecast demand based on inventory levels; our dependence upon a small number of outside contract manufacturers and limited or single source suppliers; capacity constraints, delivery schedules, manufacturing yields, and costs of our contract manufacturers and availability of components; delays, disruptions, and quality control problems in manufacturing; existing and future responses to and effects of pandemics, epidemics, or other health crises; disruption in our global supply chain and rising prices of oil and raw materials as a result of various conflicts, including the evolving state of war in Israel; our customers' financial stability and our ability to retain customers; our ability to retain key personnel and attract additional qualified personnel; our ability to manage effectively the growth of our organization and expansion into new markets and integration of acquired businesses; unrest and terrorism; macroeconomic conditions in our domestic and international markets, as well as inflation concerns, financial institutions instability, rising interest rates, recessionary concerns, the prospect of a shutdown of the U.S. federal government and the Israeli government's plans to significantly reduce the Israeli Supreme Court's judicial oversight; consolidation in the solar industry among our customers and distributors; cyber incidents; and other matters discussed in the section entitled "Risk Factors" of our Annual Report on Form 10-K for the year ended December 31, 2022, filed on February 22, 2023 and our quarterly reports filed on Form 10-Q, Current Reports on Form 8-K and other reports filed with the SEC. All information set forth in this release is as of November 1, 2023. The Company undertakes no duty or obligation to update any forward-looking statements contained in this release, whether as a result of new information, future events or changes in its expectations or otherwise, except as may be required by applicable law, regulation or other competent legal authority.

SOLAREDGE TECHNOLOGIES INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (LOSS)

(in thousands, except per share data)

Three Months Ended

Nine Months Ended

Santambar 30

	 September 30,				Nine Mor Septer	nber 30,			
	2023		2022		2023		2022		
			U	naudited	d				
Revenues	\$ 725,305	\$	836,723	\$	2,660,484	\$	2,219,577		
Cost of revenues	582,488		614,722		1,900,236		1,635,976		
Gross profit	142,817		222,001		760,248		583,601		
Operating expenses:									
Research and development	80,082		69,659		246,481		210,855		
Sales and marketing	40,351		42,726		125,539		117,017		
General and administrative	39,110		27,933		111,876		82,483		
Other operating expense (income), net			(2,724)		(1,434)		1,963		
<u>Total</u> operating expenses	159,543		137,594		482,462		412,318		
Operating income (loss)	 (16,726)		84,407		277,786		171,283		
Financial income (expense), net	(7,901)		(33,146)		19,157		(52,062)		
Other income (loss), net	(484)		7,654		(609)		6,810		
Income (loss) before income taxes	(25,111)		58,915		296,334		126,031		
Income taxes	 36,065		34,172		99,622		53,081		
Net income (loss)	\$ (61,176)	\$	24,743	\$	196,712	\$	72,950		

SOLAREDGE TECHNOLOGIES INC. CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except per share data)

	September 30, 2023	2022
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 551,122	\$ 783,112
Marketable securities	477,275	241,117
Trade receivables, net of allowances of \$14,930 and \$3,202, respectively	939,545	905,146
Inventories, net	1,177,805	729,201
Prepaid expenses and other current assets	217,720	241,082
<u>Total</u> current assets	3,363,467	2,899,658
LONG-TERM ASSETS:		
Marketable securities	436,139	645,491
Deferred tax assets, net	60,147	44,153
Property, plant and equipment, net	604,819	543,969
Operating lease right-of-use assets, net	67,331	62,754
Intangible assets, net	41,947	19,929
Goodwill	41,201	31,189

Idaal long-term assets 1,287,687 1,366,291 Idal assets 4,651,154 4,265,949 LIABILITIES AND STOCKHOLDERS' EQUITY CURRENT LIABILITIES: Trade payables, net 394,569 459,831 Employees and payroll accruals 77,740 85,158 Warranty obligations 175,426 103,975 Deferred revenues and customers advances 22,064 26,641 Accrued expenses and other current liabilities 873,247 889,717 LONG-TERM LIABILITIES: 873,247 889,717 Convertible senior notes, net 626,647 624,451 Warranty obligations 345,091 281,082 Deferred revenues 40,323 45,385 Operating lease liabilities 40,323 45,385 Operating lease liabilities 16,835 15,756 Other long-term liabilities 11,837,501 1,199,866 Total long-term liabilities 16,835 15,756 Total long-term liabilities 16,835 15,756 Total long-term liabilities 1,287,501 1,199,866	Other long-term assets	36,103	18,806
LIABILITIES AND STOCKHOLDERS' EQUITY CURRENT LIABILITIES: Trade payables, net	Total long-term assets	1,287,687	1,366,291
CURRENT LIABILITIES: Trade payables, net 394,569 459,831 Employees and payroll accruals 77,740 85,158 Warranty obligations 175,426 103,975 Deferred revenues and customers advances 22,064 26,641 Accrued expenses and other current liabilities 203,448 214,112 Total current liabilities 873,247 889,717 LONG-TERM LIABILITIES: 626,647 624,451 Convertible senior notes, net 626,647 624,451 Warranty obligations 345,091 281,082 Peferred revenues 212,025 186,936 Finance lease liabilities 40,323 45,385 Operating lease liabilities 46,580 46,256 Operating lease liabilities 16,835 15,786 Total long-term liabilities 1,287,501 1,199,866 COMMITMENTS AND CONTINGENT LIABILITIES 46,256 46,256 STOCKHOLDERS' EQUITY 5 6 6 Common stock of \$0,0001 par value - Authorized: 125,000,000 shares as of September 30, 2023 and December 31, 2022, respectively <td><u>Total</u> assets</td> <td>4,651,154</td> <td>4,265,949</td>	<u>Total</u> assets	4,651,154	4,265,949
Trade payables, net 394,569 459,831 Employees and payroll accruals 77,740 85,158 Warranty obligations 175,426 103,975 Deferred revenues and customers advances 22,064 26,641 Accrued expenses and other current liabilities 203,448 214,112 Total current liabilities 873,247 889,717 LONG-TERM LIABILITIES: 626,647 624,451 Warranty obligations 345,091 281,082 Deferred revenues 212,025 186,936 Deferred revenues 40,323 45,385 Operating lease liabilities 40,323 45,385 Operating lease liabilities 46,580 46,256 Other long-term liabilities 1,287,501 1,199,866 COMMITMENTS AND CONTINGENT LIABILITIES STOCKHOLDERS' EQUITY: 5 Common stock of \$0,0001 par value - Authorized: 125,000,000 shares as of September 30, 2023 and December 31, 2022; issued and outstanding: 56,810,559 and 56,133,404 shares as of September 30, 2023 and December 31, 2022; respectively 6 6 Additional paid-in capital 1,633,800 1,505,632 Accu	LIABILITIES AND STOCKHOLDERS' EQUITY		
Employees and payroll accruals 77,740 85,158 Warranty obligations 175,426 103,975 Deferred revenues and customers advances 22,064 26,641 Accrued expenses and other current liabilities 203,448 214,112 Total current liabilities 889,717 LONG-TERM LIABILITIES: 889,717 Convertible senior notes, net 626,647 624,451 Warranty obligations 345,091 281,082 Deferred revenues 212,025 186,936 Finance lease liabilities 40,323 45,385 Operating lease liabilities 46,580 46,256 Other long-term liabilities 16,835 15,756 Total long-term liabilities 1,287,501 1,199,866 COMMITMENTS AND CONTINGENT LIABILITIES STOCKHOLDERS' EQUITY: 5 Common stock of \$0,0001 par value - Authorized: 125,000,000 shares as of September 30, 2023 and December 31, 2022; issued and outstanding: 56,810,559 and 56,133,404 shares as of September 30, 2023 and December 31, 2022, respectively 6 6 Additional paid-in capital 1,633,800 1,505,632 Accumulated other comprehensive loss	CURRENT LIABILITIES:		
Warranty obligations 175,426 103,975 Deferred revenues and customers advances 22,064 26,641 Accrued expenses and other current liabilities 203,448 214,112 Total current liabilities 873,247 889,717 LONG-TERM LIABILITIES: 626,647 624,451 Convertible senior notes, net 626,647 624,451 Warranty obligations 345,091 281,082 Deferred revenues 212,025 186,936 Finance lease liabilities 40,323 45,385 Operating lease liabilities 46,580 46,256 Other long-term liabilities 1,887,501 1,199,866 Total long-term liabilities 1,287,501 1,199,866 COMMITMENTS AND CONTINGENT LIABILITIES STOCKHOLDERS' EQUITY: COMMITMENTS AND CONTINGENT LIABILITIES STOCKHOLDERS' EQUITY: 6 6 Common stock of \$0,0001 par value - Authorized: 125,000,000 shares as of September 30, 2023 and December 31, 2022; respectively 6 6 Additional paid-in capital 1,633,800 1,505,632 Accumulated other comprehensive loss (83,949)	Trade payables, net	394,569	459,831
Deferred revenues and customers advances 22,064 26,641 Accrued expenses and other current liabilities 203,448 214,112 Total current liabilities 873,247 889,717 LONG-TERM LIABILITIES: Convertible senior notes, net 626,647 624,451 Warranty obligations 345,091 281,082 Deferred revenues 212,025 186,936 Finance lease liabilities 40,323 45,385 Operating lease liabilities 46,580 46,256 Other long-term liabilities 16,835 15,756 Total long-term liabilities 1,287,501 1,199,866 COMMITMENTS AND CONTINGENT LIABILITIES 200,000 1,287,501 1,199,866 COMMITMENTS AND CONTINGENT LIABILITIES 5TOCKHOLDERS' EQUITY: 6 6 6 Common stock of \$0,0001 par value - Authorized: 125,000,000 shares as of September 30, 2023 and December 31, 2022; issued and outstanding: 56,810,559 and 56,133,404 shares as of September 30, 2023 and December 31, 2022; issued and outstanding: 56,810,559 and 56,133,404 shares as of September 30, 2023 and December 31, 2022, respectively 6 6 6 Additional paid-in capital 1,633,800	Employees and payroll accruals	77,740	85,158
Accrued expenses and other current liabilities 203,448 214,112 Total current liabilities 873,247 889,717 LONG-TERM LIABILITIES: Convertible senior notes, net 626,647 624,451 Warranty obligations 345,091 281,082 Deferred revenues 212,025 186,936 Finance lease liabilities 40,323 45,385 Operating lease liabilities 46,580 46,256 Other long-term liabilities 16,835 15,756 Total long-term liabilities 1,287,501 1,199,866 COMMITMENTS AND CONTINGENT LIABILITIES STOCKHOLDERS' EQUITY: STOCKHOLDERS' EQUITY: 5 Common stock of \$0,0001 par value - Authorized: 125,000,000 shares as of September 30, 2023 and December 31, 2022; issued and outstanding: 56,810,559 and 56,133,404 shares as of September 30, 2023 and December 31, 2022; respectively 6 6 Additional paid-in capital 1,633,800 1,505,632 Accumulated other comprehensive loss (83,949) (73,109) Retained earnings 2,490,406 2,176,366	Warranty obligations	175,426	103,975
Total current liabilities 873,247 889,717 LONG-TERM LIABILITIES: Convertible senior notes, net 626,647 624,451 Warranty obligations 345,091 281,082 Deferred revenues 212,025 186,936 Finance lease liabilities 40,323 45,385 Operating lease liabilities 46,580 46,256 Other long-term liabilities 16,835 15,756 Total long-term liabilities 1,287,501 1,199,866 COMMITMENTS AND CONTINGENT LIABILITIES STOCKHOLDERS' EQUITY: Common stock of \$0.0001 par value - Authorized: 125,000,000 shares as of September 30, 2023 and December 31, 2022; issued and outstanding: 56,810,559 and 56,133,404 shares as of September 30, 2023 and December 31, 2022; respectively 6 6 Additional paid-in capital 1,633,800 1,505,632 Accumulated other comprehensive loss (83,949) (73,109) Retained earnings 940,549 743,837 Total stockholders' equity 2,490,406 2,176,366	Deferred revenues and customers advances	22,064	26,641
LONG-TERM LIABILITIES: Convertible senior notes, net 626,647 624,451 Warranty obligations 345,091 281,082 Deferred revenues 212,025 186,936 Finance lease liabilities 40,323 45,385 Operating lease liabilities 46,580 46,256 Other long-term liabilities 16,835 15,756 Total long-term liabilities 1,287,501 1,199,866 COMMITMENTS AND CONTINGENT LIABILITIES STOCKHOLDERS' EQUITY: COmmon stock of \$0.0001 par value - Authorized: 125,000,000 shares as of September 30, 2023 and December 31, 2022; issued and outstanding: 56,810,559 and 56,133,404 shares as of September 30, 2023 and December 31, 2022; respectively 6 6 Additional paid-in capital 1,633,800 1,505,632 Accumulated other comprehensive loss (83,949) (73,109) Retained earnings 940,549 743,837 Total stockholders' equity 2,490,406 2,176,366	Accrued expenses and other current liabilities	203,448	214,112
Convertible senior notes, net 626,647 624,451 Warranty obligations 345,091 281,082 Deferred revenues 212,025 186,936 Finance lease liabilities 40,323 45,385 Operating lease liabilities 46,580 46,256 Other long-term liabilities 16,835 15,756 Total long-term liabilities 1,287,501 1,199,866 COMMITMENTS AND CONTINGENT LIABILITIES STOCKHOLDERS' EQUITY: STOCKHOLDERS' EQUITY: 5 Common stock of \$0.0001 par value - Authorized: 125,000,000 shares as of September 30, 2023 and December 31, 2022; issued and outstanding: 56,810,559 and 56,133,404 shares as of September 30, 2023 and December 31, 2022, respectively 6 6 Additional paid-in capital 1,633,800 1,505,632 Accumulated other comprehensive loss (83,949) (73,109) Retained earnings 940,549 743,837 Total stockholders' equity 2,490,406 2,176,366	Total current liabilities	873,247	889,717
Warranty obligations 345,091 281,082 Deferred revenues 212,025 186,936 Finance lease liabilities 40,323 45,385 Operating lease liabilities 46,580 46,256 Other long-term liabilities 16,835 15,756 Total long-term liabilities 1,287,501 1,199,866 COMMITMENTS AND CONTINGENT LIABILITIES STOCKHOLDERS' EQUITY: STOCKHOLDERS' EQUITY: 5 Common stock of \$0.0001 par value - Authorized: 125,000,000 shares as of September 30, 2023 and December 31, 2022; issued and outstanding: 56,810,559 and 56,133,404 shares as of September 30, 2023 and December 31, 2022, respectively 6 6 Additional paid-in capital 1,633,800 1,505,632 Accumulated other comprehensive loss (83,949) (73,109) Retained earnings 940,549 743,837 Total stockholders' equity 2,490,406 2,176,366	LONG-TERM LIABILITIES:		
Deferred revenues 212,025 186,936 Finance lease liabilities 40,323 45,385 Operating lease liabilities 46,580 46,256 Other long-term liabilities 16,835 15,756 Total long-term liabilities 1,287,501 1,199,866 COMMITMENTS AND CONTINGENT LIABILITIES STOCKHOLDERS' EQUITY: Common stock of \$0.0001 par value - Authorized: 125,000,000 shares as of September 30, 2023 and December 31, 2022; issued and outstanding: 56,810,559 and 56,133,404 shares as of September 30, 2023 and December 31, 2022, respectively 6 6 Additional paid-in capital 1,633,800 1,505,632 Accumulated other comprehensive loss (83,949) (73,109) Retained earnings 940,549 743,837 Total stockholders' equity 2,490,406 2,176,366	Convertible senior notes, net	626,647	624,451
Finance lease liabilities 40,323 45,385 Operating lease liabilities 46,580 46,256 Other long-term liabilities 16,835 15,756 Total long-term liabilities 1,287,501 1,199,866 COMMITMENTS AND CONTINGENT LIABILITIES STOCKHOLDERS' EQUITY:	Warranty obligations	345,091	281,082
Operating lease liabilities 46,580 46,256 Other long-term liabilities 16,835 15,756 Total long-term liabilities 1,287,501 1,199,866 COMMITMENTS AND CONTINGENT LIABILITIES STOCKHOLDERS' EQUITY: Common stock of \$0.0001 par value - Authorized: 125,000,000 shares as of September 30, 2023 and December 31, 2022; issued and outstanding: 56,810,559 and 56,133,404 shares as of September 30, 2023 and December 31, 2022, respectively 6 6 Additional paid-in capital 1,633,800 1,505,632 Accumulated other comprehensive loss (83,949) (73,109) Retained earnings 940,549 743,837 Total stockholders' equity 2,490,406 2,176,366	Deferred revenues	212,025	186,936
Other long-term liabilities 16,835 15,756 Total long-term liabilities 1,287,501 1,199,866 COMMITMENTS AND CONTINGENT LIABILITIES STOCKHOLDERS' EQUITY: Common stock of \$0.0001 par value - Authorized: 125,000,000 shares as of September 30, 2023 and December 31, 2022; issued and outstanding: 56,810,559 and 56,133,404 shares as of September 30, 2023 and December 31, 2022, respectively 6 6 Additional paid-in capital 1,633,800 1,505,632 Accumulated other comprehensive loss (83,949) (73,109) Retained earnings 940,549 743,837 Total stockholders' equity 2,490,406 2,176,366	Finance lease liabilities	40,323	45,385
Total long-term liabilities 1,287,501 1,199,866 COMMITMENTS AND CONTINGENT LIABILITIES STOCKHOLDERS' EQUITY:	Operating lease liabilities	46,580	46,256
COMMITMENTS AND CONTINGENT LIABILITIES STOCKHOLDERS' EQUITY: Common stock of \$0.0001 par value - Authorized: 125,000,000 shares as of September 30, 2023 and December 31, 2022; issued and outstanding: 56,810,559 and 56,133,404 shares as of September 30, 2023 and December 31, 2022, respectively 6			

SOLAREDGE TECHNOLOGIES INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands, except per share data)

Nine	Months	Ended
Se	ptembe	r 30.

	2023	2022
Cash flows from operating activities:		
Net income	\$ 196,712	\$ 72,950
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation and amortization	42,019	37,312
Loss (gain) from exchange rate fluctuations	(8,170)	58,100
Stock-based compensation expenses	115,015	106,932
Impairment of goodwill and intangible assets	_	4,008
Deferred income taxes, net	(18,199)	(3,822)
Other items	6,915	8,594
Changes in assets and liabilities:		
Inventories, net	(437,801)	(188,579)
Prepaid expenses and other assets	19,822	(55,478)
Trade receivables, net	(40,011)	(377,089)
Trade payables, net	(58,701)	53,683
Employees and payroll accruals	12,099	12,119
Warranty obligations	135,568	82,025
Deferred revenues and customers advances	18,580	41,440
Accrued expenses and other liabilities, net	(24,051)	67,789
Net cash used in operating activities	(40,203)	(80,016)
Cash flows from investing activities:		
Investment in available-for-sale marketable securities	(214,516)	(461,491)
Proceeds from sales and maturities of available-for-sale marketable securities	194,617	178,415
Purchase of property, plant and equipment	(130,024)	(125,085)
Business combinations, net of cash acquired	(16,653)	_
Purchase of intangible assets	(10,600)	_
Disbursements for loans receivables	(13,000)	_

Investment in privately-held companies	(8,000)	_
Proceeds from governmental grant	6,796	_
Proceeds from sale of a privately-held company	_	24,175
Other investing activities	3,193	3,472
Net cash used in investing activities	(188,187)	(380,514)
Cash flows from financing activities:		
Tax withholding in connection with stock-based awards, net	(9,267)	(4,686)
Payments of finance lease liability	(2,123)	(2,109)
Proceeds from secondary public offering, net of issuance costs	_	650,526
Other financing activities	85	3,404
Net cash provided by (used in) financing activities	(11,305)	647,135
Increase (decrease) in cash and cash equivalents	(239,695)	186,605
Cash and cash equivalents at the beginning of the period	783,112	530,089
Effect of exchange rate differences on cash and cash equivalents	7,705	(38,365)
Cash and cash equivalents at the end of the period	551,122	678,329

SOLAREDGE TECHNOLOGIES INC. RECONCILIATION OF NON-GAAP FINANCIAL MEASURES (Unaudited)

(in thousands, except per share data and percentages)

·	Reconciliation of GAAP to Non-GAAP							
	Q3-22	Q4-22	Q1-23	Q2-23	Q3-23			
Gross profit (GAAP)	\$ 222,001	\$ 261,047	\$ 300,126	\$ 317,305	\$ 142,817			
Revenues from finance component	(159)	(174)	(187)	(202)	(215)			
Stock-based compensation	4,661	6,810	5,927	5,923	5,882			
Amortization of stock-based compensation capitalized in								
inventories	_	_	_	316	441			
Amortization and depreciation of acquired asset	2,064	961	1,515	872	2,096			
Gross profit (Non-GAAP)	\$ 228,567	\$ 268,644	\$ 307,381	\$ 324,214	\$ 151,021			
Gross margin (GAAP)	26.5%	29.3%	31.8%	32.0%	19.7%			
Revenues from finance component	0.0%	0.0%	0.0%	0.0%	0.0%			
Stock-based compensation	0.6%	0.8%	0.6%	0.6%	0.8%			
Amortization of stock-based compensation capitalized in								
inventories	- %	- %	- %	0.0%	0.0%			
Amortization and depreciation of acquired assets	0.2%	0.1%	0.2%	0.1%	0.3%			
Gross margin (Non-GAAP)	27.3%	30.2%	32.6%	32.7%	20.8%			
Operating expenses (GAAP)	\$ 137,594	\$ 266,210	\$ 155,972	\$ 166,947	\$ 159,543			
Stock-based compensation - R&D	(14,553)	(16,854)	(17,209)	(17,272)	(16,481)			
Stock-based compensation - S&M	(9,341)	(7,928)	(8,079)	(7,822)	(7,739)			
Stock-based compensation - G&A	(7,196)	(7,015)	(8,020)	(7,948)	(6,713)			
Amortization and depreciation of acquired assets - R&D	(302)	(301)	(313)	(289)	(329)			
Amortization and depreciation of acquired assets - S&M	(187)	(173)	(181)	(235)	(321)			
Amortization and depreciation of acquired assets - G&A	(6)	(4)	(26)	17	(4)			
Assets impairment	19	(114,473)	_	_	_			
Gain (loss) from assets sales and disposal	2,303	(102)	1,434	_	_			
Acquisition costs		(350)		(135)				
Operating expenses (Non-GAAP)	\$ 108,331	\$ 119,010	\$ 123,578	\$ 133,263	\$ 127,956			

SOLAREDGE TECHNOLOGIES INC.

RECONCILIATION OF NON-GAAP FINANCIAL MEASURES (Unaudited)

(in thousands, except per share data and percentages)

Reconciliation of GAAP to Non-GAAP

	Q3-22	Q4-22	Q1-23	Q2-23	Q3-23
Operating income (loss) (GAAP)	\$ 84,407	\$ (5,163)	\$ 144,154	\$ 150,358	\$ (16,726)
Revenues from finance component	(159)	(174)	(187)	(202)	(215)
Stock-based compensation	35,751	38,607	39,235	38,965	36,815
Amortization of stock-based compensation capitalized in					
inventories	_	_	_	316	441
Amortization and depreciation of acquired assets	2,559	1,439	2,035	1,379	2,750
Assets impairment	(19)	114,473	_	_	_

Loss (gain) from assets sales and disposal Acquisition costs	(2,303)	102 350	(1,434)	— 135	_
Operating income (Non-GAAP)	\$ 120,236	\$ 149,634	\$ 183,803	\$ 190,951	\$ 23,065
Financial income (expense), net (GAAP) Non cash interest expense	\$ (33,025) 2,505	\$ 56,101 2,685	\$ 23,674 2,892	\$ 3,384 3,105	\$ (7,901) 3,284
Unrealized losses (gains) Currency fluctuation related to lease standard	— (1,116)	(170) 749	 (2,519)	 (2,107)	(2,788)
Financial income (expense), net (Non-GAAP)	\$ (31,636)	\$ 59,365	\$ 24,047	\$ 4,382	\$ (7,405)
Other income (loss) (GAAP) Loss (gain) from sale of investment in privately-held company	\$ 7,533 (7,533)	\$ 186 (186)	\$ (125) —	\$ 	\$ (484) 484
Other income (loss) (Non-GAAP)	\$ _	\$ _	\$ (125)	\$ _	\$
Income tax benefit (expense) (GAAP) Income tax adjustment	\$ (34,172) (291)	\$ (30,295) (7,186)	\$ (29,325) (3,901)	\$ (34,232) (3,735)	\$ (36,065) (10,561)
Income tax benefit (expense) (Non-GAAP)	\$ (34,463)	\$ (37,481)	\$ (33,226)	\$ (37,967)	\$ (46,626)

SOLAREDGE TECHNOLOGIES INC.

RECONCILIATION OF NON-GAAP FINANCIAL MEASURES (Unaudited)

(in thousands, except per share data and percentages)

	Reconciliation of GAAP to Non-GAAP									
		Q3-22		Q4-22	Q1-23		Q2-23		Q3-23	
Net income (loss) (GAAP)	\$	24,743	\$	20,829	\$	138,378	\$	119,510	\$	(61,176)
Revenues from finance component		(159)		(174)		(187)		(202)		(215)
Stock-based compensation		35,751		38,607		39,235		38,965		36,815
Amortization of stock-based compensation capitalized in inventories		_		_		_		316		441
Amortization and depreciation of acquired assets		2,559		1,439		2,035		1,379		2,750
Assets impairment		(19)		114,473		_		_		_
Loss (gain) from assets sales and disposal		(2,303)		102		(1,434)		_		_
Acquisition costs		_		350		-		135		_
Non cash interest expense		2,505		2,685		2,892		3,105		3,284
Unrealized losses (gains)		_		(170)		_		_		_
Currency fluctuation related to lease standard		(1,116)		749		(2,519)		(2,107)		(2,788)
Loss (gain) from sale of investment in privately-held company		(7,533)		(186)		_		_		484
Income tax adjustment		(291)		(7,186)		(3,901)		(3,735)		(10,561)
Net income (loss) (Non-GAAP)	\$	54,137	\$	171,518	\$	174,499	\$	157,366	\$	(30,966)
Net basic earnings (loss) per share (GAAP)	\$	0.44	\$	0.37	\$	2.46	\$	2.12	\$	(1.08)
Revenues from finance component		0.00		0.00		0.00		(0.01)		0.00
Stock-based compensation		0.64		0.69		0.70		0.70		0.65
Amortization of stock-based compensation capitalized in inventories								0.00		0.00
Amortization and depreciation of acquired assets		0.05		0.02		0.03		0.00		0.05
Assets impairment		0.00		2.05		0.03		0.03		0.05
Loss (gain) from assets sales and disposal		(0.04)		0.00		(0.02)		_		_
Acquisition costs		(0.04)		0.01		(0.02)		0.00		_
Non cash interest expense		0.04		0.05		0.05		0.05		0.06
Unrealized losses (gains)		_		(0.01)						
Currency fluctuation related to lease standard		(0.02)		0.02		(0.05)		(0.03)		(0.05)
Loss (gain) from sale of investment in privately-held company		(0.13)		(0.01)		(0.00) —		(3.33) —		0.01
Income tax adjustment		(0.01)		(0.13)		(0.07)		(0.07)		(0.19)
Net basic earnings (loss) per share (Non-GAAP)	\$	0.97	\$	3.06	\$	3.10	\$	2.79	\$	(0.55)

SOLAREDGE TECHNOLOGIES INC.

RECONCILIATION OF NON-GAAP FINANCIAL MEASURES (Unaudited)

(in thousands, except per share data and percentages)

Reconciliation of GAAP to Non-GAAP

	Q3-22		Q4-22		Q1-23		Q2-23		Q3-23	
Net diluted earnings (loss) per share (GAAP)	\$	0.43	\$	0.36	\$	2.35	\$	2.03	\$	(1.08)

Revenues from finance component	0.00	0.00	(0.01)	(0.01)	0.00
Stock-based compensation	0.59	0.64	0.62	0.62	0.65
Amortization of stock-based compensation capitalized in inventories	_	_	_	0.00	0.00
Amortization and depreciation of acquired assets	0.05	0.02	0.03	0.03	0.05
	0.00	1.91	0.03	0.03	0.03
Assets impairment		_	(0.00)	_	_
Loss (gain) from assets sales and disposal	(0.04)	0.00	(0.02)	_	_
Acquisition costs	_	0.01	_	0.00	_
Non cash interest expense	0.03	0.03	0.04	0.04	0.06
Unrealized losses (gains)	_	0.00	_	_	_
Currency fluctuation related to lease standard	(0.02)	0.01	(0.04)	(0.03)	(0.05)
Loss (gain) from sale of investment in privately-held					
company	(0.13)	0.00	_	_	0.01
Income tax adjustment	0.00	(0.12)	(0.07)	(0.06)	(0.19)
Net diluted earnings (loss) per share (Non-GAAP)	\$ 0.91	\$ 2.86	\$ 2.90	\$ 2.62	\$ (0.55)
Number of shares used in computing net diluted earnings (loss) per share (GAAP)	58,747,538	58,734,719	59,193,831	59,183,666	56,671,504
				, ,	
Stock-based compensation	784,228	1,237,266	939,571	986,527	0
Number of shares used in computing net diluted earnings (loss) per share (Non-GAAP)	59,531,766	59,971,985	60,133,402	60,170,193	56,671,504

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Investor Contacts

SolarEdge Technologies, Inc. JB Lowe, Head of Investor Relations investors@solaredge.com

Sapphire Investor Relations, LLC Erica Mannion or Michael Funari investors@solaredge.com

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