# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

		FORM 10-Q								
$\boxtimes$	QUARTERLY REPORT PURSUANT TO SECTION	13 OR 15(d) OF THE SECU	JRITIES EXCHANGE ACT OF 1934							
	For the quarterl	y period ended September 3	0, 2019							
		OR	,							
	TRANSITION REPORT PURSUANT TO SECTION	13 OR 15(d) OF THE SECU	JRITIES EXCHANGE ACT OF 1934							
		ion period from to mmission File No. 001-3689	1							
		GE TECHNOLOG								
	Delaware (State or other jurisdiction of incorporation or	<b>5</b> .	20-5338862 (IRS Employer							
	organization)  1 HaMada Street  Herziliya Pituach 4673335, Israel  (Address of principal executive offices, zip code)  972 (9) 957-6620  (Registrant's telephone number, including area code)									
	Securities regis	tered pursuant to Section 12(l	o) of the Act:							
	Title of each class	Trading Symbol(s)	Name of each exchange on which registered							
	Common stock, par value \$0.0001 per share	SEDG	NASDAQ (Global Select Market)							
durin	ndicate by check mark whether the registrant (1) has filed all g the preceding 12 months (or for such shorter period that th rements for the past 90 days.			1934						
		Yes ⊠ No □								
	ndicate by check mark whether the registrant has submitted e lation S-T during the preceding 12 months (or for such short			)5 of						
		Yes ⊠ No □								
emer	ndicate by check mark whether the registrant is a large accele ging growth company. See the definition of "large accelerate lle 12b-2 of the Exchange Act.									
_	e accelerated filer 🗵 accelerated filer 🗆		Accelerated filer Smaller Reporting company Emerging growth company							
	an emerging growth company, indicate by check mark if the vised financial accounting standards provided pursuant to Se			ny new						
Ir	ndicate by checkmark whether the registrant is a shell compa	ny (as defined in Rule 12b-2 o	of the Exchange Act).							

Yes □ No ⊠



## SOLAREDGE TECHNOLOGIES, INC. FORM 10-Q FOR THE QUARTER ENDED SEPTEMBER 30, 2019 INDEX

PART I. FII	NANCIAL INFORMATION	<u>3</u>
ITEM 1	Financial Statements	3
	Condensed Consolidated Balance Sheets as of September 30, 2019 (unaudited) and December 31, 2018	F-2 - F-3
	Condensed Consolidated Statements of Income for the three and nine months ended September 30, 2019 and 2018	
	(unaudited)	<u>F-4</u>
	Condensed Consolidated Statements of Comprehensive Income for the three and nine months ended September 30,	
	2019 and 2018 (unaudited)	<u>F-5</u>
	Condensed Consolidated Statements of Changes in Stockholders' Equity for the nine months ended September 30, 2019	
	and 2018 (unaudited)	<u>F-6 - F-9</u>
	Condensed Consolidated Statements of Cash Flows for the nine months ended September 30, 2019 and 2018	
	(unaudited)	F-10 - F-11
	Notes to the Condensed Consolidated Financial Statements (unaudited)	F-12 - F-28
ITEM 2	Management's Discussion and Analysis of Financial Condition and Results of Operations	4
ITEM 3	Quantitative and Qualitative Disclosures About Market Risk	<u>18</u>
ITEM 4	Controls and Procedures	
PART II. O	THER INFORMATION	<u>19</u>
ITEM 1	<u>Legal Proceedings</u>	<u>19</u>
ITEM 1A	Risk Factors	<u>20</u>
ITEM 2	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>20</u>
ITEM 3	<u>Defaults upon Senior Securities</u>	<u>20</u>
ITEM 4	Mine Safety Disclosures	<u>20</u>
ITEM 5	Other Information	<u>20</u>
ITEM 6	Exhibits Exhibits	19 19 19 20 20 20 20 20 20 20
EXHIBIT IN	NDEX	<u>21</u>

## PART I. FINANCIAL INFORMATION

## ITEM 1 FINANCIAL STATEMENTS

## SOLAREDGE TECHNOLOGIES, INC. AND ITS SUBSIDIARIES

## INTERIM CONSOLIDATED FINANCIAL STATEMENTS

#### AS OF SEPTEMBER 30, 2019

## IN U.S. DOLLARS

## UNAUDITED

#### **INDEX**

<u>-</u>	<u>Page</u>
Condensed Consolidated Balance Sheets as of September 30, 2019 (unaudited) and December 31, 2018	F-2 - F-3
Condensed Consolidated Statements of Income for the three and nine months ended September 30, 2019 and 2018 (unaudited)	F-4
Condensed Consolidated Statements of Comprehensive Income for the three and nine months ended September 30, 2019 and 2018 (unaudited)	F-5
<u>Condensed Consolidated Statements of Changes in Stockholders' Equity for the nine months ended September 30, 2019 and 2018 (unaudited)</u>	F-6 - F-9
Condensed Consolidated Statements of Cash Flows for the nine months ended September 30, 2019 and 2018 (unaudited)	F-10 - F-11
Notes to the Condensed Consolidated Financial Statements (unaudited)	F-12 - F-28
3	

## CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

## U.S. dollars in thousands (except share and per share data)

		September 30, 2019 (Unaudited)		ecember 31, 2018
ASSETS				
CLUD DENIE A COLUMN				
CURRENT ASSETS:	Φ.	0.45.0.40	ф	105 501
Cash and cash equivalents	\$	247,342	\$	187,764
Short-term bank deposits		5,769		9,870
Restricted bank deposits		1,600		824
Marketable securities		85,343		118,680
Trade receivables, net		292,232		173,579
Prepaid expenses and other current assets		68,234		45,073
Inventories, net		134,283		141,519
		024.002		655 200
Total current assets		834,803		677,309
LONG-TERM ASSETS:				
Marketable securities		92,871		74,256
Operating lease right-of-use assets		34,601		74,230
Property, plant and equipment, net		149,675		119,329
Deferred tax assets, net		17,180		14,699
Intangible assets, net and goodwill		200,795		73,378
Other long term assets		7,667		5,501
Other rong term assets		7,007		3,301
Total long-term assets		502,789		287,163
2000 2000 00000		202,703		237,100
Total assets	\$	1,337,592	\$	964,472

## CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

## U.S. dollars in thousands (except share and per share data)

		September 30, 2019 (Unaudited)		ecember 31, 2018
LIABILITIES AND STOCKHOLDERS' EQUITY				
CURRENT LIABILITIES:				
Trade payables, net	\$	132,230	\$	107,079
Employees and payroll accruals		44,386		29,053
Current maturities of bank loans and accrued interest		16,912		16,639
Warranty obligations		45,887		28,868
Deferred revenues		15,006		14,351
Accrued expenses and other current liabilities		80,986		29,728
Total current liabilities		335,407		225,718
LONG-TERM LIABILITIES:				
Bank loans		4,055		3,510
Warranty obligations		125,467		92,958
Deferred revenues		81,934		60,670
Operating lease liabilities		29,117		-
Deferred tax liabilities, net		7,762		1,499
Other long term liabilities		16,662		9,391
Total long-term liabilities		264,997		168,028
COMMITMENTS AND CONTINGENT LIABILITIES				
STOCKHOLDERS' EQUITY:				
Common stock of \$0.0001 par value - Authorized: 125,000,000 shares as of September 30, 2019 (unaudited) and December 31, 2018; issued and outstanding: 48,576,288 and 46,052,802 shares as of September 30, 2019 (unaudited) and December 31, 2018, respectively		5		5
Additional paid-in capital		450,459		371,794
Accumulated other comprehensive loss		(3,356)		(524)
Retained earnings		284,904		191,133
Total SolarEdge Technologies, Inc. stockholders' equity	_	732,012		562,408
Non-controlling interests		5,176		8,318
Total stockholders' equity		737,188	_	570,726
Total liabilities and stockholders' equity	\$	1,337,592	\$	964,472

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

## U.S. dollars in thousands (except share and per share data)

	Three months ended September 30,					Nine months ended September 30,			
	2019 2018				2019		2018		
		(Unau	dite	ed)	(Una		dite	d)	
Revenues	\$	410,556	\$	236,578	\$	1,007,437	\$	673,567	
Cost of revenues		271,247	_	158,596	_	671,348		434,042	
Gross profit		139,309	_	77,982	_	336,089		239,525	
Operating expenses:									
Research and development		30,747		20,109		86,451		57,535	
Sales and marketing		22,026		16,938		64,325		49,097	
General and administrative		12,214		6,898		37,590		17,427	
Non recurring expenses		8,305		-		8,305		-	
Total operating expenses		73,292		43,945		196,671		124,059	
Operating income		66,017		34,037		139,418		115,466	
Financial expenses, net		17,023		689		22,401		2,585	
Income before taxes on income		48,994		33,348		117,017		112,881	
Taxes on income (tax benefit)		7,270		(12,295)		24,405		(3,016)	
Net income	\$	41,724	\$	45,643	\$	92,612	\$	115,897	
Net loss (income) attributable to non-controlling interests		(97)		-		1,159		-	
Net income attributable to SolarEdge Technologies, Inc.	\$	41,627	\$	45,643	\$	93,771	\$	115,897	
Net basic earnings per share of common stock attributable to SolarEdge Technologies, Inc.	\$	0.86	\$	1.00	\$	1.97	\$	2.57	
Net diluted earnings per share of common stock attributable to SolarEdge Technologies, Inc.	\$	0.81	\$	0.95	\$	1.87	\$	2.41	
Weighted average number of shares used in computing net basic earnings per share of common stock		48,195,020		45,601,540		47,637,023		45,025,661	
Weighted average number of shares used in computing net diluted earnings per share of common stock		51,081,594	_	48,281,240		49,935,638		48,091,185	

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)

## U.S. dollars in thousands (except share and per share data)

	Three months ended September 30,					Nine months ended September 30,			
		2019		2018	2019			2018	
		(Unau	dited	)		(Unau	dited	)	
Net income		41,724	\$	45,643	\$	92,612	\$	115,897	
Other comprehensive income (loss):									
Available-for-sale securities:									
Changes in unrealized gains (losses), net of tax		17		32		872		(484)	
Reclassification adjustments for losses included in net income		-		-		91		-	
Net change		17		32		963		(484)	
Cash flow hedges:									
Changes in unrealized gains, net of tax expense		-		45		-		45	
Reclassification adjustments for loses, net of tax expense included in net income		_		(9)		_		(9)	
Net change		-		36		-		36	
Foreign currency translation adjustments, net		(2,478)		87		(3,795)		76	
Total other comprehensive income (loss)		(2,461)		155		(2,832)		(372)	
Comprehensive income	\$	39,263	\$	45,798	\$	89,780	\$	115,525	
Comprehensive loss attributable to non-controlling interests		286		-		590		-	
Comprehensive income attributable to SolarEdge Technologies, Inc.	\$	39,549	\$	45,798	\$	90,370	\$	115,525	

## U.S. dollars in thousands (except share and per share data)

	SolarEdge Technologies, Inc. Stockholders' Equity														
	Commo	Common stock			Additional		Accumulated Other					Non-		Total	
	Number	Ame	ount	paid Capi		cor	nprehensive loss		etained rnings		Total		rolling erests	sto	ckholders' equity
Balance as of January 1, 2018	43,812,601	\$	4	\$ 331	,902	\$	(611)	\$	66,172	\$	397,467	\$	-	\$	397,467
Cumulative effect of adopting ASC 606	-		-		-		-		(3,872)		(3,872)		-		(3,872)
Issuance of Common Stock upon exercise of employee and non-employees stock-based awards	1,084,507		*_	4	,605		-		-		4,605		-		4,605
Stock-based compensation expenses to employees and non-employee consultants	-		-	6	,849		-		-		6,849		-		6,849
Other comprehensive loss adjustments	-		-		-		(524)		-		(524)		-		(524)
Net income						_	-	_	35,686	_	35,686				35,686
Balance as of March 31, 2018 (unaudited)	44,897,108	\$	4	\$ 343	,356	\$	(1,135)	\$	97,986	\$	440,211	\$	-	\$	440,211
Issuance of Common Stock upon exercise of employee and non-employees stock-based awards	601,306		*_	2	,986		-		-		2.986		-		2,986
Stock-based compensation expenses to employees and non-employee consultants	-		-	7	,128		-		-		7,128		-		7,128
Other comprehensive loss adjustments	-		-		-		(3)		-		(3)		-		(3)
Net income							<u>-</u>	_	34,568	_	34,568			_	34,568
Balance as of June 30, 2018 (unaudited)	45,498,414	\$	5	\$ 353	,470	\$	(1,138)	\$ 1	132,554	\$	484,891	\$		\$	484,891

<sup>\*</sup> Represents an amount lower than \$1.

## U.S. dollars in thousands (except share and per share data)

SolarEdge Technologies, Inc. Stockholders' Equity

		Solared	i						
	Commor	ı stock	Additional	Accumulated Other			Non-	Total	
	Number	Amount	paid in Capital	comprehensive loss	Retained earnings Total		controlling interests	stockholders' equity	
Issuance of Common Stock upon exercise of									
employee and non-employees stock-based awards	251,986	*_	324	-	-	324	-	324	
Stock-based compensation expenses to employees									
and non-employee consultants	-	-	7,950	-	-	7,950	-	7,950	
Other comprehensive loss adjustments	-	-	-	155	-	155	-	155	
Net income	-	-	-	-	45,643	45,643	-	45,643	
Balance as of September 30, 2018 (unaudited)	45,750,400	\$ 5	\$ 361,744	\$ (983)	\$ 178,197	\$ 538,963	\$ -	\$ 538,963	

<sup>\*</sup> Represents an amount lower than \$1.

#### U.S. dollars in thousands (except share and per share data)

SolarEdge Technologies, Inc. Stockholders' Equity Accumulated Common stock Additional Non-Total Other comprehensive controlling stockholders' paid in Retained Number Amount Capital loss earnings **Total** interests equity Balance as of January 1, 2019 46,052,802 \$ \$ 371,794 \$ 191,133 \$ 562,408 8,318 570,726 5 Issuance of Common Stock upon exercise of employee and non-employees stock-based awards 254,515 \*\_ 309 309 309 Stock-based compensation expenses to employees and non-employee consultants 9,704 9,704 9,704 Consideration in common stock related to business combination 1,194,046 34,601 34,601 34,601 Non-controlling interests related to business 67,734 67,734 combination Change to non-controlling interests 977 977 (2,964)(1,987)Other comprehensive loss adjustments (696)(696)(849)(1,545)19,016 19,016 (1,041)17,975 Net income 417,385 Balance as of March 31, 2019 (unaudited) 47,501,363 (1,220)\$ 210,149 626,319 \$71,198 697,517 5 \$ Issuance of Common Stock upon exercise of 466,062 3,455 employee and non-employees stock-based awards 3,455 3,455 Stock-based compensation expenses to employees and non-employee consultants 11,372 11,372 11,372 Change to non-controlling interests (528)(528)(65,551)(66,079)Other comprehensive income adjustments 325 325 545 870 33,128 (215)32,913 Net income 33,128 Balance as of June 30, 2019 (unaudited) 47,967,425 5 431,684 (895)\$ 243,277 674,071 5,977 680,048

<sup>\*</sup> Represents an amount lower than \$1

## U.S. dollars in thousands (except share and per share data)

SolarEdge Technologie	c Inc St	tookholde	we' Equity
Solare dee Teconologie	s inc si	incknaidie	rc Familio

		001412						
	Common stock		Additional paid in	Accumulated Other comprehensive	Retained		Non- controlling	Total stockholders'
	Number	Amount	Capital	loss	earnings	Total	interests	equity
•							<u>-                                    </u>	
Issuance of Common Stock upon exercise of								
employee and non-employees stock-based awards	608,863	-	1,176	=	-	1,176	-	1,176
Stock-based compensation expenses to employees								
and non-employee consultants	-	-	17,609	-	-	17,609	-	17,609
Change to non-controlling interests	-	-	(10)	-	-	(10)	(612)	(622)
Other comprehensive income adjustments	-	-	-	(2,461)	-	(2,461)	(286)	(2,747)
Net income	-	-	-	-	41,627	41,627	97	41,724
Balance as of September 30, 2019 (unaudited)	48,576,288	\$ 5	\$ 450,459	\$ (3,356)	\$ 284,904	\$ 732,012	\$ 5,176	\$ 737,188

<sup>\*</sup> Represents an amount lower than \$1  $\,$ 

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

#### U.S. dollars in thousands

		Nine months ended September 30,			
		2019	2018		
		(Unaudito	ed)		
Cash flows provided by operating activities:					
Net income	\$	92,612 \$	115,897		
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation of property, plant and equipment		12,532	7,997		
Amortization of intangible assets		7,514	404		
Amortization of premium and accretion of discount on available-for-sale marketable securities		-	1,242		
Stock-based compensation		38,685	21,927		
Loss from disposal of assets		566	64		
Realized gain from cash flow hedge		-	(9)		
Realized loss from sale of available-for-sale marketable securities		91	-		
Changes in assets and liabilities:					
Inventories, net		15,746	(18,120)		
Prepaid expenses and other assets		(19,795)	(4,800)		
Trade receivables, net		(114,572)	(42,418)		
Operating lease right-of-use assets and liabilities, net and effect of exchange rate differences		2,138	(222)		
Deferred tax assets and liabilities, net		(4,923)	(4,789)		
Trade payables, net		21,301	14,006		
Employees and payroll accruals		15,329	1,200		
Warranty obligations		49,633	28,847		
Deferred revenues		19,516	21,576		
Other liabilities		39,561	(597)		
Net cash provided by operating activities		175,934	142,205		
Cash flows from investing activities:					
Business combination, net of cash acquired		(38,435)	(11,223)		
Purchase of property, plant and equipment		(39,679)	(30,051)		
Withdrawal from (investment in) bank deposits		4,101	(8,123)		
Investment in restricted bank deposits		(243)	(201)		
Investment in available-for-sale marketable securities		(103,711)	(143,150)		
Proceeds from sales and maturities of available-for-sale marketable securities		119,570	71,632		
Not such used in inscreting activities	¢	(E0.207) #	(101 110)		
Net cash used in investing activities	\$	(58,397) \$	(121,116)		

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (Cont.)

#### U.S. dollars in thousands

	Nine months ended September 30,			
	2019			2018
	(Unaudit			
Cash flows from financing activities:				
Proceeds from borrowing loans	\$	232	\$	-
Repayment of bank loans, net		(5,142)		-
Proceeds from issuance of shares under stock purchase plan and upon exercise of stock-based awards		4,940		7,915
Purchase of land and building under finance lease		(1,248)		-
Change in non-controlling interests		(67,089)		-
Net cash provided by (used in) financing activities	\$	(68,307)	\$	7,915
Increase in cash and cash equivalents and restricted cash		49,230		29,004
Cash, cash equivalents and restricted cash at the beginning of the period		187,764		163,163
Effect of exchange rate differences on cash, cash equivalents and restricted cash		10,348		731
Cash, cash equivalents and restricted cash at the end of the period	\$	247,342	\$	192,898
Supplemental disclosure of non-cash activities:				
Operating lease, right of use assets	\$	36,174	\$	<u>-</u>

#### U.S. dollars in thousands (except share and per share data)

#### NOTE 1:- GENERAL

a. SolarEdge Technologies, Inc. (the "Company") and its subsidiaries design, develop, and sell an intelligent inverter solution designed to maximize power generation at the individual photovoltaic ("PV") module level while lowering the cost of energy produced by the solar PV system and providing comprehensive and advanced safety features. The Company's products consist mainly of (i) power optimizers designed to maximize energy throughput from each and every module through constant tracking of Maximum Power Point individually per module, (ii) inverters which invert direct current (DC) from the PV module to alternating current (AC), (iii) a related cloud-based monitoring platform, that collects and processes information from the power optimizers and inverters of a solar PV system to enable customers and system owners as applicable, to monitor and manage the solar PV systems and (iv) a storage solution that is used to increase energy independence and maximize self-consumption for homeowners by utilizing a battery that is sold separately by third party manufacturers, to store and supply power as needed (the "StorEdge solution"). The StorEdge solution is designed to provide smart energy functions such as maximizing self-consumption, Time-of-Use programming for desired hours of the day, and home energy backup solutions.

The Company and its subsidiaries sell their products worldwide through large distributors and electrical equipment wholesalers to smaller solar installers, as well as directly to large solar installers and Engineering, Procurement and Construction firms ("EPCs").

In July and October 2018, the Company completed the acquisitions ("Gamatronic Acquisition") of substantially all of the assets and activities of Gamatronic Electronic Industries Ltd. ("Gamatronic IL") and all of the outstanding shares of its wholly owned subsidiary Gamatronic (UK) Limited ("Gamatronic UK"), respectively. Both companies ("UPS Division") are providers and manufacturers of Uninterruptible Power Supplies ("UPS") devices.

On October 17, 2018, the Company completed the acquisition of 74.5% of the outstanding common shares and voting rights of Kokam Co., Ltd. ("Kokam"), a Korean company whose shares are traded on the Korean OTC market, a provider of Lithium-ion cells, batteries and energy storage solutions. From October 17, 2018 and through September 30, 2019 (unaudited), the Company increased its shareholdings of Kokam to 94.3%.

On January 24, 2019, the Company completed the acquisition of 56.8% of the outstanding common shares and voting rights of S.M.R.E S.p.A ("SMRE"), an Italian company whose shares were traded on the Italian AIM, a provider of innovative integrated powertrain technology and electronics for electric vehicles. Between January 24, 2019 and September 30, 2019 (unaudited), the Company increased its shareholdings of SMRE to 99.8% (see Note 2).

b. New accounting pronouncements not yet effective:

In January 2017, the FASB issued ASU 2017-04, "Intangibles - Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment". ASU 2017-04 was issued to simplify how an entity is required to test goodwill for impairment by eliminating Step 2 from the goodwill impairment test. Step 2 measures a goodwill impairment loss by comparing the implied fair value of a reporting unit's goodwill with the carrying amount of that goodwill. The amendments in ASU 2017-04 are effective for fiscal years, and interim periods within those years, beginning after December 15, 2019. The Company is in the process of evaluating the potential impact of this pronouncement.

#### U.S. dollars in thousands (except share and per share data)

#### NOTE 1:- GENERAL (Cont.)

In June 2016, the FASB issued ASU 2016-13, Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments. ASU 2016-13 amends the impairment model to utilize an expected loss methodology in place of the currently used incurred loss methodology, which will result in a more timely recognition of losses. The Company will adopt Topic 326 effective January 1, 2020. The Company is currently assessing the impact that adopting this new accounting standard will have on its consolidated balance sheets, statements of income and cash flows.

#### c. Recently issued and adopted pronouncements:

In February 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update No. 2016-02 (Topic 842) "Leases". Topic 842 supersedes the lease requirements in Accounting Standards Codification (ASC) Topic 840, "Leases". Under Topic 842, lessees are required to recognize assets and liabilities on the balance sheet for most leases and provide enhanced disclosures. ASU No. 2016-02 is effective for interim and annual reporting periods beginning after December 15, 2018. In July 2018, the FASB issued amendments in ASU 2018-11, which provide a transition election to not restate comparative periods for the effects of applying the new standard. This transition election permits entities to change the date of initial application to the beginning of the earliest comparative period presented, or retrospectively at the beginning of the period of adoption through a cumulative-effect adjustment. The Company has elected to apply the standard retrospectively at the beginning of the period of adoption through a cumulative-effect adjustment. The Company has also elected certain relief options offered in ASU 2016-02 including certain available transitional practical expedients. The Company adopted Topic 842 effective January 1, 2019. The interim consolidated financial statements for the nine months ended September 30, 2019 are presented under the new standard, while the comparative periods are not adjusted and continue to be reported in accordance with the Company's historical accounting policy (See Note 7).

#### d. Basis of Presentation:

The accompanying unaudited interim consolidated interim financial statements have been prepared in accordance with Article 10 of Regulation S-X, "Interim Financial Statements" and the rules and regulations for Form 10-Q of the Securities and Exchange Commission (the "SEC"). Pursuant to those rules and regulations, the Company has condensed or omitted certain information and disclosures in footnotes that it normally includes in its annual consolidated financial statements prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP").

In management's opinion, the Company has made all adjustments (consisting only of normal, recurring adjustments, except as otherwise indicated) necessary to fairly present its condensed consolidated financial position, results of operations, and cash flows. The Company's interim period operating results do not necessarily indicate the results that may be expected for any other interim period or for the full fiscal year.

The significant accounting policies applied in the annual consolidated financial statements of the Company as of December 31, 2018, contained in the Company's Annual Report on Form 10-K filed with the SEC on February 28, 2019, have been applied consistently in these unaudited interim consolidated financial statements, except for the adoption of ASU No. 2016-02, "Leases (Topic 842) (see Note 1c).

#### U.S. dollars in thousands (except share and per share data)

#### NOTE 1:- GENERAL (Cont.)

The Company depends primarily on one contract manufacturer and several limited or single source component suppliers, and is in the process of opening an additional site with this contract manufacturer and its own manufacturing site. Reliance on these vendors makes the Company vulnerable to possible capacity constraints and reduced control over component availability, delivery schedules, manufacturing vields, and costs.

As of September 30, 2019 (unaudited) and December 31, 2018, one and three vendors collectively accounted for 59.2% and 58.8% of the Company's total trade payables, respectively.

e. Accounting for stock-based compensation:

Some of the RSUs granted are subject to certain performance criteria's ("PSUs"): accordingly, compensation expense for PSUs are recognized when it becomes probable that the related performance conditions have been satisfied.

f. Non recurring expenses:

On August 25, 2019, the Company announced the untimely death of Mr. Guy Sella, Founder, who had served as CEO and Chairman of the Board of Directors until shortly before his passing. For the three months ended September 30, 2019, the Company recognized non-recurring expenses in the amount of \$8,305 related to payroll, bonus and employees acceleration of stock-based compensation related to Mr. Sella's passing.

g. Certain prior period amounts have been reclassified to conform to the current period presentation.

#### NOTE 2:- BUSINESS COMBINATION

#### S.M.R.E

On January 24, 2019, the Company completed the acquisition of 56.8% of the outstanding common shares and voting rights of SMRE, a provider of innovative integrated powertrain technology and electronics for electric vehicles for \$73,036, net of cash acquired, out of which \$42,240 was paid in cash and \$34,601 was paid in shares of SolarEdge common stock (the "SMRE Acquisition").

As part of the SMRE Acquisition, the Company issued 334,096 PSUs that are subject to certain performance goals and a vesting period, in the aggregate amount of \$13,444 which will be expensed in the condensed consolidated statements of operation in general and administrative expenses line item (see Note 9).

As of January 24, 2019 (unaudited), the fair value of the 43.2% non-controlling interests in SMRE was estimated to be \$67,733. The fair value of the non-controlling interests was valued based on and at the transaction price.

The primary reason for the SMRE Acquisition was to acquire technology and customer relationships and to expand and diversify the Company's business by entering into the electric vehicles market.

The Company determined that the SMRE Acquisition will be accounted for as a business combination in accordance with ASC 805 "Business Combinations".

#### U.S. dollars in thousands (except share and per share data)

#### NOTE 2:- BUSINESS COMBINATION (Cont.)

During the period from the SMRE Acquisition through September 30, 2019 (unaudited), the Company purchased additional common shares of SMRE in the open market and through a tender offer in a total amount of \$66,562. As of September 30, 2019 (unaudited), the Company holds 99.8% of the outstanding common shares and voting rights of SMRE and such company's shares are delisted from the Italian Alternative Investment Market ("AIM").

The amounts of revenue and net loss of SMRE included in the Company's condensed consolidated statements of income for the three and nine months ended September 30, 2019 (unaudited):

	m	Three onths nded		e months ended	
	September		r 30, 2019		
		(Unau	dited)		
Revenue	\$	4,235	\$	12,485	
Net loss	\$	4,136	\$	11,403	

The following table summarizes the preliminary estimated purchase price allocation of the business combination completed during the nine months ended September 30, 2019 (unaudited):

Components of Purchase Price:	
Cash	\$ 42,240
Less cash acquired	(3,805)
Common stock	34,601
Total purchase price	\$ 73,036
Allocation of Purchase Price:	
Total net identifiable assets	\$ 7,947
Total identifiable intangible assets, net of deferred tax liabilities and Goodwill (1)	132,822
Non-controlling interest	\$ (67,733)
Total purchase price allocation (2)	\$ 73,036

- (1) The intangible assets consist primarily of technology, trade name and customer relationships.
- (2) The Company expects to complete the preliminary estimated purchase price allocation during the measurement period of one year from January 24, 2019. Fair values that are still under review include, among others, values assigned to identifiable intangible assets, goodwill, deferred income taxes and contingent liabilities.

During the three months ended September 30, 2019 (unaudited), there were no acquisition-related costs. During the nine months ended September 30, 2019 (unaudited), the Company recognized acquisition-related costs of \$604.

The purchase price allocation for Kokam business combination completed during the year ended December 31, 2018 is still preliminary as of September 30, 2019 (unaudited).

As of September 30, 2019, the Gamatronic Acquisition purchase price allocation is final.

The following table represents the pro-forma (unaudited) condensed consolidated statements of income as if all acquisitions completed during the year ended December 31, 2018 and the nine months ended September 30, 2019 (unaudited), had been included in the condensed consolidated statements of income of the Company for the three and nine months ended September 30, 2019 (unaudited) and 2018 (unaudited):

#### U.S. dollars in thousands (except share and per share data)

#### NOTE 2:- BUSINESS COMBINATION (Cont.)

		Three mor Septem				iths ended iber 30,		
	_	2019		2018	2019		2018	
		(Unaudited)		(Unau	(Unaudited)			
Revenue	\$	410,556	\$	254,433	\$ 1,008,509	\$	734,758	
Net income	\$	41,724	\$	39,748	\$ 91,247	\$	95,411	

The pro-forma results have been calculated after applying the Company's accounting policies and adjusting the results of all acquisitions to reflect the additional depreciation and amortization that would have been charged assuming the fair value adjustments to property, plant and equipment and intangible assets had been applied since the acquisitions date, together with the consequential tax effects.

The pro-forma results are based on estimates and assumptions, which the Company believes are reasonable. The pro-forma results are not the results that would have been realized had the acquisitions actually occurred on January 1, 2018 and 2019, and are not necessarily indicative of the Company's condensed consolidated statements of income in future periods.

#### NOTE 3:- INTANGIBLE ASSETS AND GOODWILL

Acquired intangible assets and goodwill consisted of the following:

	As of September 30, 2019 (Unaudited)		As of December 31, 2018	
Intangible assets with finite lived:				
mangiote about with time fred.				
Current technology	\$	28,775	\$	30,821
Customer relationships		3,640		3,857
Trade names		3,456		3,721
Patents		1,400		1,400
Gross intangible assets		37,271		39,799
Less - accumulated amortization		(4,538)		(1,295)
Total intangible assets, net		32,733		38,504
Goodwill:				
		24054		24.445
Goodwill from business combinations		34,874		34,445
Foreign currency translation		(2,282)		429
Goodwill		22 502		24.074
Goodwiii		32,592		34,874
Intangible assets with finite lived, net and goodwill resulted from SMRE Acquisition		135,470		
mangiore assers with finite rived, her and goodwin resulted from SMRE Acquisition		155,470		-
Total Intangible assets with finite lived, net and goodwill	\$	200,795	\$	73,378
Total Intangible assets with limite fived, fiet and goodwin	Ψ	200,733	Ψ	75,570

#### U.S. dollars in thousands (except share and per share data)

#### NOTE 3:- INTANGIBLE ASSETS AND GOODWILL (Cont.)

Amortization expenses for the three months ended September 30, 2019 (unaudited) and 2018 (unaudited) were \$2,619 and \$332, respectively.

Amortization expenses for the nine months ended September 30, 2019 (unaudited) and 2018 (unaudited) were \$7,514 and \$404, respectively.

The reported amount of net acquisition-related intangible assets and goodwill can fluctuate due to the impact of changes in foreign currency exchange rates on intangible assets and goodwill not denominated in U.S. dollars.

Acquired finite-lived intangible assets are amortized on a straight-line basis or accelerated method over the estimated useful lives of the assets. The Company will amortize its finite-lived intangible assets over a period of 2-13 years.

#### NOTE 4:- INVENTORIES

	Sept	September 30, 2019 (Unaudited)		cember 31, 2018
	(Ur			
Raw materials	\$	65,495	\$	39,380
Work in process		22,549		18,115
Finished goods		46,239		84,024
	\$	134,283	\$	141,519

#### NOTE 5:- WARRANTY OBLIGATIONS

Changes in the Company's product warranty obligations for the nine months ended September 30, 2019 (unaudited) and 2018 (unaudited) were as follows:

	Niı	Nine months ended September 30,			
		2019	2018		
	_	(Unaudited)			
Balance, at beginning of period	\$	121,826	\$	78,811	
Additions and adjustments to cost of revenues		79,791		47,819	
Usage and current warranty expenses		(30,263)		(18,911)	
Balance at end of period		171,354		107,719	
Less current portion		(45,887)		(21,660)	
Long term portion	\$	125,467	\$	86,059	

#### U.S. dollars in thousands (except share and per share data)

#### NOTE 6:- FAIR VALUE MEASUREMENTS

In accordance with ASC 820, the Company measures its cash equivalents, foreign currency derivative contracts, and marketable securities, at fair value using the market approach valuation technique. Cash equivalents and marketable securities are classified within Level 1 or Level 2. This is because these assets are valued using quoted market prices or alternative pricing sources and models utilizing market observable inputs. Earn-out provision is classified within the Level 3 value hierarchy, as the valuation is based on unobservable inputs which are supported by little or no market activity.

The following table sets forth the Company's assets that were measured at fair value as of September 30, 2019 (unaudited) and December 31, 2018, by level within the fair value hierarchy:

		Fai	ir value mea	surem	rements as of		
Description Fair V	Fair Value Hierarchy	Sept	tember 30, 2019	Dec	cember 31, 2018		
		(Uı	naudited)				
Measured at fair value on a recurring basis:							
Assets:							
Cash equivalents:							
Money market mutual funds	Level 1	\$	18,004	\$	1,767		
Short-term marketable securities:							
Corporate bonds	Level 2		85,343		110,385		
Governmental bonds	Level 2		-		8,295		
Long-term marketable securities:							
Corporate bonds	Level 2		91,477		74,256		
Governmental bonds	Level 2		1,394		-		
Liabilities							
Short-term Earn-out provision	Level 3		(348)		-		
Long-term Earn-out provision	Level 3	\$	(523)	\$	(332)		

#### NOTE 7:- LEASES

The Company leases offices, plants and vehicles under operating and finance leases. For leases with terms greater than 12 months, the Company records the related asset and liability at the present value of lease payments according to their term. Several of the Company's leases include renewal options and some have termination options that are factored into the Company's determination of the lease payments when appropriate. The Company estimates the incremental borrowing rate in order to discount the lease payments based on the information available at the lease commencement date.

## U.S. dollars in thousands (except share and per share data)

## NOTE 7:- LEASES (cont.)

The following table summarizes the Company's lease-related assets and liabilities recorded on the condensed consolidated balance sheet:

	Classification on the condensed consolidated Balance Sheet		As of ember 30, 2019
		(Ur	naudited)
Assets			
Operating lease assets, net of lease incentive obligation	Operating lease right-of-use assets	\$	34,601
Finance lease assets	Property, plant and equipment, net		1,471
Total lease assets		\$	36,072
Liabilities			
Operating and finance leases short term	Accrued expenses and other current liabilities	\$	9,451
Operating leases long term	Operating lease liabilities		29,117
Finance leases long term	Other non-current liabilities		874
Total lease liabilities		\$	39,442
Weighted average remaining lease term in years			
Operating leases			4.71
Finance leases			7.51
Weighted average annual discount rate			
Operating leases			1.45%
Finance leases			2.85%

The following table presents certain information related to the lease costs for operating and finance leases:

m	onths	Nine montl ended	
<u> </u>	September 30, 2019		
	(Unau	dited)	
•			
\$	20	\$	73
	12		43
	2,517		7,132
\$	2,549	\$	7,248
	m e	\$ 20 12 2,517	months Nine ended e e September 30, 20 (Unaudited)  \$ 20 \$ 12

## U.S. dollars in thousands (except share and per share data)

#### NOTE 7:- LEASES (cont.)

The following table presents supplemental cash flow information related to the lease costs for operating and finance leases:

	e months ended		e months ended
	 September 30, 201		
	 (Unaudited)		
Cash paid for amounts included in measurement of lease liabilities			
Operating cash flows for operating and finance leases	\$ 2,560	\$	7,175
Financing cash flows for finance leases	\$ 1,248	\$	1,248

The following table reconciles the undiscounted cash flows for each of the first five years and total of the remaining years of the operating and finance lease liabilities recorded on the condensed consolidated balance sheets (unaudited):

	-	erating Lease	Finance Leases	
	_		_	
2019	\$	2,735	\$ 22	
2020		9,691	88	
2021		8,384	88	
2022		7,528	88	
2023		6,517	88	
Thereafter		5,410	955	
Total lease payments		40,265	1,329	
Less: amount of lease payments representing interest		(1,774)	(378)	
		_		
Present value of future lease payments		38,491	951	
Less: current obligations under leases		(9,374)	(77)	
Long-term lease obligations	\$	29,117	\$ 874	

#### NOTE 8:- COMMITMENTS AND CONTINGENT LIABILITIES

#### a. Guarantees:

As of September 30, 2019 (unaudited), contingent liabilities exist regarding guarantees in the amount of \$2,036, \$57, \$184, \$388 and \$13,353 in respect of office rent lease agreements, customs transactions, credit card limits, capital expenditure and bank loans, respectively.

#### U.S. dollars in thousands (except share and per share data)

## NOTE 8:- COMMITMENTS AND CONTINGENT LIABILITIES (Cont.)

#### b. Contractual purchase obligations:

The Company has contractual obligations to purchase goods and raw materials. These contractual purchase obligations relate to inventories held by contract manufacturers and purchase orders initiated by the contract manufacturers and suppliers, which cannot be cancelled without penalty. The Company utilizes third parties to manufacture its products. In addition, it acquires raw materials or other goods and services, including product components, by issuing to suppliers authorizations to purchase based on its projected demand and manufacturing needs.

As of September 30, 2019 (unaudited), the Company had non-cancellable purchase obligations totaling approximately \$362,968 out of which the Company already recorded a provision for loss in the amount of \$2,231.

As of September 30, 2019 (unaudited), the Company had contractual obligations for capital expenditures totaling approximately \$75,073. These commitments reflect purchases of automated assembly lines and other machinery related to the Company's manufacturing.

#### c. Legal claims:

From time to time, the Company may be involved in various claims and legal proceedings. The Company reviews the status of each matter and assesses its potential financial exposure. If the potential loss from any claim or legal proceeding is considered probable and the amount can be reasonably estimated, the Company accrues a liability for the estimated loss. These accruals are reviewed at least quarterly and adjusted to reflect the impact of negotiations, settlements, rulings, advice of legal counsel and other information and events pertaining to a particular matter.

In May 2019 (unaudited), the Company received notice that Huawei Technologies Co., Ltd., a Chinese entity, has filed three lawsuits in the Guangzhou intellectual property court against the Company's two Chinese subsidiaries and its equipment manufacturer in China. The lawsuits allege infringement of three patents and ask for an injunction of manufacture, use, sale and offer for sale, and damage awards of approximately \$4.3 million. In response to the lawsuits, the Company initiated invalidation proceedings against Huawei's three patents. The Company believes that it has meritorious defenses to the claims asserted and intends to vigorously defend against these lawsuits.

In August 2019, the Company was served with a lawsuit by certain former shareholders of SMRE, against its Italian subsidiary that purchased the shares of SMRE in the tender offer which followed the SMRE Acquisition. The shareholders who tendered their shares are asking for the difference between the amount for which they tendered their shares (6 Euro per share) and 6.7 Euros per share, for awards of approximately \$3 million. The Company believes it has meritorious defenses to the claims asserted and intends to vigorously defend against this lawsuit.

#### U.S. dollars in thousands (except share and per share data)

#### NOTE 9:- STOCK CAPITAL

a. Common Stock:

		Number of shares								
	Auth	orized	Issued and	outstanding						
• -	September 30, 2019 (Unaudited)	December 31, 2018	September 30, 2019 (Unaudited)	December 31, 2018						
Stock of \$0.0001 par value:	<u> </u>		<u> </u>							
Common stock	125,000,000	125,000,000	48,576,288	46,052,802						

#### b. Stock Incentive plans:

The Company's 2007 Global Incentive Plan (the "2007 Plan") was adopted by the board of directors on August 30, 2007. On March 31, 2015, once the Company completed its Initial Public Offering ("IPO"), the 2007 Plan was terminated and no further awards will be granted thereunder. All outstanding awards are continuing to be governed by their existing terms and 379,358 available options for future grant were transferred to the Company's 2015 Global Incentive Plan (the "2015 Plan") and are reserved for future issuances under the 2015 plan.

The 2015 Plan became effective upon the consummation of the IPO. The 2015 Plan provides for the grant of options, RSUs and other stock-based awards to directors, employees, officers, and consultants of the Company and its Subsidiaries. As of September 30, 2019 (unaudited), a total of 10,383,357 shares of common stock were reserved for issuance under the 2015 Plan (the "Share Reserve").

The Share Reserve will automatically increase on January 1st of each year during the term of the 2015 Plan commencing on January 1st of the year following the year in which the 2015 Plan becomes effective in an amount equal to five percent (5%) of the total number of shares of capital stock outstanding on December 31st of the preceding calendar year; provided, however, that our board of directors may determine that there will not be a January 1st increase in the Share Reserve in a given year or that the increase will be less than five percent (5%) of the shares of capital stock outstanding on the preceding December 31st.

The aggregate maximum number of shares of common stock that may be issued on the exercise of incentive stock options is ten million (10,000,000). As of September 30, 2019 (unaudited), an aggregate of 8,686,589 shares of common stock are still available for future grant under the 2015 Plan.

Maightad

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### U.S. dollars in thousands (except share and per share data)

#### NOTE 9:- STOCK CAPITAL (Cont.)

c. Options granted to employees and directors:

A summary of the activity in the share options granted to employees and directors for the nine months ended September 30, 2019 (unaudited) and related information follows:

	Number of Options	Weighted average exercise price	Weighted average remaining contractual term in years	Aggregate intrinsic Value
Outstanding as of December 31, 2018	2,401,893	11.04	6.19	58,323
Granted	267,852	36.15		
Exercised	(377,685)	6.40		
Forfeited and expired	(11,324)	13.84		
Outstanding as of September 30, 2019	2,280,736	14.74	6.07	157,318
Vested and expected to vest as of September 30, 2019	2,253,031	14.61	6.04	155,705
Exercisable as of September 30, 2019	1,910,609	12.21	5.65	136,632

The aggregate intrinsic value represents the total intrinsic value (the difference between the fair value of the Company's common stock as of the last day of each period and the exercise price, multiplied by the number of in-the-money options) that would have been received by the option holders had all option holders exercised their options on the last day of each period. The total intrinsic value of options exercised during the nine months ended September 30, 2019 (unaudited) was \$23,907.

The weighted average grant date fair values of options granted to employees and executive directors during the nine months ended September 30, 2019 (unaudited) was \$19.83.

d. A summary of the activity in the RSUs (excluding PSUs) granted to employees and members of the board of directors for the nine months ended September 30, 2019 (unaudited) is as follows:

		weignted
		average
	Number of RSUs	grant date fair value
Unvested as of December 31, 2018	2,807,232	34.40
Granted	608,112	51.55
Vested	(858,914)	32.12
Forfeited	(225,800)	38.14
Unvested as of September 30, 2019 (unaudited)	2,330,630	39.35

#### U.S. dollars in thousands (except share and per share data)

#### NOTE 9:- STOCK CAPITAL (Cont.)

As part of the SMRE Acquisition (unaudited), the Company granted 334,096 PSUs that are subject to certain performance goals and a vesting period. The PSUs grant date fair value is \$40.24.

During the nine months ended September 30, 2019 (unaudited), the Company recognized expenses in the amount of \$2,521 related to PSU'S vesting that were expensed in the condensed consolidated statement of operations in general and administrative expenses line item.

e. Options and RSUs issued to non-employee consultants:

The Company has granted options and RSUs to purchase common shares to non-employee consultants as of September 2019 (unaudited) as follows:

Issuance Date	Outstanding as of September 30, 2019	Exercise price	Exercisable as of September 30, 2019	Options exercisable through
2014	5,249	\$3.51 - \$5.01	5,137 Oc	ctober 29, 2024
2016	3,084	\$0.00 - \$15.34	- Se	eptember 21, 2026
2017	10,376	\$0.00 - \$13.70	- M	arch 15, 2027
2018	16,012	\$0.00	-	
2019	13,912	\$0.00	-	
	48,633		5,137	

The Company had accounted for its options and RSUs granted to non-employee consultants under the fair value method of ASC 505-50 ("Equity-Based Payments to Non-Employees").

In connection with the grant of stock options and RSUs to non-employee consultants, the Company recorded stock compensation expenses during the nine months ended September 30, 2019 (unaudited) and 2018 (unaudited) in the amount of \$525 and \$1,070, respectively.

#### f. Employee Stock Purchase Plan ("ESPP"):

The Company adopted an Employee Stock Purchase Plan (the "ESPP") effective upon the consummation of the IPO. As of September 30, 2019 (unaudited), a total of 2,199,808 shares were reserved for issuance under this plan. The number of shares of common stock reserved for issuance under the ESPP will increase automatically on January 1st of each year, for ten years, by the lesser of 1% of the total number of shares of the Company's common stock outstanding on December 31st of the preceding calendar year or 487,643 shares. However, the Company's board of directors may reduce the amount of the increase in any particular year at their discretion, including a reduction to zero.

The ESPP is implemented through an offering every six months. According to the ESPP, eligible employees may use up to 10% of their salaries to purchase common stock shares up to an aggregate limit of \$10 per participant for every six months plan. The price of an ordinary share purchased under the ESPP is equal to 85% of the lower of the fair market value of the ordinary share on the subscription date of each offering period or on the purchase date.

As of September 30, 2019 (unaudited), 460,455 common stock shares had been purchased under the ESPP.

#### U.S. dollars in thousands (except share and per share data)

#### NOTE 9:- STOCK CAPITAL (Cont.)

As of September 30, 2019 (unaudited), 1,739,353 common stock shares were available for future issuance under the ESPP.

In accordance with ASC No. 718, the ESPP is compensatory and as such, results in recognition of compensation cost.

g. Stock-based compensation expense for employees and non-employee consultants:

The Company recognized stock-based compensation expenses related to stock options, RSUs and PSUs granted to employees and non-employee consultants and ESPP in the condensed consolidated statement of income for the three and nine months ended September 30, 2019 (unaudited) and 2018 (unaudited), as follows:

	 Three months ended September 30,				ded O,		
	2019	2	2018		2019		2018
	(Unaudited)			(Unaudited)			
Cost of revenues	\$ 1,691	\$	1,127	\$	4,696	\$	3,019
Research and development	4,269		2,988		11,935		7,975
Selling and marketing	2,779		2,250		7,905		6,548
General and administrative	2,628		1,585		7,907		4,385
Non-recurring expenses	 6,242		-		6,242		-
Total stock-based compensation expense	\$ 17,609	\$	7,950	\$	38,685	\$	21,927

As of September 30, 2019 (unaudited), there was a total unrecognized compensation expense of \$103,421 related to non-vested stock-based compensation arrangements. These expenses are expected to be recognized during the period from October 1, 2019 through August 31, 2023.

#### NOTE 10:- BASIC AND DILUTED NET EARNINGS PER SHARE

Basic net earnings per share is computed by dividing the net earnings attributable to SolarEdge Technologies, Inc. by the weighted-average number of shares of common stock outstanding during the period.

Diluted net earnings per share is computed by giving effect to all potential shares of common stock, including stock options, to the extent dilutive, all in accordance with ASC No. 260, "Earnings Per Share."

334,096 and 304,725 shares were excluded from the calculation of diluted net earnings per share due to their anti-dilutive effect for the three and nine months ended September 30, 2019 (unaudited), respectively.

No shares were excluded from the calculation of diluted net earnings per share due to their anti-dilutive effect for the three and nine months ended September 30, 2018 (unaudited).

## U.S. dollars in thousands (except share and per share data)

## NOTE 10:- BASIC AND DILUTED NET EARNINGS PER SHARE (Cont.)

The following table presents the computation of basic and diluted net earnings per share attributable to SolarEdge Technologies, Inc. for the periods presented (in thousands, except share and per share data):

	Three months ended September 30,				Nine months ended September 30,			
	2019 2018			2019			2018	
	_	(Unau	dita		_	(Unaud		
	_	(Onau	uite	:u)	_	(Ullati	uiu	:u)
Basic EPS:								
Numerator:								
Net income	\$	41,724	\$	45,643	\$	92,612	\$	115,897
Net loss (income) attributable to Non-controlling interests		(97)		-		1,159		-
Net income attributable to SolarEdge Technologies, Inc.	\$	41,627	\$	45,643	\$	93,771	\$	115,897
							_	
Denominator:								
Shares used in computing net earnings per share of common stock,								
basic		48,195,020		45,601,540		47,637,023		45,025,661
Diluted EPS:								
Numerator:								
Net income	\$	41,724	\$	45,643	\$	92,612	\$	115,897
Net loss (income) attributable to Non-controlling interests		(97)		-		1,159		-
Undistributed earnings reallocated to non-vested stockholders		(270)		<u>-</u>		(569)		<u>-</u>
Net income attributable to SolarEdge Technologies, Inc.	\$	41,357	\$	45,643	\$	93,202	\$	115,897
Denominator:								
Shares used in computing net earnings per share of common stock,								
basic		48,195,020		45,601,540		47,637,023		45,025,661
Weighted average effect of dilutive securities:		(22 4 22 2)				(20.4 = 2.5)		
Non-vested PSU'S		(334,096)		-		(304,725)		-
Effect of stock-based awards		3,220,670		2,679,700	_	2,603,340	_	3,065,524
Shares used in computing net earnings per share of common stock,		51,081,594		48,281,240		49,935,638		49 001 10E
diluted	_	31,001,394	_	40,201,240	_	49,935,038	_	48,091,185

## U.S. dollars in thousands (except share and per share data)

#### NOTE 11:- INCOME TAXES

a. Taxes on income are comprised as follows:

	 Three months ended September 30,			Nine month Septemb			
	 2019 2018		2019			2018	
	(Unaudited)		(Unaud		audited)		
	10.110		(10 = 0 1)				4 ==0
Current year taxes	\$ 10,418	\$	(10,524)	\$	29,327	\$	1,773
Deferred tax income net, and others	 (3,148)		(1,771)		(4,922)		(4,789)
Taxes on income (tax benefit)	\$ 7,270	\$	(12,295)	\$	24,405	\$	(3,016)

#### b. Deferred income taxes:

Deferred income taxes reflect the net tax effect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes.

Significant components of the Company's deferred tax liabilities and assets are as follows:

	As of September 30, 2019 (Unaudited)			As of eccember 31, 2018
	ф	20 505	ф	22.600
Total deferred tax assets	<b>3</b>	28,585	\$	22,608
The Late of the Parish	¢	(10.167)	\$	(0.400)
Total deferred tax liabilities	Þ	(19,167)	Þ	(9,408)
Recorded as:				
Deferred tax assets, net	\$	17,180	\$	14,699
Deferred tax liabilities, net		(7,762)		(1,499)
Net deferred tax assets	\$	9,418	\$	13,200

## c. Uncertain tax positions:

	Septe	As of mber 30, 2019	De	As of cember 31, 2018
	(Unaudited)			
Balance at January 1,	\$	8,499	\$	579
Increases related to current year tax positions		1,371		8,499
Decreases related to prior year tax positions		-		(579)
	\$	9,870	\$	8,499

#### U.S. dollars in thousands (except share and per share data)

#### NOTE 12:- CONCENTRATION OF CREDIT RISK AND MAJOR CUSTOMERS

a. For the three month period ended September 30, 2019 (unaudited) and 2018 (unaudited), the Company had two and one major customers that accounted for 32.3% and 15.7% of its condensed consolidated revenues, respectively.

For the nine month period ended September 30, 2019 (unaudited) and 2018 (unaudited), the Company had one major customer that accounted for 17.7% and 17.3% of its condensed consolidated revenues, respectively.

b. As of September 30, 2019 (unaudited) and as of December 31, 2018, one and two customers accounted for approximately 24.5% and 41.3%, respectively, of the Company's net trade receivables.

#### NOTE 13:- SEGMENT INFORMATION

The Company's chief operating decision maker ("CODM") is our acting Chief Executive Officer who makes resource allocation decisions and assesses performance based on financial information presented on a consolidated basis. Accordingly, the Company has determined that it has a single reportable segment - the solar segment.

Total segment assets include corporate assets, such as cash and cash equivalents, marketable securities and tax assets. Total segment assets reconciled to consolidated amounts are as follows:

	2019	As of December 31, 2018
Colo.	(Unaudited)	000 673
Solar Non-Solar	\$ 1,266,831 \$ 124,139	
Adjustments	(53,378)	92,358 (16,558)
Aujusuments	(33,370)	(10,556)
Total assets	\$ 1,337,592	964,472

#### ITEM 2 MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Forward-Looking Statements**

Statements contained in this Form 10-Q or statements incorporated by reference from documents we have filed with the Securities and Exchange Commission may contain forward-looking statements that are based on our management's expectations, estimates, projections, beliefs and assumptions in accordance with information currently available to our management. Forward-looking statements should be read in conjunction with our unaudited condensed consolidated financial statements and related notes included in Part 1, Item 1 of this report. This discussion contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements include information concerning our possible or assumed future results of operations, business strategies, technology developments, new products and services, financing and investment plans, competitive position, industry and regulatory environment, effects of acquisitions, growth opportunities and the effects of competition. Forward-looking statements include statements that are not historical facts and can be identified by terms such as "anticipate," "believe," "could," "seek," "estimate," "expect," "intend," "may," "plan," "potential," "predict," "project," "should," "will," "would" or similar expressions and the negatives of those terms.

Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Given these uncertainties, you should not place undue reliance on forward looking statements. Also, forward-looking statements represent our management's beliefs and assumptions only as of the date of this filing. Important factors that could cause actual results to differ materially from our expectations include:

- future demand for solar energy solutions;
- changes to net metering policies or the reduction, elimination or expiration of government subsidies and economic incentives for on-grid solar energy applications;
- changes in the U.S. trade environment, including the recent imposition of import tariffs;
- federal, state and local regulations governing the electric utility industry with respect to solar energy;
- the retail price of electricity derived from the utility grid or alternative energy sources;
- interest rates and supply of capital in the global financial markets in general and in the solar market specifically;
- competition, including introductions of power optimizer, inverter and solar photovoltaic ("PV") system monitoring products by our competitors;
- · developments in alternative technologies or improvements in distributed solar energy generation;
- historic cyclicality of the solar industry and periodic downturns;
- · defects or performance problems in our products;
- our ability to forecast demand for our products accurately and to match production with demand;
- our dependence on ocean transportation to deliver our products in a cost effective manner;
- our dependence upon a small number of outside contract manufacturers and suppliers;

- · capacity constraints, delivery schedules, manufacturing yields and costs of our contract manufacturers and availability of components;
- · delays, disruptions and quality control problems in manufacturing;
- · shortages, delays, price changes or cessation of operations or production affecting our suppliers of key components;
- business practices and regulatory compliance of our raw material suppliers;
- performance of distributors and large installers in selling our products;
- our customers' financial stability, creditworthiness and debt leverage ratio;
- our ability to retain key personnel and attract additional qualified personnel;
- · our ability to effectively design, launch, market and sell new generations of our products and services;
- our ability to maintain our brand and to protect and defend our intellectual property;
- our ability to retain, and events affecting, our major customers;
- · our ability to manage effectively the growth of our organization and expansion into new markets;
- · our ability to integrate acquired businesses;
- · fluctuations in global currency exchange rates;
- unrest, terrorism or armed conflict in Israel;
- general economic conditions in our domestic and international markets;
- · consolidation in the solar industry among our customers and distributors; and
- the other factors set forth under "Item 1A. Risk Factors" in "Part II-OTHER INFORMATION" section of this report.

Except as required by law, we assume no obligation to update these forward looking statements, or to update the reasons actual results could differ materially from those anticipated in these forward looking statements, even if new information becomes available in the future.

#### Overview

We are a leading provider of intelligent inverter solutions that has changed the way power is harvested and managed in a solar PV system. Our direct current ("DC") optimized inverter system is designed to maximize power generation at the individual PV module level while lowering the cost of energy produced by the solar PV system and providing comprehensive and advanced safety features. Supporting increased PV proliferation, the SolarEdge system consists of power optimizers, inverters, communication and smart energy management solutions, and a cloud-based monitoring platform. SolarEdge's solutions addresses a broad range of solar market segments, from residential solar installations to commercial and small utility-scale solar installations.

In addition, in the past year, we have expanded our product offering, by acquiring the assets of Gamatronic Electronic Industries Ltd. ("Gamatronic"), a supplier of uninterruptable power supplies, also known as UPS products (the "Gamatronic Acquisition"); through the acquisition of Kokam Co., Ltd. ("Kokam"), a world provider of lithium ion batteries (the "Kokam Acquisition"); as well as our entry into the e-mobility market, through the acquisition of

S.M.R.E S.p.A ("SMRE"), an Italian company providing innovative integrated powertrain technology and electronics for electric vehicles (the "SMRE Acquisition").

Our revenues for the three months ended September 30, 2019 and 2018 were \$410.6 million and \$236.6 million, respectively. Gross margin was 33.9% and 33.0% for the three months ended September 30, 2019 and 2018, respectively. Net income was \$41.6 million and \$45.6 million for the three months ended September 30, 2019 and 2018, respectively.

Our revenues for the nine months ended September 30, 2019 and 2018 were \$1,007.4 million and \$673.6 million, respectively. Gross margin was 33.4% and 35.6% for the nine months ended September 30, 2019 and 2018, respectively. Net income was \$93.8 million and \$115.9 million for the nine months ended September 30, 2019 and 2018, respectively.

We are a leader in the global module-level power electronics ("MLPE") market according to HIS Research dated from September 9, 2019 and as of September 30, 2019, we have shipped approximately 45.4 million power optimizers and 1.9 million inverters. Over 1.25 million installations, many of which may include multiple inverters, are currently connected to, and monitored through, our cloud-based monitoring platform. As of September 30, 2019, we have shipped approximately 14.6 GW of our DC optimized inverter systems.

#### **Key Operating Metrics**

In managing our business and assessing financial performance, we supplement the information provided by the financial statements with other operating metrics. These operating metrics are utilized by our management to evaluate our business, measure our performance, identify trends affecting our business and formulate projections. We use metrics relating to shipments (inverters shipped, power optimizers shipped and megawatts shipped) to evaluate our sales performance and to track market acceptance of our products. We use metrics relating to monitoring (systems monitored) to evaluate market acceptance of our products and usage of our solution.

We provide the "megawatts shipped" metric, which is calculated based on nameplate capacity shipped, to show adoption of our system on a nameplate capacity basis. Nameplate capacity shipped is the maximum rated power output capacity of an inverter and corresponds to our financial results in that higher total capacities shipped are generally associated with higher total revenues. However, revenues increase with each additional unit, not necessarily each additional MW of capacity, sold. Accordingly, we also provide the "inverters shipped" and "power optimizers shipped" operating metrics.

	Three Month Septembe		Nine Month Septembe	
	2019	2018	2019	2018
Inverters shipped	187,887	121,836	478,676	335,249
Power optimizers shipped	4,587,380	3,004,264	11,347,001	8,217,332
Megawatts shipped (1)	1,498	1,083	3,977	2,868

<sup>(1)</sup> Calculated based on the aggregate nameplate capacity of inverters shipped during the applicable period. Nameplate capacity is the maximum rated power output capacity of an inverter as specified by the manufacturer.

#### **Results of Operations**

The results of operations presented below should be reviewed in conjunction with the condensed consolidated financial statements and related notes included elsewhere in this report.

The following table sets forth selected consolidated statements of income data for each of the periods indicated.

	September 30,			Nine Month Septemb			
	 2019		2018		2019		2018
	 (in tho	usand	ls)		(in tho	usand	s)
Revenues	\$ 410,556	\$	236,578	\$	1,007,437	\$	673,567
Cost of revenues	271,247		158,596		671,348		434,042
Gross profit	139,309		77,982		336,089		239,525
Operating expenses:	 						
Research and development	30,747		20,109		86,451		57,535
Sales and marketing	22,026		16,938		64,325		49,097
General and administrative	12,214		6,898		37,590		17,427
Non-recurring expenses	 8,305		_		8,305		
Total operating expenses	 73,292		43,945		196,671		124,059
Operating income	 66,017		34,037		139,418		115,466
Financial expenses, net	17,023		689		22,401		2,585
Income before taxes on income	 48,994		33,348		117,017		112,881
Taxes on income (tax benefit)	7,270		(12,295)		24,405		(3,016)
Net income	\$ 41,724	\$	45,643	\$	92,612	\$	115,897
Net loss (gain) attributable to non-controlling interests	(97)		-		1,159		-
Net income attributable to SolarEdge Technologies, Inc.	\$ 41,627	\$	45,643	\$	93,771	\$	115,897

Three Months Ended

Nine Months Ended

#### Comparison of the Three Months Ended September 30, 2019 and 2018

Revenues

	 Three Months Ended September 30,				Three Months Ended September 30, 2018 to 2019		
	 2019		2018		Change		
	(in thousands)						
Revenues	\$ 410,556	\$	236,578	\$	173,978	73.5%	

Revenues increased by \$174.0 million, or 73.5%, for the three months ended September 30, 2019, as compared to the three months ended September 30, 2018, primarily due to (i) an increase in the number of inverters and power optimizers sold, with significant growth in revenues coming from Europe, the United States ("U.S.") and Israel; and (ii) revenues from the new businesses we acquired over the past year, which include sales of UPS units, batteries, storage systems, and products sold by SMRE, in the aggregate amount of \$22.8 million in the three months ended September 30, 2019, compared to \$2.7 million in the three months ended September 30, 2018. Revenues from outside of the U.S. comprised 51.8% of our revenues in the three months ended September 30, 2019 as compared to 49.4% in the three months ended September 30, 2018.

The number of power optimizers sold increased by approximately 1.6 million units, or 52.8%, from approximately 3.0 million units in the three months ended September 30, 2018 to approximately 4.6 million units in the three months ended September 30, 2019. The number of inverters sold increased by approximately 63,300 units, or 51.2%, from approximately 123,700 units in the three months ended September 30, 2018 to approximately 187,000 units in the three months ended September 30, 2019. In addition, we increased prices in the U.S. in the three months ended September 30, 2019 compared to the three months ended September 30, 2018, in order to offset the impact of the increase in tariffs on goods made in China that became effective June 1, 2019. This increase in selling prices was partially offset by the devaluation of the Euro and the Australian Dollar compared to the U.S. Dollar, negatively impacting our U.S. Dollar denominated average selling price ("ASP"). Overall, and primarily due to the factors

detailed above, ASP per watt increased by 21.1% in the three months ended September 30, 2019 as compared to the three months ended September 30, 2018.

Cost of Revenues and Gross Profit

	Three Months Ended September 30,			Three Months Ended September 30, 2018 to 2019				
	2019		2018		Change			
	(in thousands)							
\$	271,247	\$	158,596	\$	112,651	71.0%		
\$	139,309	\$	77,982	\$	61,327	78.6%		

Cost of revenues increased by \$112.7 million, or 71.0%, in the three months ended September 30, 2019, as compared to the three months ended September 30, 2018, primarily due to: increased volume of products sold which is reflected in the XX% growth in revenues in the three months ended September 30, 2019, as compared to the three months ended September 30, 2018:

- increased customs tariffs, shipment and logistics costs of \$26.7 million attributed to the change in tariffs rate on Chinese made products imported to the U.S. from 10% to 25% as well as increased air shipments resulting from increased demands which required us to expedite shipments for timely delivery;
- increased warranty expenses and warranty accruals of \$13.3 million associated primarily with the rapid increase of products in our install base;
- inclusion of variable costs related to the manufacturing of Kokam and SMRE products in the aggregate amount of \$10.7 million, which were not included in the cost of goods sold for the three months ended September 30, 2019, as those businesses were acquired after September 2018;
- increased personnel-related costs of \$5.0 million connected to the expansion of our operations and support headcount which is growing in parallel to our growing install base worldwide and in connection with entering the battery and integrated powertrain technology businesses; and;
- increased amortization of intangible assets and cost of product adjustment of \$2.1million related to the Gamatronic Acquisition, the Kokam Acquisition and the SMRE Acquisition;

Gross profit as a percentage of revenue increased from 33.0%, in the three months ended September 30, 2018, to 33.9% in the three months ended September 30, 2019, primarily due to:

- increased profit on the units sold due to a combination of stable average selling prices and cost reductions achieved in manufacturing these products;
- general economies of scale in our personnel-related costs and other costs associated with our support and operations departments;
- · decreased support costs related to our warranty obligations;
- · higher gross profit related to the acquired businesses;

These were partially offset by:

- increased shipment and logistics costs resulting from our expedited growth, new customs tariff rules in the U.S. and increase in air shipments;
- · increased selling prices in the U.S. offset by increased tariff expenses presented in cost of goods sold;
- increased warranty accruals due to the increase in our install base; and
- · amortization of intangible assets and cost of product adjustment related to the Kokam Acquisition and the SMRE Acquisition.

	Three Moi Septem	 		Three Months En September 30 2018 to 2019	),
	2019	2018		Change	
		(in thou	ısands	)	
\$	30,747	\$ 20,109	\$	10,638	52.9%

Research and development costs increased by \$10.6 million, or 52.9%, in the three months ended September 30, 2019, as compared to the three months ended September 30, 2018, primarily due to:

- an increase in personnel-related costs of \$8.3 million resulting from an increase in our research and development headcount as well as salary expenses associated with employee equity-based compensation. The increase in headcount reflects the inclusion of personnel costs from acquired businesses as well as our continuing investment in enhancements of existing products as well as research and development expenses associated with bringing new products to the market;
- increased expenses related to consultants and sub-contractors in an amount of \$1.1 million;
- increased expenses related to material consumption costs in an amount of \$0.6 million;
- increased depreciation expenses related to lab equipment in an amount of \$0.4 million; and
- · increased expenses related to other overhead cost and other expenses in an amount of \$0.2 million.

Sales and Marketing

						Three Months En	ded
		Three Months Ended September 30,		September 30, 2018 to 2019			
	2019	)		2018		Change	
				(in thou	ısanc	ls)	
nd marketing	\$ 2	22,026	\$	16,938	\$	5,088	30.0%

Sales and marketing expenses increased by \$5.1 million, or 30.0%, in the three months ended September 30, 2019, as compared to the three months ended September 30, 2018, primarily due to:

- an increase in personnel-related costs of \$4.4 million as a result of the inclusion of personnel costs from acquired businesses and an increase in headcount supporting our growth in the U.S., Europe and Asia, as well as salary expenses associated with employee equity-based compensation;
- expenses related to amortizations of intangible assets that increased by \$0.4 million;
- expenses related to other overhead costs and travel that increased by \$0.3 million; and
- expenses related to external consultants and sub-contractors and depreciation expenses that increased by \$0.3 million.

These were partially offset by expenses related to marketing activities that decreased by \$0.3 million;

General and Administrative

					Three Months Ei	1ded	
	Three Mor	iths E	Inded		September 30	,	
	Septem	ber 3	0,		2018 to 2019		
	2019		2018		Change		
·			(in thou	usand	s)		
¢	12,214	¢	6,898	¢	5,316	77.1%	

General and administrative expenses increased by \$5.3 million, or 77.1%, in the three months ended September 30, 2019, as compared to the three months ended September 30, 2018, primarily due to:

• an increase in personnel-related costs of \$3.1 million related to: (i) increased headcount resulting from the acquisitions of Gamatronic, Kokam and SMRE and the expansions of our legal, finance, human resources and information technology departments, and (ii) increased expenses related to equity-based compensation and changes in management compensation;

- an increase of \$1.3 million in external consultants and sub-contractors expenses, mainly due to legal proceedings and various patent protection matters in which we are involved;
- expenses related to other overhead costs, depreciation, public company related expenses and travel expenses, all of which increased by \$0.8 million; and
- an increase in costs related to doubtful debts of \$0.1 million.

Non-Recurring expenses

	 Three Months Ended September 30,			Three Months I September 3 2018 to 201	30,	
	 2019	2018		Change		
		(in thous	sands)			
Non-Recurring expenses	\$ 8,305	-	\$	8,305	N/A	

On August 25, 2019, we announced the untimely death of our Mr. Guy Sella, Founder, who had served as CEO and Chairman of the Board of Directors until shortly before his passing. For the three months ended September 30, 2019, we recognized non-recurring expenses in the amount of \$8.3 million related to payroll, bonus and employees' equity-based compensation acceleration related to Mr. Sella's passing.

Financial expenses, net

					Three Months 1	E <b>nded</b>	
	Three Months Ended		September 30, 2018 to 2019				
	 September 30,						
	 2019		2018		Change		
			(in tho	usand	isands)		
Financial expenses, net	\$ 17,023	\$	689	\$	16,334	2,370.7%	

Financial expenses increased by \$16.3 million, or 2,371% in the three months ended September 30, 2019, as compared to three months ended September 30, 2018.

The increase in financial expenses is primarily attributed to:

- an increase of \$14.5 million in foreign exchange expenses between the Euro, the New Israeli Shekel, the Australian Dollar and the South Korean Won against the U.S. Dollar;
- an increase of \$0.8 million in foreign exchange fluctuations of lease agreements' liabilities as part of the adoption of Accounting Standards Update No. 2016-02, (Topic 842) "Leases";
- an increase of \$0.3 million in interest expenses, mainly related to advance payments received for performance obligations that extend for a period
  greater than one year, as part of the adoption of Accounting Standards Codification 606, Revenue from Contracts with Customers (ASC 606);
- an increase of \$0.3 million in bank charges and other financial expenses.
- a decrease of \$0.2 million in interest income and accretion (amortization) of discount (premium) on marketable securities.
- · an increase of \$0.2 million in interest expenses related to bank loans which were acquired as part of Kokam acquisition and SMRE acquisition;

					Tillee Molitils E	naea
	Three Mon	ths E	nded		September 30	0,
	Septem	ber 30	),		2018 to 2019	)
	2019		2018		Change	
			(in thou	sands)		
Taxes on income (Tax benefit)	\$ 7,270	\$	(12,295)	\$	19,565	N/A

Three Months Ended

Taxes on income were \$7.3 million in the three months ended September 30, 2019, as compared to tax benefits of 12.3 for the three months ended September 30, 2018, primarily due to:

- tax expenses incurred in the U.S. of \$1.1 million in the three months ended September 30, 2019, compared to tax benefit of \$13.7 million in the three months ended September 30, 2018, related to a one time change in our estimate with respect to the one-time transition tax on the mandatory deemed repatriation of cumulative foreign earnings and assessment of the Global Intangible Low Taxed Income ("GILTI") inclusion;
- an increase of \$6.0 million in current tax expenses in Israel, mainly attributed to the expiration of the two year tax exemption in Israel which ended on December 31, 2018; and
- an increase of \$0.3 million in current and prior year tax expenses in other jurisdictions.

The increase in these expenses was offset by:

- an increase of \$0.6 million deferred tax assets (presented as tax benefit) in Israel and the U.S; and
- an increase of \$0.6 million in deferred tax assets, net (presented as tax benefit) in other jurisdictions, mainly related to deferred tax assets as a result of the Kokam and SMRE acquisitions.

Net Income

					Three Months En	ıded
	Three Mor	ths E	Ended	September 30,		,
	Septem	ber 3	0,		2018 to 2019	
	 2019		2018		Change	
			(in tho	ısand	s)	<u> </u>
Net income	\$ 41,724	\$	45,643	\$	(3,919)	(8.6)%

As a result of the factors discussed above, net income decreased by \$3.9 million, or 8.6%, in the three months ended September 30, 2019, as compared to the three months ended September 30, 2018.

# Comparison of the Nine Months Ended September 30, 2019 and 2018

Revenues

					Nine Months Er	ıded
	Nine Mon	ths Eı	ıded		September 30	0,
	Septem	iber 3	0,		2018 to 2019	)
	2019		2018		Change	
			(in thou	ısands	s)	
\$	1,007,437	\$	673,567	\$	333,870	49.6%

Revenues increased by \$333.9 million, or 49.6%, for the nine months ended September 30, 2019, as compared to the nine months ended September 30, 2018, primarily due to (i) an increase in the number of systems sold with significant growth in revenues coming from the U.S., Europe, Australia, Israel and Brazil; and (ii) revenues from the new businesses we acquired, which includes sales of UPS units, batteries, storage systems, and

products sold by SMRE, in the aggregate amount of \$59.9 million in the nine months ended September 30, 2019, compared to \$2.7 million in the nine months ended September 30, 2018. Non-U.S. revenues comprised 56.2% of our revenues for the nine months ended September 30, 2019, as compared to 47% for the nine months ended September 30, 2018.

The number of power optimizers sold increased by approximately 3.0 million units, or 36.6%, from approximately 8.2 million units in the nine months ended September 30, 2018, to approximately 11.2 million units in the nine months ended September 30, 2019. The number of inverters sold increased by approximately 143,200 units, or 42.7%, from approximately 335,200 units in the nine months ended September 30, 2018 to approximately 478,400 units in the nine months ended September 30, 2019. In addition, we increased prices in the U.S. in the nine months ended September 30, 2019 compared to the nine months ended September 30, 2018, in order to offset the impact of the increase in tariffs on goods made in China that became effective June 1, 2019. This increase in selling prices was partially offset by the devaluation of the Euro and the Australian Dollar compared to the U.S. Dollar, negatively impacting our U.S. Dollar denominated average selling price ("ASP"). Overall, and primarily due to the factors detailed above, our ASP per watt for units shipped increased by \$0.006, or 2.6%, in the nine months ended September 30, 2019 as compared to the nine months ended September 30, 2018.

Cost of Revenues and Gross Profit

	 	Nine Months Ended September 30,			Nine Months End September 30, 2018 to 2019	
	 2019		2018		Change	
			(in tho	usan	ds)	
of revenues	\$ 671,348	\$	434,042	\$	237,306	54.7%
ss profit	\$ 336,089	\$	239,525	\$	96,564	40.3%

Cost of revenues increased by \$237.3 million, or 54.7%, in the nine months ended September 30, 2019, as compared to the nine months ended September 30, 2018, primarily due to:

- an increase in the volume of products sold;
- an increase in customs tariffs, shipment and logistics costs of \$35.6 million attributed to the change in tariffs rate on Chinese made products imported to the U.S. from 10% to 25% as well as an increase in air shipments due to increased product demand which required us to increase manufacturing capacity and expedite shipments for timely delivery;
- an increase in warranty expenses and warranty accruals of \$32.1 million associated primarily with the rapid increase of products in our install base:
- inclusion of variable costs related to the assembly of UPS products and the manufacturing of Kokam and SMRE products in the aggregate amount of \$37.8 million in the nine months ended September 30, 2019, compared to \$2.5 million for the nine months ended September 30, 2018 as Kokam and SMRE were acquired after September 2018;
- increased personnel-related costs of \$14.5 million related to the expansion of our operations and support headcount which is growing in parallel to our growing install base worldwide and in connection with entering the UPS, battery and integrated powertrain technology businesses; and
- increased of amortization of intangible assets and cost of product adjustment of \$6.2 million related to the Gamatronic Acquisition, the Kokam Acquisition and the SMRE Acquisition.

Gross profit as a percentage of revenue decreased from 35.6% in the nine months ended September 30, 2018, to 33.4% in the nine months ended September 30, 2019, primarily due to:

· increased shipment and logistics costs resulted from our expedited growth, new customs tariff rules in the U.S. and increase in air shipments;

- increases in selling prices in the U.S. to offset the increased tariff expenses presented in cost of goods sold and increases in cost of good sold, as a result of which gross profit as a percentage of revenue declined;
- lower gross profit from our UPS, battery business and SMRE products and underutilization of production facilities;
- increased warranty accruals due to the increase in our install base; and
- amortization of intangible assets and cost of product adjustment related to the Gamatronic Acquisition, the Kokam Acquisition and the SMRE Acquisition.

# These were partially offset by:

- general economies of scale in our personnel-related costs and other costs associated with our support and operations departments;
- increased profit on the units sold due to a combination of stable average selling prices and cost reductions achieved in manufacturing these products; and
- decreased actual support costs related to our warranty obligations.

# Research and Development

					Nine Months En	ded
	Nine Months Ended		September 30,		),	
	Septem	iber :	30,		2018 to 2019	
	2019		2018		Change	
			(in tho	ısand	s)	
Research and development	\$ 86,451	\$	57,535	\$	28,916	50.3%

Research and development increased by \$28.9 million, or 50.3%, in the nine months ended September 30, 2019, as compared to the nine months ended September 30, 2018, primarily due to:

- increased personnel-related costs of \$22.2 million resulting from an increase in our research and development headcount as well as salary
  expenses associated with employee equity compensation. The increase in headcount reflects the inclusion of personnel costs from acquired
  businesses in addition to our continuing investment in enhancements of existing products and research and development expenses associated with
  bringing new products to the market;
- increased expenses related to consultants and sub-contractors in an amount of \$3.3 million.
- increased expenses related to materials consumption in an amount of \$1.6 million; and
- · increased depreciation expenses related to lab equipment in an amount of \$1.1 million; and
- · increased expenses related to other directly related overhead costs and other costs in an amount of \$0.7 million;

#### Sales and Marketing

otember 30,
10 0010
18 to 2019
Change
28 31.0%

Sales and marketing expenses increased by \$15.2 million, or 31.0%, in the nine months ended September 30, 2019, as compared to the nine months ended September 30, 2018, primarily due to:

• increased personnel-related costs of \$11.4 million as a result of the inclusion of personnel costs from acquired businesses as well as from an increase in headcount supporting our growth in the U.S., Europe and Asia, as well as salary expenses associated with employee equity compensation;

- increased expenses related to amortization and depreciation expenses in an amount of \$1.5 million;
- · increased expenses related to other overhead costs and travel expenses in an amount of \$1.3 million;
- increased expenses related to marketing activity in an amount of \$0.5 million; and
- increased expenses related to external consultants and sub-contractor, material consumption costs and other expenses in an amount of \$0.5 million.

General and Administrative

					Nine Months E	nded
	Nine Months Ended		September 30,		0,	
	Septem	ber 3	30,		2018 to 201	9
	2019		2018		Change	
			(in tho	ısand	ls)	
General and administrative	\$ 37,590	\$	17,427	\$	20,163	115.7%

General and administrative expenses increased by \$20.2 million, or 115.7%, in the nine months ended September 30, 2019 as compared to the nine months ended September 30, 2018, primarily due to:

- an increase in personnel costs of \$11.7 million related to (i) increased headcount resulting from the acquisitions of Gamatronic, Kokam and SMRE and the expansions of our legal, finance, human resources and information technology departmentsy; and (ii) increased expenses related to equity-based compensation and changes in management compensation;
- increased expenses related to consultants and sub-contractors in an amount of \$5.6 million due to legal proceedings in which we are involved and other legal expenses in relation to SMRE Acquisition costs;
- increased expenses related to other overhead costs, other expenses and travel costs in an amount of \$1.3 million;
- · increased expenses related to doubtful debt in an amount of \$0.8 million; and
- increased expenses related to depreciation expenses and public company related expenses in an amount of \$0.8 million.

Non-Recurring expenses

		Nine Month		Nine Months Ended September 30, 2018 to 2019				
	_	2019 2018		Change				
		(in thousands)						
Non-Recurring expenses	\$	8,305	-	\$	8,305	N/A		

For the nine month ended September 30, 2019, we recognized non-recurring expenses in the amount of \$8.3 million related to payroll, bonus and employees equity-based compensation acceleration related to the untimely passing of Mr. Guy Sella.

	Nine Months Ended September 30,				Nine Months Ended September 30, 2018 to 2019		
2019	2019 2018		Change				
			(In thou	sands)			
\$ 22	2,401	\$	2,585	\$	19,816	766.6%	

Financial expenses increased by \$19.8 million, or 766.6%, in the nine months ended September 30, 2019 as compared to the nine months ended September 30, 2018, primarily due to:

- an increase of \$14.9 million in foreign exchange fluctuations, mainly between the Euro, the New Israeli Shekel, the Australian Dollar and the South Korean Won against the U.S. Dollar;
- an increase of \$2.3 million in foreign exchange fluctuations of lease agreements' liabilities as part of the adoption of Accounting Standards Update No. 2016-02, (Topic 842) "Leases";
- an increase of \$1.4 million in interest expenses related to advance payments received for performance obligations that extend for a period greater than one year, as part of the adoption of ASC 606;
- an increase of \$0.6 million in other financial expenses and bank charges;
- · a decrease of \$0.6 million in finance income related to hedging transactions; and
- an increase of \$0.2 million in interest expenses related to bank loans which were acquired as part of Kokam acquisition and SMRE acquisition;

The increase in these expenses was partially offset by an increase of \$0.2 million in interest income and accretion (amortization) of discount (premium) on marketable securities.

Taxes on Income (Tax Benefit)

				Nine Months En	ıded	
	Nine Months Ended September 30,			September 30, 2018 to 2019		
	2019		2018	Change		
			(In thousands)			
Tax on Income (Tax benefit)	\$ 24,405	\$	(3,016) \$	27,421	N/A	

Tax expenses were \$24.4 million in the nine months ended September 30, 2019, as compared to tax benefit of \$3.0 million in the nine months ended September 30, 2018, primarily due to:

- tax expenses incurred in the U.S. of \$7.8 million in the nine months ended September 30, 2019, compared to a tax benefit of \$7.5 million in the
  nine months ended September 30, 2018. The tax benefit in the nine months ended September 30, 2018, related to a one-time change in our
  estimates with respect to the one-time transition tax on the mandatory deemed repatriation of cumulative foreign earnings and assessment of the
  GILTI inclusion;
- an increase of \$11.2 million in current tax expenses in Israel, mainly attributed to the termination of the two year tax exemption in Israel which ended on December 31, 2018;
- an increase of \$1.1 million in current and prior year tax expenses in other jurisdictions; and
- a decrease of \$2.3 million deferred tax assets in Israel and the U.S.

The increase in these expenses was offset by:

• an increase of \$2.5 million in deferred tax assets, net (presented as tax benefit) in other jurisdictions, mainly related to deferred tax assets as a result of the Kokam and SMRE acquisitions; and

**Nine Months Ended** 

As a result of the factors discussed above, net income decreased by \$23.3 million, or 20.1% in the nine months ended September 30, 2019, as compared to the nine months ended September 30, 2018.

#### **Liquidity and Capital Resources**

The following table shows our cash flow from operating activities, investing activities and financing activities for the stated periods:

	 Three Months Ended September 30,		Nine Months Ended September 30,				
	2019		2018		2019		2018
	 (In thousands)						
Net cash provided by operating activities	\$ 68,700	\$	34,335	\$	175,934	\$	142,205
Net cash used in investing activities	(6,176)		(56,634)		(58,397)		(121,116)
Net cash provided by (used in) financing activities	(922)		324		(68,307)		7,915
Increase (decrease) in cash, cash equivalents and restricted cash	\$ 61,602	\$	(21,975)	\$	49,230	\$	29,004

As of September 30, 2019, our cash and cash equivalents were \$247.3 million. This amount does not include \$178.2 million invested in available-for-sale marketable securities and \$7.4 million invested in short-term bank deposits and restricted bank deposits. We believe that cash provided by operating activities as well as our cash and cash equivalents will be sufficient to meet our anticipated cash needs for at least the next 12 months.

# **Operating Activities**

For the nine months ended September 30, 2019, cash provided by operating activities was \$175.9 million, derived mainly from a net income of \$92.6 million that included \$54.5 million of non-cash expenses, an increase of \$49.6 million in warranty obligations, \$39.6 million in accrued expenses and other accounts payable, \$21.3 million in trade payables, \$19.5 million of deferred revenues, \$15.3 million in accruals for employees, \$2.1 in operating lease liabilities and \$15.8 million decrease in inventories, which were offset by an increase of \$114.6 million in trade receivables, net, and \$19.8 million in prepaid expenses and other receivables.

For the nine months ended September 30, 2018, cash provided by operating activities was \$142.2 million, derived mainly from a net income of \$115.9 million that included \$26.8 million of non-cash expenses, an increase of \$28.8 million in warranty obligations, \$21.6 million of deferred revenues, \$13.2 million in trade payables, net and other accounts payable and \$1.2 million in accruals for employees which were offset by an increase of \$42.4 million in trade receivables, net, \$18.1 million in inventories and \$4.8 million in prepaid expenses and other receivables.

# **Investing Activities**

During the nine months ended September 30, 2019, net cash used in investing activities was \$58.4 million, of which \$103.7 million was invested in available-for-sale marketable securities, \$39.7 million related to capital investments in laboratory equipment, end of line testing equipment, automated assembly lines, manufacturing tools and leasehold improvements, net, \$38.4 million was utilized for SMRE acquisition, This was offset by \$119.6 million from proceeds from sales and the maturities of available-for-sale marketable securities and a decrease of \$3.8 million in bank deposits.

During the nine months ended September 30, 2018, net cash used in investing activities was \$121.1 million, of which \$143.1 million was invested in available-for-sale marketable securities, \$30.1 million related to capital investments in laboratory equipment, end of line testing equipment, automated assembly lines, manufacturing tools and leasehold improvements, \$7.3 million invested in short-term bank deposits and \$11.2 million was invested in assets as part of the acquisition of our UPS division. This was offset by \$71.6 million from the maturities of available-for-sale marketable securities.

### **Financing Activities**

For the nine months ended September 30, 2019, net cash used in financing activities was \$68.3 million, of which \$67.1 million related to the purchase of non-controlling interests in Kokam and SMRE, \$4.9 million was used for repayment of loan obligations we acquired as part of the Kokam and SMRE Acquisitions and \$1.2 million

related to the purchase of land and building formerly leased under financial lease. This was offset by \$4.9 million attributed to cash received from the exercise of employee and non-employee stock options.

For the nine months ended September 30, 2018, net cash provided by financing activities was \$7.9 million, all attributed to cash received from the exercise of employee and non-employee stock options.

#### **Debt Obligations**

In October 2018, as part of the Kokam Acquisition, we acquired a number of bank loan obligations in an aggregate amount of \$20.1 million (the "Kokam Loans"). The Kokam Loans mature in various installments through May 2021 and their annual interest rates are variable. As of September 30, 2019, the interest rates ranged from 2.7% to 5.3% and the aggregate Kokam Loans outstanding were \$17.9 million.

In January 2019, as part of the SMRE Acquisition, we acquired a number of bank loans in an aggregate amount of \$5.5 million (the "SMRE Loans"). The SMRE Loans mature in various installments through June 2026 and their annual interest rates are variable. As of September 30, 2019, the interest rates ranged from 0.8% to 3.5% and the aggregate SMRE Loans outstanding were \$3.0 million.

# **Off-Balance Sheet Arrangements**

We do not have any off-balance sheet arrangements.

# ITEM 3 QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risk in the ordinary course of our business. Market risk represents the risk of loss that may impact our financial position due to adverse changes in financial market prices and rates. Our market risk exposure is primarily a result of fluctuations in foreign currency exchange rates, customer concentrations and interest rates. We do not hold or issue financial instruments for trading purposes.

# Foreign Currency Exchange Risk

Approximately 52.3% and 41.8% of our revenues for the nine months ended September 30, 2019 and 2018, respectively, were earned in non-U.S. Dollar denominated currencies, principally the Euro. Our expenses are generally denominated in the currencies in which our operations are located, primarily the U.S. Dollar and New Israeli Shekel, and to a lesser extent the Euro and Korean Won. Our New Israeli Shekel-denominated expenses consist primarily of personnel and overhead costs. Our consolidated results of operations and cash flows are, therefore, subject to fluctuations due to changes in foreign currency exchange rates and may be adversely affected in the future due to changes in foreign exchange rates. A hypothetical 10% change in foreign currency exchange rates during the nine months ended September 30, 2019, between the Euro and the U.S. Dollar would increase or decrease our net income by \$33.4 million for the nine months ended September 30, 2019, between the New Israeli Shekel and the U.S. Dollar would increase or decrease our net income by \$9.8 million for the nine months ended September 30, 2019. A hypothetical 10% change in foreign currency exchange rates during the nine months ended September 30, 2019, between the Korean Won and the U.S. Dollar would increase or decrease our net income by \$1.0 million for the nine months ended September 30, 2019.

For purposes of our consolidated financial statements, local currency assets and liabilities are translated at the rate of exchange to the U.S. Dollar on the balance sheet date and local currency revenues and expenses are translated at the exchange rate as of the date of the transaction or at the average exchange rate to the U.S. Dollar during the reporting period.

We have in the past and may in the future, use derivative financial instruments, specifically foreign currency forward contracts and put and call options, to manage exposure to foreign currency risks by hedging a portion of our account receivable balances. Our foreign currency forward contracts are expected to mitigate exchange rate changes related to the hedged assets. During the nine months ended September 30, 2019, we had no foreign currency forward transactions and as of September 30, 2019, we had no

foreign currency forward contracts outstanding. We do not use derivative financial instruments for speculative or trading purposes.

As of September 30, 2019, we had cash and cash equivalents of \$247.3 million and available-for-sale marketable securities with an estimated fair value of \$178.2 million, and \$7.4 million invested in bank deposit and restricted bank deposits, which were held for working capital purposes. We do not enter into investments for trading or speculative purposes. Since most of our cash and cash equivalents are held in U.S. Dollar-denominated money market funds, we believe that our cash and cash equivalents do not have any material exposure to changes in exchange rates.

#### **Concentrations of Major Customers**

Our trade accounts receivables potentially expose us to a concentration of credit risk with our major customers. As of September 30, 2019, one major customer accounted for approximately 24.5% of our consolidated trade receivables balance. We currently do not foresee a material, adverse credit risk associated with these receivables.

#### ITEM 4 CONTROLS AND PROCEDURES

# **Disclosure Controls and Procedures**

Our management, with the participation of our chief executive officer and chief financial officer, evaluated the effectiveness of our disclosure controls and procedures pursuant to Rule 13a-15 under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), as of the end of the period covered by this report. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. In addition, the design of disclosure controls and procedures must reflect the fact that there are resource constraints and that management is required to apply its judgment in evaluating the benefits of possible controls and procedures relative to their costs.

Based on that evaluation, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures were effective and operating to provide reasonable assurance that information we are required to disclose in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, and to provide reasonable assurance that such information is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate, to allow timely decisions regarding required disclosure.

# **Changes in Internal Control over Financial Reporting**

Following the adoption of the Accounting Standards Update No. 2016-02 (Topic 842) "Leases" on January 1, 2019, we implemented changes to our processes related to leases and the related control activities. There were significant changes to our internal control over financial reporting due to the adoption of this new standard.

Based on an evaluation by our chief executive officer and chief financial officer, such officers concluded that there have been no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) that occurred during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### PART II. OTHER INFORMATION

#### ITEM 1 LEGAL PROCEEDINGS

In October 2019, we announced that we filed three lawsuits in China against Huawei. The lawsuits, filed in the Regional Courts of Jinan and Shenzhen in China, cite unauthorized use of patented technology, and are intended to protect SolarEdge's significant investment in its innovative DC optimized inverter technology. Seeking damages and an injunction, the lawsuits are intended to prevent Huawei from manufacturing and selling any products infringing upon SolarEdge's patented PV inverter and power optimizer technology.

In August 2019, the Company was served with a lawsuit filed in the civil courts of Milan, Italy against the Italian subsidiary of SMRE that purchased the shares of SMRE in the tender offer which followed the SMRE Acquisition by certain former shareholders of SMRE who tendered their shares. The lawsuit asks for damages of approximately \$3 million, representing the difference between the amount for which they tendered their shares (6 Euro per share) and 6.7 Euros per share. The Company believes it has meritorious defenses to the claims asserted and intends to vigorously defend against this lawsuit.

We believe we have meritorious defenses to the claims asserted and intend to vigorously defend against this lawsuit and does not expect the outcome of the litigation matters to have a material effect on its balance sheets, statements of income or cash flows.

In addition, as part of the normal course of business, we may from time to time be named as a party to various legal claims, actions and complaints (including as a result of initiating such legal claims, action or complaints on behalf of the Company), including the matters described in Item 1 of Part II of our Quarterly Report on Form 10-Q for the period ended June 30, 2019. It is impossible to predict with certainty whether any resulting liability from any such legal claims, actions or complaints would have a material adverse effect on our financial position, results of operations or cash flows.

# ITEM 1A RISK FACTORS

There have been no material changes to the risk factors as described in Part I, Item 1A, "Risk Factors," in our Annual Report on Form 10-K for the year ended December 31, 2018.

# ITEM 2 UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

ITEM 3 DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4 MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5 OTHER INFORMATION

None.

# ITEM 6 EXHIBITS

Exhibit No.	Description	Incorporation by Reference (where a report is indicated below, that document has been previously filed with the SEC and the applicable exhibit is incorporated by reference thereto)
<u>10.1</u>	Executive Employment Agreement between the Company and Uri Bechor	Incorporated by reference to Exhibit 10.1 to Form 8-K filed with the SEC on August 21, 2019
<u>31.1</u>	Certification of Chief Executive Officer Pursuant to Rule 13a-14(a).	Filed with this report.
<u>31.2</u>	Certification of Chief Financial Officer Pursuant to Rule 13a-14(a).	Filed with this report.
<u>32.1</u>	Certification of Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant	Filed with this report.
	to Section 906 of the Sarbanes-Oxley Act of 2002	
<u>32.2</u>	Certification of Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant	Filed with this report.
	to Section 906 of the Sarbanes-Oxley Act of 2002	•
101.INS	XBRL Instance Document - the instance document does not appear in the Interactive Data File	Filed with this report.
	because its XBRL tags are embedded within the Inline XBRL document	•
101.SCH	XBRL Taxonomy Extension Schema Document	Filed with this report.
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document	Filed with this report.
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document	Filed with this report.
101.LAB	XBRL Taxonomy Extension Label Linkbase Document	Filed with this report.
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document	Filed with this report.
104		Included in Exhibit 101.

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SOLAREDGE TECHNOLOGIES, INC.

Date: November 7, 2019 /s/ Zvi Lando

Zvi Lando Acting Chief Executive Officer

(Principal Executive Officer)

Date: November 7, 2019 /s/ Ronen Faier

Ronen Faier

Chief Financial Officer

(Principal Financial and Accounting Officer)

- I, Zvi Lando, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of SolarEdge Technologies, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 7, 2019

/s/ Zvi Lando

Zvi Lando Acting Chief Executive Officer (Principal Executive Officer)

- I, Ronen Faier, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of SolarEdge Technologies, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 7, 2019

/s/ Ronen Faier

Ronen Faier Chief Financial Officer (Principal Financial Officer)

Exhibit 32.1

# CERTIFICATION OF CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

I, Zvi Lando, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Quarterly Report on Form 10-Q of SolarEdge Technologies, Inc. for the quarterly period ended September 30, 2019 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and that the information contained in such Quarterly Report on Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of SolarEdge Technologies, Inc.

November 7, 2019

/s/ Zvi Lando

Zvi Lando

Acting Chief Executive Officer (Principal Executive Officer)

Exhibit 32.2

# CERTIFICATION OF CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

I, Ronen Faier, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Quarterly Report on Form 10-Q of SolarEdge Technologies, Inc. for the quarterly period ended September 30, 2019 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and that the information contained in such Quarterly Report on Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of SolarEdge Technologies, Inc.

November 7, 2019

/s/ Ronen Faier

Ronen Faier Chief Financial Officer (Principal Financial Officer)